

*Sheep and Goat Raiser*

May, 1961

## The Ranchman's Magazine

★ In This Issue

PUREBRED SHEEP AND WOOL SHOW - SALE

GOATS LEAD LIVESTOCK IN TEXAS

FEATURE HORSE ARTICLES

GAYLE HUDGENS NEW MISS WOOL

REPORTS - FEATURES - PICTURES

ANNUAL HORSE NUMBER



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## **Ram Sale**



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Rams**

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20-22**

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**Wednesday — Rams On Exhibition**

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# From Your Association Office

By TOM WALLACE  
Executive Secretary

## Wool Promotion

STATE AND nationwide news, radio and television coverage of the Miss Wool of America Pageant held April 22 in San Angelo provided excellent publicity for the wool industry. This is just the beginning of increased promotion for wool in 1961 by the Miss Wool program. The new crowned Miss Wool of America, Gayle Hudgens of Hobbs, New Mexico, will appear in the latest fashions from her exclusive wool wardrobe at market and design centers over the nation. For additional information on the pageant, consult the President's section of this issue.

## Lamb Committee

Chairman Jerry Puckett of Fort Stockton met with members of the TS&GRA Lamb Committee and interested producers at San Angelo College, April 22. Discussion centered on the current poor state of the lamb market, consumer preferences and buying practices, low cost imports of lamb and mutton, and lamb promotion program of the American Sheep Producers Council. Lack of adequate market information was stressed and the group voted to ask the Association to request the United States Department of Agriculture marketing information service for West Texas. Other recommendations of the Committee will be discussed further at the June Directors' Meeting. Two representatives of Swift and Company participated in the discussions, along with several industry advisors to the Committee.

## Meet With Australians

Representatives of the National Wool Growers Association met with officials of the Australian wool industry in Denver the week of April 17 to discuss the lamb and mutton import situation. There was no agreement reached at the meeting, called at the Australians' request, however,

a better understanding on the part of the Australians was developed. NWGA representatives stressed the effect on our market of selling frozen carcasses at 10c per pound or more below our market, the effect of boneless mutton on our old ewe market, and the effect of permitting brokers rather than reputable packers to handle imports. The possibility of eliminating U. S. grading of foreign carcasses and labeling carcasses by country of origin was also discussed.

Views of the Texas growers were presented by Fred Earwood of Sonora and R. W. Hodge of Del Rio, TS&GRA directors and past presidents.

## Wool Act Extension

President Chas. Schreiner presented the position of the Association on extending the National Wool Act before a hearing of the House Agriculture Committee in Washington, D. C., April 19 and 20. Schreiner and representatives of other state wool growers' associations and officials of the National Wool Growers Association requested that the Act be extended on an indefinite basis and without crippling amendments. The Administration is requesting a three-year extension. A representative of the American Farm Bureau asked for only a two-year extension to exclude Section 708. Section 708 is the all-important promotion section by which national promotion programs for lamb and wool are conducted under the direction of the American Sheep Producers Council.

Further information on the extension bill will be reported as it develops.

## LAMB COMMITTEE STUDIES PROBLEMS

A large group of ranchmen, mostly members of the Lamb Committee of the Texas Sheep and Goat Raisers' Association, met at the Student Center of San Angelo College to study problems of the industry. Jerry Puckett, Fort Stockton, was chairman.

## Membership

Association directors are reminded of the contest which will award hats to the two directors who sign the most new members from the last meeting date, March 25, to the end of the current quarter, June 1. Several directors have already reported, one listing 15 new members. Membership application forms were mailed recently to each director.

Interest in the TS&GRA is increasing in Central Texas as represented by good attendance at recent meetings and field days sponsored by the Association and the Extension Service. Field Representative Frank Fenton signed many new members in this area during the month of April.

## BWI Labor Program

British West Indies workers employed on members' ranches now number in excess of seventy-five with more scheduled to arrive in May. All ranchmen interested in using these workers are urged to contact the Association office or Richard Walker, BWI Liaison Officer. Mr. Walker is headquartered in San Angelo and is available for contact and advice on the program upon the request of a ranchman. His telephone number is 9471.

## June Directors' Meeting

Mark the 16th and 17th of June on your calendar, and plan to attend the next quarterly meeting of your Association to be held in Del Rio. The meeting headquarters will be the Roswell Hotel, and you are advised to begin making hotel reservations at an early date. Reservations may be made by contacting the Manager, Roswell Hotel, Del Rio, Texas, or the Association office.

(Continued on page 1B)

## Sheep-Goat Raiser

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## SUBSCRIPTION PRICE

\$3 FOR ONE YEAR  
\$10 FOR FIVE YEARS

Members of the Texas Sheep and Goat Raisers' Association receive this magazine as a part of Association service. From dues of the members \$2.00 per year is deducted for magazine, or two-thirds the regular advertised price of \$3.00 per year. Dues payment to the Association, as is subscription, is voluntary and based upon 50c per bag of wool and/or mohair marketed and are usually deducted by grower's warehouse at time of sale and forwarded to Association.

Growers can, if desired, send dues direct to Association office, San Angelo. Non-member subscriptions should be sent to magazine office direct, Box 189, San Angelo, Texas.

Second-class postage paid at San Angelo, Texas.





## FEATURING

- ★ TOP STUD RAM PROSPECTS  
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- ★ EXCELLENT EWE LAMBS AND  
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## From the... President's Desk

WOOL PROMOTION was greatly enhanced the week of April 17-22 in San Angelo with the annual Miss Wool of America Contest and Pageant. The week of activities, which received excellent publicity through newspapers, radio and television was climaxed with the pageant and coronation ceremonies the evening of the 22nd. From a field of 20 lovely contestants, the judges selected Miss Gayle Hudgens of Hobbs, New Mexico, to reign as 1961 Miss Wool of America. Penrose Metcalfe, President of National Wool Growers Association, crowned Miss Hudgens before an audience estimated in excess of 5,000. The evening's entertainment featured outstanding performances by the U. S. Air Force Band and Singing Sergeants. The modeling of latest wool fashions by the 20 contestants was well received by the audience.

Chairman Stanton Bundy of Sonora, TS&GRA Ladies Auxiliary President Mrs. Floyd McMullan of Big Lake and her auxiliary co-workers and other TS&GRA representatives on the Miss Wool Pageant Committee deserve the thanks of our Association for their hard work in cooperation with San Angelo Committee representatives to promote a successful pageant. Also, I want to thank those who supported pageant with pageant memberships and attendance. The response to our pageant membership drive was excellent this year. Following the coronation, pageant members and the Miss Wool Contestants were entertained at the San Angelo Country Club with a Miss Wool Ball. G. C. Magruder, Jr., director from Mertzon; Miss Martin of Taplinger Associates, New York publicity firm for Miss Wool of America program, and others of the Pageant Committee planned the dance which was highlighted by attractive wool decorations.

The extension of the National Wool Act of 1954 was heard by a subcommittee of the House Agriculture Committee April 19-20 in Washington, D. C. Your president attended the hearings and stated the position of our Association on the extension of the Act. We are requesting that the Act be extended in its present form without crippling amendments and for an indefinite period. You will be kept informed as to the developments on the extension bill by the Association office.

The Roswell Hotel in Del Rio has been chosen as headquarters for the June Quarterly Directors Meeting. The meeting will be held June 16 and 17, and I urge you to plan now to attend.

Sincerely,  
Texas Sheep and Goat  
Raisers' Association  
CHAS. SCHREINER, III  
President.



## Station Reports Progress In Ram Progeny Work

THE SONORA Experiment Station Field Day was held April 26 with over 100 persons in attendance. Raymond Hicks of Bandera served as master of ceremonies for the day's events which began at 9:00 A.M. with the inspection of the progeny test rams.

During the past year 254 rams were fed, 198 at the station and 56 on ranches. A comparative test showed that rams fed in feedlots had higher daily weight gain, more grease and clean wool, more length of staple than the rams put on pastures. However, at the end of the test, the pasture rams showed a finer wool. The feedlot rams' wool was considerably coarser.

The American Rambouillet Sheep Breeders Association gave certification of register of merit to fourteen of the progeny-tested rams. Breeders having the register of merit animals were: Miles Pierce of Alpine, four rams; Pat Rose, Jr., of Del Rio, three

rams; Ranch Experiment Station, Sonora, three rams; Leo and Rod Richardson of Iraan, one; Clinton Hodges of Sterling City, one; Roger Q. Landers of Menard, one; and Philip Jacoby of Junction, one.

An impressive array of speakers addressed the field day group. These included: Dr. W. T. Hardy, Experiment Station Superintendent; Dr. O. D. Butler, Head of the Animal Husbandry Department, Texas A. & M. College; Charles Schreiner, III, President of the Texas Sheep and Goat Raisers' Association; Dr. C. W. Livingston, veterinarian of Experiment Substation 14; Arthur Barlemann, Sterling County Agricultural Agent; Dr. L. B. Merrill, Range Specialist of Substation 14; H. P. Harris, New Mexico Rambouillet breeder; Dr. H. O. Kunkle, professor of biochemistry and nutrition of Texas A. & M. College; and Miles Pierce, Alpine.



### COOPERATORS

James Wittenburg, Rocksprings; Leo Richardson, Iraan; Pat Rose, Jr., Del Rio; Rod Richardson, Iraan; Clinton Hodges, Sterling City; A. W. Keyes, Eldorado; Tom Davis, Sonora; R. Q. Landers, Menard; Miles Pierce, Alpine; Roy Jacoby, Menard; Philip Jacoby, Sonora; H. H. Hughes, Mayview, New Mexico; Fred Campbell, Station 14; Philip Robbins, Fort Stockton; Carl Martin, Menard; Lewis Hersey, Big Lake; Prentice Harris, Bronco; Hensel Mathews, Eldorado; Mrs. H. C. Noelke, Jr., and H. C. Noelke, III, Sheffield; Gregory Powell, Menard; Jimmy Powell, Menard; and J. M. Auld, Mountain Home. Several breeders are not pictured.

## From Association

(Continued from page 1)

### Tattoo Registration

We are receiving a good response to the Association-sponsored tattoo registration program for sheep and goats. Application forms are available at the warehouse, sale barns, and the Association office. Also, they were carried as inserts in the last issue of the Sheep and Goat Raiser Magazine.

Your tattoo mark will be registered by the Texas Department of Public Safety and your County Clerk's office. Money orders or checks enclosed with your application form to Texas Department of Public Safety should be in the amount of \$5.00. The County

Clerk will bill you for a 25c county registration fee after your application has been processed by the DPS. Your tattoo mark will be the only one of its type in the state as no duplications are permitted. Should you have a theft loss, a registered tattoo will stand up in court as proof of ownership, whereas a paint brand will not.

### Proud to Own it

To the Association:  
RECENTLY I received your award for the champion goat of the Kerr County Show. It is very beautiful and I am proud to own it. I enjoy receiving this association's awards because are always very meaningful to me. We boys and girls who show stock are very appreciative of your generous awards.  
Jack Klein  
Mountain Home, Texas

## Range Rams That Produce



Ewes from Hodges Range Rams won top honors at San Angelo 1961 Commercial Ewe Lamb Show. Betty Jo Barrett holds her Champion group.

Good, productive ewes which shear lots of quality wool are the real money-makers of the sheep industry.

### Hodges-bred Rambouillets Are Quality Producers

For the past several years Hodges sheep have made remarkable records in all wool shows, commercial and purebred shows in which we entered.

At San Angelo in the Range Ewe Lamb competition, ewes from Hodges rams placed three groups in top eleven in 1960 and three groups in top nine this year out of 29 more groups competing.

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## AT BROWNWOOD

# Ten Breeds Featured in Purebred Sheep and Wool Show and Sale

## Many Entries — Large Crowd Assured

MEMBERS OF the Purebred Sheep Breeders Association of Texas will gather again this year in Brownwood on May 16-19 for their 14th Annual Sheep and Wool Show and Sale.

About one hundred and ten competitors will be bringing their top sheep and best fleeces to the event, which is expected to exceed last year's show and sale in both quality and quantity of sheep and wool. Ten breeds, including Suffolk, Rambouillet, Dorset, Southdown, Shropshire, Hampshire, Columbia, Delaine-Merino, Corriedale, and Montadale, will be entered in the show. Some 650 or more registered entries are expected at the four-day event.

On May 16, Hampshire, Suffolk, Southdown, and Shropshire sheep will be sifted and classified, and all Corriedale, Columbia, Rambouillet, Delaine, Montadale, and Dorset entries will be sifted and classified on May 17. Auctioneer Lem Jones of Junction will sell the Hampshire, Suffolk, Southdown, and Shropshire offerings on May 18, and the other breeds will sell the following day, May 19.

Glynn Sanders of Mullin will be in charge of the fine wool sheep, and Bill Tongate of Brooksmith will handle the medium wool animals. According to Bill Strickland of Brady, director of the show and sale, a sifting committee will be appointed to closely check the rams and ewes, and

that "every effort will be made to sift any undesirable rams or ewes, plus any animals with defects."

Suffolk, Hampshire, and other mutton breed stud rams will be selected by Alex McKenzie of Oklahoma State University, Stillwater, Oklahoma.

The 1961 Wool Show is expected to be the best in the history of the Purebred Sheep Breeders' Association shows. Seven hundred dollars in premium money will be awarded to the owners of the best fleeces, and the champion of each division and the grand champion will win other awards as well.

Bill Noll of the 711 Ranch, Boerne, is in charge of this year's wool show, at which entrants will compete for \$700 in premium money. There will be six divisions in the wool judging contest, including Rambouillet, Delaine, Dual Purpose (Columbia and Corriedale), Medium Wool, Commercial or Range Wool (Fine Wool and Half-Blood), and Group of Five Fleeces. In each of these divisions, excepting the Group of Five Fleeces, premiums of \$10, \$8, \$6, \$4, \$2, \$1, and \$1 will be awarded to the top seven placing Aged Rams, Yearling Rams, Aged Ewes, and Yearling Ewes fleeces. Premiums of \$8, \$6, \$4, and \$2 will be awarded to the top four Groups of Five Fleeces.

Wool exhibitors may bring their fleeces to the Brownwood Chamber of Commerce at any time between

May 1 and May 16, but fleeces will not be accepted after the 16th. Closing date for entering the wool judging event was May 1.

All fleeces entered in the show will be purchased by Blackwell Wool and Mohair Company of Brownwood after they are released at noon on May 19, unless the owner desires to keep his wool. If purchased, the wool and mohair firm will mail a check directly to the grower for his fleeces, or if the

owner so desires, his wool will be returned to him C.O.D.

The owner of the grand champion fleece will receive, as in past years, the large rotating trophy which is donated by Nathan's Jewelers of Brownwood. This trophy will be returned by the recipient to the Brownwood Chamber of Commerce by the first of May next year. Nathan's Jewelers will also present the owner of the champion fleece an exact replica of the large trophy, with name inscribed, for permanent possession.

Brownwood merchants will present plaques or suitable trophies to the owner of the champion fleece in each division.

The Premier Exhibitor of the show will receive a special trophy from the Blackwell Wool and Mohair Company. This award will be based on the aggregate number of points earned in individual judgings.

## Expanded Make It Yourself With Wool Program Opens

THE ANNUAL Make It Yourself With Wool contest officially opened May 1, offering a tempting array of prizes to the winners. The home-sewing contest is operating on a nationwide basis this year and is being conducted through twenty State and Area Sheep Councils with the aid of volunteers from the Women's Auxiliary to the National Wool Growers Association, co-sponsor of the event with the American Wool Council.

Girls between the ages of thirteen and twenty-one, inclusive, are eligible to enter the contest. The fabulous prizes awaiting the winners include: fashion trips via Pan-American Jet Clipper to the Pacific Coast and Hawaii, nine attractive college tuition scholarships, and other awards.

Approved by the National Education Association for the past six years, the contest is expected to have about

twice as many entrants this year as last year's event. Anyone desiring information about the contest and the names of individual state contest directors may obtain it by writing to: Home Sewing Department, American Wool Council, 520 Railway Exchange Bldg., Denver, Colorado.

District finals will take place in the late fall, followed by State or Area judging. The National finals will be held in January, 1962, in Salt Lake City, Utah. Forty area winners will receive all-expense trips to Salt Lake City, through the sponsorship of F. W. Woolworth Company. Singer Sewing Machines will be awarded at both Area and National levels. Wool fabrics will be awarded at various contest levels by various mills. Various firms, college, and mills will also donate scholarships, savings bonds, and merchandise awards.

## Texas Purebred Sheep Breeders Association Wool Show

Brown County Livestock Barns, Brownwood, Texas

### Schedule of Events

MAY 1, 1961 — FINAL ENTRY DAY FOR SHOW

TUESDAY, MAY 16

8:00 A.M.

All Hampshire, Suffolk, Southdown, and Shropshire Sheep must be in barn

9:00 A.M.

Sifting and Classification of all Ewes and Rams

6:00 P.M.

All Fleeces must be in Building

WEDNESDAY, MAY 17

8:00 A.M.

All Corriedale, Columbia, Rambouillet, Delaine, Montadale, and Dorset Ewes and Rams must be in barn

9:00 A.M.

Sifting and Classification of above breeds.

1:00 P.M.

WOOL JUDGING SHOW

7:30 P.M.

ANNUAL BANQUET AND AWARD PRESENTATION FOR WOOL SHOW

THURSDAY, MAY 18

11:00 A.M.

Sale of Suffolk, Hampshire, Southdown, and Shropshire Ewes and Rams

FRIDAY, MAY 19

11:00 A.M.

Sale of Corriedale, Columbia, Rambouillet, Delaine, Montadale, and Dorset Ewes and Rams

NOON

Release of Fleeces in Wool Show

## CORONATION PLANNED FOR MISS MOHAIR

COMMITTEE MEMBERS from the Texas Angora Goat Raisers Association and from the Fredericksburg Junior Chamber of Commerce met April 17 at the Nimitz Hotel in Fredericksburg to begin planning for the 16th Annual Coronation of Miss Mohair. Miss Carlene Brown of Brady, a freshman at San Angelo College, will be crowned at the event by outgoing Miss Mohair, Miss Sunda Callan of Menard.

The Miss Mohair coronation will take place August 3 in Fredericksburg in conjunction with the Annual Texas Angora Goat Raisers Association Show and Sale.

Representing the Texas Angora Goat Raisers Association at the meeting were Association President Armer Earwood of Sonora, Secretary-Treasurer Pete Gully of Uvalde, Jack Davis of Uvalde, Warren Klein of Kerrville, Carlene Brown and her parents, Mr. and Mrs. L. O. Brown of Brady.



JOE OBALLE MEDAL WINNER

Darrell Montgomery, vocational agriculture teacher of Bertram, is shown with Joe Oballe and his champion fat lamb in the recent Burnet County Livestock Show. Joe received the Texas Sheep and Goat Raisers' Association merit medallion. He also had the champion pen of fat lambs. Larry Barton, Ronnie Tschy and Pat Baker, all Bertram FFA members, showed champions in the sheep and goat show.



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*Anson, Texas*



### Dorset

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*Mullin, Texas*



### Columbia

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*Boerne, Texas*

**Otho Whitefield**  
*Friona, Texas*



### Southdown

**Hamilton Choat**  
*Olney, Texas*



*All Breed*

# **Wool Show and Sale**

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**MAY 16-19**

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*Route 1, Ballinger, Texas*

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*Sterling City, Texas*

**Roy Lackey, Sr.**  
*Copperas Cove, Texas*

**Edwin Schaefer (polled)**  
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*Brady, Texas*

**J. T. Stubblefield**  
*Ballinger, Texas*

**Ovey Taliaferro**  
*Eden, Texas*

**Louis Tongate**  
*Brooksmith, Texas*



### **Corriedale**

**O. D. Striegler**  
*Salt Gap, Texas*



### **Montadale**

**Audrey Head**  
*Arah Route, Snyder, Texas*



### **Delaine-Merino**

**Hamilton Choat**  
*Olney, Texas*

**J. L. Hillman**  
*Mullin, Texas*



### **Hampshire**

**Harrison Davis**  
*Dorchester, Texas*



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**FIRST STATE BANK, Brackettville**

**CHAS. SCHREINER BANK, Kerrville**  
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**SECURITY STATE BANK, Fredericksburg**  
**THE PECOS COUNTY STATE BANK, Fort Stockton**

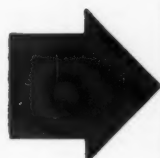
MEMBER FEDERAL DEPOSIT INSURANCE  
 CORPORATION



**Announcing**

# **Our May 17th Goat Getter Sale**

**RANCHERS COMMISSION CO.  
Junction, May 17, 12:30 P. M.**



**We Will Use the Same System of  
Awards as We Did in Our Pace  
Setter Sale on April 26**

Total .....	\$150.00
First .....	75.00
Second .....	50.00
Third .....	25.00

---

**SPECIAL COW SALE, MAY 10**  
**Cows and Calves - Springers - Heifers**  
**All Breeds**

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**We Lead -- Others Follow**

*LEM JONES, Manager - Auctioneer*

# Sales, Incentive Payments and Prices for Texas Wool, 1959

By HOUSTON E. SMITH, Junior Economist  
Department of Agricultural Economics and Sociology

THE SHORN wool incentive price is established under provisions of the National Wool Act of 1954, which directs the Secretary of Agriculture to determine a support price that will encourage an annual production of 300 million pounds of shorn wool. The act also restricts payments to 70 percent of the duties collected on imports of wool and wool manufacture since January 1, 1953.

The incentive level for the 1959 marketing year (April 1, 1959-March 31, 1960) was set at 62 cents per pound for shorn wool, the same level as set for the four previous years of the program. It was 88 percent of the 1959 parity price of 70.5 cents.

Gross incentive payments to Texas producers in 1959 totaled \$8,814,073.82. This represents a 43.2 percent increase of the gross proceeds received by Texas producers after marketing costs have been deducted. It is less than the total for 1958 marketing year because of the higher average price received and the smaller poundage marketed.

The State office of Agricultural Stabilization and Conservation certified 19,653 applications for incentive payments on 45,664,301 pounds of shorn wool. The State ASC gross in-

centive payment was \$8,814,073.82, from which was deducted \$456,643.01 for sales promotion for lamb and wool, leaving a net incentive payment of \$8,357,430.81. The deduction was paid directly to the American Sheep Producers Council, Inc.

The 19,653 applications certified for payment on shorn wool marketed were received from 231 of the 254 counties in Texas. Applications ranged from one to a county to 1,028 per county, the average number of applications per county was 85. Fourteen counties filed one application each, 101 counties filed less than 25 applications each and 23 counties filed no applications.

Pounds of grease wool marketed average 197,681 pounds per county. The poundage per county ranged from slightly less than 100 pounds to an excess of a million pounds, 16 counties marketed from one-half to one million pounds. Fourteen counties marketed from 50 thousand to 100 thousand pounds and 157 counties marketed less than 50 thousand pounds each. Even though shorn wool was marketed in 231 counties, the bulk of the clip was marketed in 88 counties.

The average number of pounds

marketed per producer was 2,324 pounds. Pounds marketed per producer ranged from less than 100 pounds to slightly more than 24,000 pounds.

The average price received for the 1959 Texas shorn wool, grease basis,

was 44.7 cents per pound, 1.4 cents above the national average. The average price received for shorn wool, grease basis, plus the net incentive payment was 63.0 cents per pound. Price per pound for Texas shorn wool, grease basis, ranged from a low of 21.2 cents to a high of 53.5 cents, a 32.3-cent spread. The range in price per pound, grease basis, plus the incentive payment was from 29.4 cents to 75.3 cents.

There were 27 counties which marketed in excess of 50,000 pounds of shorn wool and received 62.0 cents or more per pound, incentive pay-

Table I. Number Texas counties participating, applications certified, total net pounds on which payments were made, average pounds per application, total net incentive payment, average price per pound grease wool before and after incentive payment, 1955-59 marketing years.

Year	Counties Number	Applications Number	Total amt. net grease wool on which incentive payments were made Pounds	Average amt. of grease wool per application Pounds	Total net incentive payment Dollars	Average price per pound grease wool before incentive payment Cents	Average price per pound grease wool after incentive payment Cents
1955	223	*	49,570,665	*	9,122,380.23	43.2	61.6
1956	237	21,114	44,765,483	2,120.2	7,729,027.36	45.6	62.8
1957	236	14,630	22,249,152	1,520.8	1,736,295.94	56.8	64.6
1958	236	20,423	52,743,416	2,582.4	13,992,500.36	39.2	65.7
1959	231	19,653	45,664,301	2,323.5	8,357,430.81	44.7	63.0

\* Not available.

Table 2. Incentive payment rates, total gross and net incentive payments and total annual contribution made to American Sheep Producers Council, Inc., Texas wool producers for years 1955-59.

Year	Incentive payment rate Percent	Total gross incentive payment Dollars	Total net incentive payment Dollars	Total contribution made to A.S.P.C. Dollars	Deduction from gross incentive payments for purposes Percent
1955	44.9	9,618,086.88	9,122,380.23	405,706.65	5.2
1956	40.0	8,156,682.19	7,709,027.36	447,654.83	5.5
1957	15.5	1,958,787.46	1,736,295.94	222,491.52	11.4
1958	70.3	14,519,934.52	13,992,500.36	527,434.16	3.6
1959	43.2	8,814,073.82	8,357,430.81	456,643.01	5.2

Table 3 — Sales, Incentive Payments and Prices for Texas Wool, 1959 Marketing Year  
50 Major Wool - Producing Counties

County	Number of Producers	Total pounds of shorn wool on which incentive payments were made	Average number of pounds per producer	Gross incentive payments on shorn wool (dollars)	Net incentive payments received by growers (dollars)	Gross sales by growers minus marketing cost (dollars)	Gross sales minus marketing cost, plus net incentive payments (dollars)	Av. price per lb. before inc. pymts. cost (cents)	Av. price per lb. including net incentive pymts. minus mktng. cost (cents)
Val Verde	189	3,337,903	17,660.9	680,124.22	646,745.19	1,574,361.62	2,221,105.81	47.2	66.5
Crockett	160	3,054,113	19,088.2	605,634.88	576,113.75	1,404,293.70	1,980,407.45	46.0	64.8
Tom Green	325	1,888,592	5,811.1	375,056.16	356,170.24	868,185.56	1,224,355.80	45.3	63.8
Pecos	120	1,631,306	13,594.2	319,058.43	302,745.37	738,561.18	1,041,306.55	48.1	62.8
Sutton	186	1,572,584	8,454.8	327,068.44	311,342.60	757,102.87	1,068,445.47	44.5	62.8
Concho	399	1,511,594	3,788.5	290,845.13	275,729.19	673,252.62	948,981.81	45.0	67.0
Coleman	493	1,414,395	2,869.0	274,687.72	260,543.77	635,851.20	896,394.97	47.5	67.0
Terrell	98	1,370,442	13,984.1	281,053.20	267,348.78	650,585.11	917,934.89	46.3	65.4
Menard	294	1,288,021	4,381.0	257,877.98	244,997.77	596,939.77	841,937.54	42.4	62.2
Gillespie	1,028	1,247,018	1,213.1	228,180.60	215,710.42	528,195.83	743,906.25	46.9	66.2
Kinney	101	1,160,026	11,485.4	235,129.72	223,529.46	544,281.76	767,811.22	48.0	66.3
Kimble	353	1,116,506	3,162.9	231,336.38	220,171.32	535,500.88	755,672.20	47.0	66.3
Schleicher	188	1,114,542	5,928.4	226,233.68	215,088.26	523,689.07	738,777.33	45.5	64.1
Edwards	196	1,062,257	5,419.7	208,701.25	198,078.68	483,104.75	681,183.43	43.0	60.6
Uvalde	297	1,060,902	3,572.1	197,238.42	186,629.40	456,570.42	643,199.82	46.2	65.2
McCulloch	448	1,016,495	2,269.0	203,050.84	192,885.89	470,025.09	662,910.98	43.9	61.8
Mills	673	949,835	1,411.3	179,984.72	170,486.37	416,631.30	587,117.67	47.6	67.2
Kerr	329	926,264	2,815.4	190,644.41	181,381.77	441,306.30	622,688.27	44.1	62.2
Irion	99	875,281	8,841.2	179,607.26	170,854.45	415,757.55	586,612.00	41.6	58.6
Sterling	79	868,220	10,990.1	165,547.23	156,865.03	383,211.18	540,076.21	43.7	61.8
Runnels	296	793,687	2,681.4	145,844.57	137,907.70	337,603.17	475,510.87	45.8	64.5
Lampasas	476	780,278	1,639.2	154,255.81	146,453.03	357,073.63	503,526.66	42.7	60.2
Coke	196	777,062	3,964.6	143,473.21	135,702.59	332,113.91	467,816.50	45.4	64.1
Brewster	43	677,627	15,758.8	113,033.12	106,256.85	307,947.04	434,203.89	43.8	61.7
Burnet	470	666,467	1,418.0	126,042.33	119,377.66	291,764.65	411,142.31	44.9	63.3
Brown	320	663,914	2,074.7	128,853.95	122,214.81	298,273.03	420,487.84	43.8	61.7
Coryell	587	630,899	1,089.9	123,205.48	116,696.49	285,197.87	401,894.36	43.2	60.8
Hamilton	634	647,086	1,020.6	120,624.12	114,153.26	279,222.50	393,375.76	44.1	62.2
Presidio	46	600,063	13,044.8	114,445.62	108,444.99	264,920.42	373,365.41	41.6	58.6
Blanco	361	560,585	1,552.9	100,763.31	95,157.46	233,248.40	328,405.86	43.7	61.8
Upton	41	546,285	13,324.0	103,539.89	98,077.04	239,675.67	337,752.71	50.0	70.5
San Saba	311	501,606	1,612.9	108,238.98	103,222.92	250,553.19	353,776.11	42.8	60.2
Bandera	367	445,156	1,213.0	82,246.31	77,794.75	190,384.98	268,179.72	43.2	60.8
Nolan	146	442,055	3,027.8	82,476.17	78,055.62	190,917.06	268,972.68	44.2	62.3
Mason	318	415,682	1,307.2	79,436.71	75,279.89	183,881.27	259,161.16	43.5	61.3
Reagan	58	405,737	6,995.5	76,267.67	72,210.30	176,545.53	248,755.83	42.1	59.3
Kendall	297	390,469	1,314.7	71,048.79	67,144.10	164,646.79	231,792.89	41.3	58.1
Williamson	476	364,436	765.6	64,982.09	61,337.73	150,421.50	211,759.23	44.3	62.5
Comanche	315	361,812	1,148.6	69,260.44	65,642.32	160,325.09	225,967.41	45.1	63.5
Jeff Davis	36	361,200	10,033.3	70,311.39	66,699.39	162,757.85	229,457.24	43.6	61.5
Taylor	146	336,985	2,308.1	63,495.15	60,125.30	146,979.51	207,104.81	40.9	57.2
Hays	237	263,398	1,111.4	46,517.81	43,883.83	107,680.12	151,563.95	42.1	59.2
Bosque	407	263,060	646.3	47,787.38	45,156.78	110,618.94	155,775.72	42.5	59.8
Bell	299	244,311	817.1	44,803.74	42,360.63	103,712.36	146,072.99	45.2	63.7
Real	128	238,021	1,859.5	46,475.68	44,095.47	107,582.59	151,678.06	43.6	61.5
Crane	15	197,541	13,169.4	36,253.38	34,333.14	75,822.04	106,601.75	41.7	58.8
Erath	216	192,224	889.9	34,461.82	32,550.01	79,772.73	112,322.74	39.0	54.9
Comal	259	191,181	738.2	30,164.34	28,973.74	71,142.15	100,115.89	40.4	56.9
Glasscock	49	190,116	3,879.9	30,733.41					
Hudspeth	25	175,967	7,038.7						



ment included. There were 16 counties which marketed less than 50,000 pounds of shorn wool and received 62.0 cents or more per pound, incentive included.

A summary of the initial five years of the wool incentive program for Texas is shown in Table 1. Table 2 shows the incentive payment rates, total gross and net incentive payments and the total amount and percent of the contributions made by the Texas wool producers to the ASPC, Inc., for the years the incentive program has been in force. The sales incentive payments and prices for Texas wool by counties for the marketing year 1959 are shown in Table 3.

## Calendar

- May 5—Angora Goat Sale, Junction Stockyards, Junction.
- May 12—Del Rio Appaloosa Horse Show, 9:00 A.M., Del Rio.
- May 13 — Del Rio Quarter Horse Show and Open \$150 Added Cutting Contest, 9:00 A.M., Del Rio.
- May 16-19—Purebred Sheep Breeders Association of Texas Show and Sale, Brownwood.
- May 27 — Hicks and Hafer Golden Acres Farm Second Annual Production Sale, 1:00 P.M., Hico City Park, Hico.
- May 27 — Fourth Southern District Corriedale Show and Sale, Kerr County Coliseum, Kerrville.
- May 29—Beau Geste Farms Annual Suffolk Stud Ram and Ewe Sale, Roy B. Warrick and Son, Okaloosa, Iowa. (This sale date was changed from June 5)
- June 1-3—Second Annual Val Verde County 4-H Junior Rodeo, Fairgrounds, Del Rio.
- June 7—Sixth Annual F. M. and Carlton Bierschwale Rambouillet Ram Sale, Ranchers Commission Company Sales Barn, 10:00 A.M., Junction. (Inspection of sheep from 10:00 A.M. to 1:00 P.M.)
- June 10 — Aime Frank Real Club Lamb Sale, Kerrville Show Barn, 10:00 A.M., Kerrville.
- June 13-15—24th Annual Wool and Mohair Show, featuring the First National 4-H Wool Judging Contest, Sonora.
- June 18-19—C. E. Boyd, Jr., Quarter Horse Sale and Cutting Horse Contest, Sweetwater.
- June 19—White River Stock Farm Dispersal Sale, Hale County Fair Barn, Plainview.
- June 19-20—Annual Meeting Columbia Sheep Breeders Association of America, Fort Collins, Colorado.
- June 20-22—San Angelo Rambouillet Ram Show and Sale, San Angelo.
- June 21—First Annual Sweeten Angora Goat Sale, 1:00 P.M., Brooks, James, John, and Phyllis Sweeten, Aocksprings. (Inspection of goats starts June 1).
- June 24—Texas Charolais and Charolais-Cross Sales Corporation Tenth Annual Consignment Sale, 1:00 P.M., Capitol Livestock Auction Company, Austin.
- June 28—Hiram and Harold Price Rambouillet Sale, Eden.

## Growers Guide

Net Price  
Received  
By Grower

\$0.70	.5040	.4410	.3850	.3360	.2870	.2450	.2030	.1680	.1330	.1050	.0770
.65	.4680	.4095	.3575	.3120	.2665	.2275	.1885	.1560	.1234	.0975	.0715
.60	.4320	.3780	.3300	.2880	.2460	.2100	.1740	.1440	.1140	.0900	.0660
.55	.3960	.3465	.3025	.2640	.2255	.1925	.1595	.1320	.1045	.0825	.0605
.50	.3600	.3150	.2750	.2400	.2050	.1750	.1450	.1200	.0950	.0750	.0550
.45	.3240	.2835	.2475	.2160	.1845	.1575	.1305	.1080	.0855	.0675	.0495
.40	.2880	.2520	.2200	.1920	.1640	.1400	.1160	.0960	.0760	.0600	.0440
.35	.2520	.2205	.1925	.1680	.1435	.1225	.1015	.0840	.0665	.0525	.0385
.30	.2160	.1890	.1650	.1440	.1230	.1050	.0870	.0720	.0570	.0450	.0330
	\$0.36	.38	.40	.42	.44	.46	.48	.50	.52	.54	.56

### DIRECTIONS:

Read from right across from net price grower receives from wool to column over which is national average. The square where two lines meet will approximate incentive payment in cents per pound. This is to be added to net price received by grower in his wool sale to arrive at total price per pound for wool clip.

**Note:** The marketing costs of the grower, such as transportation, commission, etc., are deducted before the incentive payment is figured.

The national average will be determined after the marketing year or after March 31, 1960, and incentive payments will be made by the government shortly thereafter.

July 3—Clarence Kindall Southdown Dispersal Sale, Wheatley, Kentucky.

July 15—W. S. Orr & Son Second Annual Buck and Doe Sale, 1:00 P.M., Edwards County Park Arena, Rocksprings.

Aug. 3-5—Texas Angora Goat Raisers Association Show and Sale, Fredericksburg.

Aug. 6-7—National Columbia Show and Sale, Minot, North Dakota.

Aug. 10-11—101st Annual Convention, California Wool Growers Association, Sheraton - Palace Hotel, San Francisco, California.

Aug. 15-17—46th Annual National Ram Sale and 9th Annual National Wool Show. (Ram Sale, Aug. 16-17; Wool Show, Aug. 15-17), Coliseum, Ogden, Utah.

Aug. 17-18 — Texas Angora Goat Raisers Association, Central Texas Sale, Lampasas.

Aug. 25-26 — Central Texas Registered Angora Goat Breeders Association Show and Sale, FFA Agricultural Barn, Goldthwaite.

Oct. 7-22—State Fair of Texas, (Pan-American Livestock Exposition, Oct. 7-15), Fairgrounds, Dallas.

### RANCH SELLS

THE OLD Gully Cowser ranch, owned by his daughter Mary and Bill Merriwether of Alpine, was sold in April. It consists of about 7,850 acres deeded land and about 4,000 acres of leased land near Sierra Blanca. The buyers were Leon Goswick and Sam Reeves of Sweetwater, who paid \$9.50 per deeded acre, taking immediate possession.

The Commercial Bulletin, April 22, reports that President John F. Kennedy just prior to his inauguration ordered 12 new all-wool suits—in Britain.

## Table for Determining Wool Incentive Payments

(The National Average is Figured Each Year)

For Selling or Buying - - - Sheep, Cattle and Hogs

## San Angelo Livestock Auction Co.

"The BEST Livestock Market in West Texas"

Remodeled and Improved

The new owners of San Angelo Livestock Auction Co. have made some changes — changes designed to better handle your livestock, improve conditions for selling and buying and to provide the best, most efficient marketing service possible.

SALES START AT 11:00 A.M.

Sheep - Tuesday Cattle - Thursday

HOGS SELL EVERY THURSDAY

BONDED AND FEDERALLY APPROVED

You're always welcome at

San Angelo Livestock Auction Co.

P. O. Box 732

Phone 8134

CARROLL FARMER

EDWIN PINSON

DICK COMPTON

Manager

Always remember the telephone is the quickest way to reach any point anywhere.

KERRVILLE TELEPHONE COMPANY  
KERRVILLE, TEXAS

## Gayle Hudgens of New Mexico Selected Miss Wool of America

GAYLE HUDGENS, 20-year-old Hobbs, New Mexico, beauty, was crowned Miss Wool of America for 1961 by her predecessor, Patti Jo Shaw of Deer Lodge, Montana, at the Fourth Annual Miss Wool of America Pageant, April 22 in San Angelo, Texas.

Appropriately dressed in a royal purple wool suit by Murray Hamburger, the new Miss Wool trembled and cried happy tears during the coronation and the presentation of the traditional red rose bouquet by the president of the National Wool Growers Association, Penrose Metcalfe of San Angelo. The tall, blue-eyed brunette received a thundering ovation from

the crowd of about 5,500 persons in the San Angelo Coliseum. Gayle, who celebrated her twentieth birthday during her week in San Angelo, is the second New Mexico beauty to win the coveted Miss Wool crown. Beverley Bentley of Albuquerque was the first Miss Wool of America, back in 1958.

Gayle, the daughter of Mr. and Mrs. Don Hudgens, will receive a \$15,000 all-wool wardrobe, which will include the beautiful pure white Ellisima wool coronation gown, designed by Hamburger, the \$500 tiara, and the handsome royal purple Miss Wool coronation robe, designed by Mrs. Adolf Stieler of Comfort.



GAYLE HUDGENS

### Texas Girl An Alternate

Donna Rae McHale, Miss Wool of Wyoming from Torrington, and Jean Williams, Miss Wool of Texas from Ballinger and San Angelo, were selected first and second alternates, respectively, to Miss Wool. Donna and

Jean and the other candidates were all dressed in wool suits of the same design as Miss Wool's, Donna's suit being magenta in color and Jean's, cinnamon. Five of the girls wore suits of green; five, purple; five, magenta; and five, cinnamon.

Judges for the Miss Wool Pageant were: Miss Candy Jones of New York City, a famous model, author, and career school operator; Miss Lenora A. Slaughter of Atlantic City, New Jersey, Executive Director of the Miss American Pageant; and Bert Bacharach of New York City, men's fashion expert and a syndicated newspaper columnist.

The United States Air Force Band, conducted by Colonel George S. Howard, USAF; "The Singing Sergeants," and Air Force tenor soloist, William DuPre received enthusiastic applause from the appreciative audience for their parts on the program.

Kim Dawson of Fashion Coordinates of Dallas was commentator for the fashion show in which the twenty candidates modeled the latest in wool garments. Fashion presentation music was furnished by Mary Carter of San Angelo at the organ. Fashions for the show were by some of the nation's top designers and clothing manufacturers and were assembled by Tapplinger Associates of New York City.

### They Were the Contestants

Entrants in the Fourth National Miss Wool Pageant, held April 22 at the Coliseum in San Angelo, Texas, are pictured above. From top of stairs (counter clockwise) to right corner of picture, they are: Janet Lee Ray, Olathe, Colorado; Ann Frandsen, Ogden, Utah; Billie Glowacki, Lockwood, Ohio; Donna Rae (First Alternate to Miss Wool), Torrington, Wyoming; Gayle Hudgens (Miss Wool of America for 1961), Hobbs, New Mexico; Jacquelin Plenke, Madison, Wisconsin; Diane Boyer, Missoula, Montana; Jean Williams (Second Alternate to Miss Wool), Ballinger and San Angelo, Texas; Carol Erlandson, Vancouver, Washington; Rilla Mae Krumm, Huron, So. Dakota; Ann Hanna, Valentine, Nebraska; Karen Hayes, Danville, Indiana; Diane Vance, Tucson, Arizona; Donna Jane Cockrell, Colcord, Oklahoma; Sherry Sims, Rayville, Louisiana; Ina Lemke, Duluth, Minnesota; Beverly Reading, Cedar Rapids, Iowa; Kathy Kersh, Montebello, California; Jocelyn Norton, Boise, Idaho; and Eleanor M. Connell, Washington, D. C. Pictured at far right, bottom, is Miss Wool of America for 1960, Patti Joe Shaw, Deer Lodge, Montana.





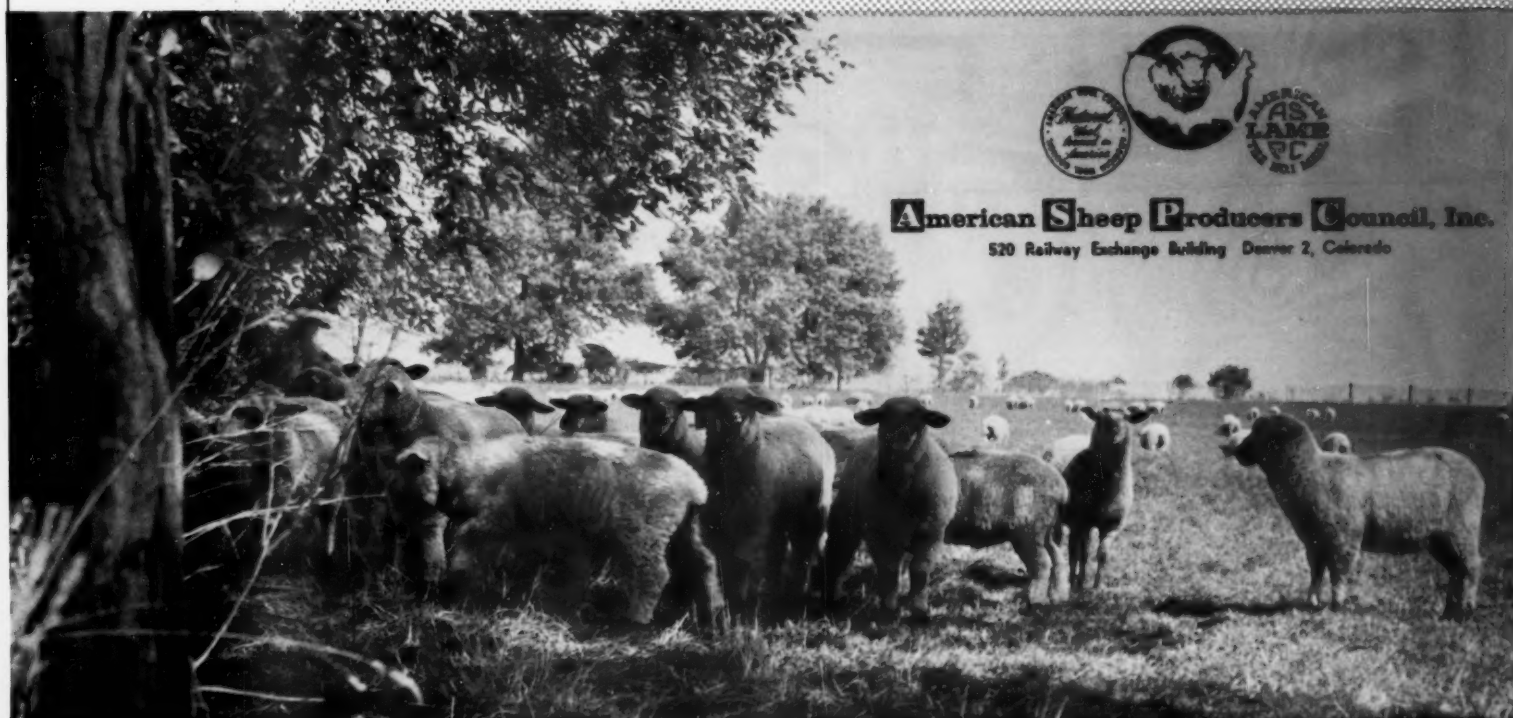
# annual report AMERICAN SHEEP PRODUCERS COUNCIL, INC.

## TO THE SHEEPMEN OF AMERICA



**American Sheep Producers Council, Inc.**

520 Railway Exchange Building Denver 2, Colorado



(At left)

Typical of the attractive full-color posters for in-store display is this point of purchase poster produced by the Council to promote lamb at the meat counter.

(Center and right)

Advertising is a vital force in increasing lamb sales. Here are a few samples of the type of advertising done in newspapers and trade publications to encourage greater consumption of lamb. The trade ad, above center, shows the retailer how he can triple his customers for lamb.

(Lower center)

The Council's Lamb Cutting and Merchandising Manual for retailers is the first cutting and selling manual ever produced exclusively for lamb.



## a letter FROM THE PRESIDENT



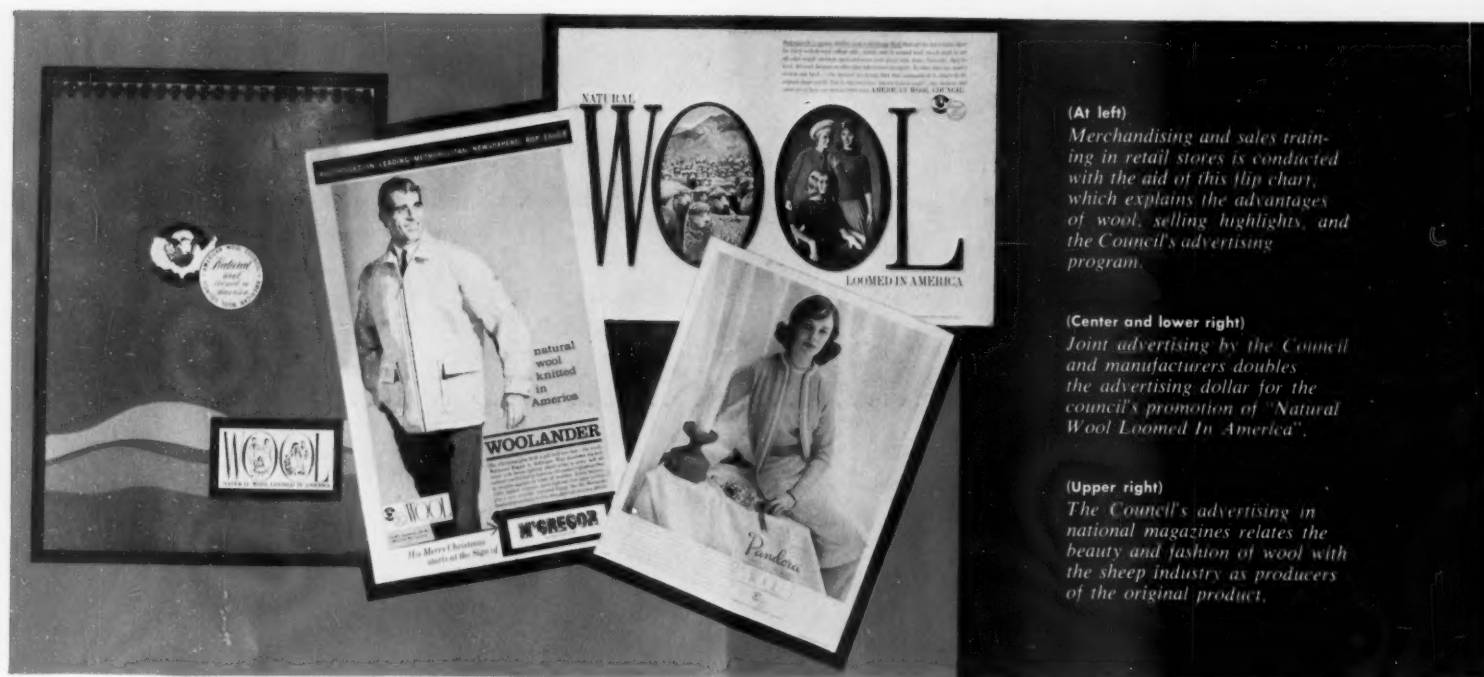
Again the American Sheep Producers Council makes its report to its stockholders, the sheep producers of the United States. This report covers the period of July 1, 1959 to June 30, 1960, as well as some current activities. First of all, I would like to point out that the advertising and promotion program for lamb and wool is accomplishing its primary purpose of expanding the demand for your products. Some sheep producers feel that our advertising program should immediately reflect a more favorable price to the grower. This, I wish, was possible. But obstacles which we are powerless to cope with have thwarted our efforts to achieve that objective. For instance, we cannot curtail large shipments of cheap foreign lambs, frozen or live, from entering this country. Nor can we stop the record-breaking importations of woolen fabrics from reaching our shores. This is a job only The United States Tariff Commission or Congress can do.

We feel the lamb producers are not receiving their equitable share of the consumer dollar paid for lamb, but we stand helpless to force a fairer allocation. All of these conditions drastically reduce the amount of money received by the grower for his products.

During the past year, lamb and woolen goods have sold at the retail level in good volume and at high prices. This was the immediate objective for which the A.S.P.C. promotion program was organized. The reflection of these prices back to the grower is a different and a difficult problem because of circumstances which I have explained; but let me assure you, we are vigorously exploring every means to overcome these road blocks. We feel certain that during 1961, definite progress will be made in the solution of this problem.

Although this is but a brief resume of the Council's activities, please feel free at any time to request additional information. The officers of the A.S.P.C. organization sincerely solicit from you growers any suggestions which will make the program more effective.

*Don Clyde* President  
AMERICAN SHEEP PRODUCERS COUNCIL



(At left)  
Merchandising and sales training in retail stores is conducted with the aid of this flip chart, which explains the advantages of wool, selling highlights, and the Council's advertising program.

(Center and lower right)  
Joint advertising by the Council and manufacturers doubles the advertising dollar for the council's promotion of "Natural Wool Loomed In America".

(Upper right)  
The Council's advertising in national magazines relates the beauty and fashion of wool with the sheep industry as producers of the original product.

## AMERICAN WOOL COUNCIL



The American Wool Council, another division of the ASPC, was organized July 1, 1960, to promote "Natural Wool Loomed in America".

In previous years, the ASPC had allotted a portion of its budget to the Wool Bureau for promotion and advertising of wool. Now the council has taken over its own promotion work on wool to give its full efforts to the promotion of wool loomed in America. Since domestic wool is almost always blended with foreign wool, it is not possible to accurately promote wool grown in America since there would be no way of distinguishing domestic wool in the finished product. But, by promoting American loomed wool, the council can give full support to those segments of the trade, the mills and manufacturers, who are the main outlet for domestically produced wool.

From the ASPC's current budget of \$3,200,000, approximately \$1,467,302 is allotted to advertising and conducting this program for wool. Although this represents a large sum of money, it becomes less imposing when it is matched against the tremendous sums for advertising by manufacturers of synthetics. In 1959, for example, producers of synthetics spent an estimated \$35,000,000 on advertising.

The objective of the Wool Council's program is to dramatically impress upon the consumer and all segments of the wool industry the importance of the wool fabric which has never been equaled.

Although the Wool Council was only recently organized, it already has 33 wool fashion specialists promoting and merchandising wool in 33 of the most important metropolitan markets in the country. These specialists work with retail stores in merchandising and sales training. They also conduct an educational program in schools and colleges and before women's clubs.

Another phase of the program is the home sewing contest "Make It Yourself With Wool", sponsored by the council and the auxiliary of the National Wool Growers Association. The contest this year attracted more than seven thousand entries.

Working in cooperation with the council in its program for American loomed wool are two organizations representing segments of the wool trade and co-sponsored by the council. They are WOOL-KNIT ASSOCIATES, which conducts a program of publicity for American-made wool knit goods, and WOOLENS AND WORSTEDS OF AMERICA, representing wool handlers, top makers, mills and producers. For the first time, through Woolens and Worsted, the wool industry is presenting a united front to promote American-made wool products. One of the responsibilities of Woolens and Worsted is the promotion of the "Miss Wool of America" contest.

Membership in the ASPC is divided into two groups:

*Class I* members consist of 20 state and area sheep councils formed by sheep and wool growers. All sheep growers who receive an incentive payment are actually members of the ASPC. Each council is allowed one delegate for each \$25,000, or major fraction thereof, paid into the promotion fund, and one director for each \$100,000, or major fraction thereof.

*Class II* members serve the sheep industry on an extensive national or regional basis. All major organizations that serve the sheep industry have full opportunity to participate.

There are now 135 delegates to the ASPC, and 39 of these delegates also serve as directors on the Council board of directors. All delegates and directors are wool and lamb producers.



#### CLASS II MEMBERS

	Delegates	Directors
National Wool Growers Ass'n	2	1
National Wool Marketing Corp.	2	1
National Grange	2	1
National Farmers Union	2	1
National Livestock Producers	2	1
National Lamb Feeders Ass'n	2	1
Pacific Wool Growers	1	1
Midwest Wool Mktg. Cooperative	1	1

## AMERICAN SHEEP PRODUCERS COUNCIL Inc.

#### STATEMENT OF INCOME AND EXPENSES Year ended June 30, 1960

Income:	
Grower incentive payments	\$3,416,414.16
Interest	135,507.31
Sales of advertising and promotion material and miscellaneous	5,264.19
	<u>\$3,557,185.66</u>
Expenses:	
Board of Directors' expenses	\$ 24,547.08
Administration expenses	101,605.43
Equipment purchased	15,651.83
Education and information department expenses	54,275.84
Lamb advertising and promotion expenses	1,338,886.10
Wool advertising and promotion expenses	921,518.08
	<u>2,456,484.36</u>
Excess of income over expenses	<u>\$1,100,701.30</u>

#### BUDGET July 1, 1960 through June 30, 1961

Board of Directors' Expenses	\$ 35,000.00
Equipment	3,000.00
Employee Benefit Plan	21,500.00
Administrative Department	121,500.00
Statistical Analysis Section	19,000.00
Education and Information Department	83,100.00
Merchandising and Advertising	
Consumer Sales	390,700
Merchandising	459,360
	<u>\$ 850,060</u>
Advertising:	
Wool	656,490
Lamb	864,500
Dept. Exp.	36,550
	<u>\$1,557,540</u>
Coordinated Projects:	
Wool	428,000
Lamb	81,300
	<u>\$ 509,300</u>
	<u>2,916,900.00</u>
TOTAL	<u>\$3,200,000.00</u>

#### BALANCE SHEET June 30, 1960

<b>Assets</b>	
Cash on hand and in bank, checking account	\$ 10,815.33
Cash in banks, savings accounts	40,000.00
Marketable securities, at cost	3,360,027.38
Receivables:	
Accrued interest receivable	\$ 40,584.33
Travel advances to employees	9,000.00
Other	137.95
	<u>49,722.28</u>
Deposit	<u>425.00</u>
	<u>\$3,460,989.99</u>
<b>Liabilities</b>	
Accounts payable	\$ 55,216.24
Fund balance:	
Balance at beginning of year	\$2,303,072.45
Excess of income over expense for the year	1,100,701.30
	<u>3,403,773.75</u>
	<u>\$3,460,989.99</u>

## AMERICAN LAMB COUNCIL



The American Lamb Council is a division of the ASPC and has as its purpose to expand the demand for lamb within the limits of advertising and promotion.

The program for lamb consists of advertising, plus merchandising with packers, retailers and hotels and restaurants and a program of education by home economists. The promotion program for lamb is now conducted in 25 cities. The market-by-market approach is used to assure maximum coverage within the limits of available funds and the pattern of lamb distribution.

The promotion areas, as of July 1, 1960 are: New York, Boston, Baltimore, Washington, Philadelphia, Toledo, Cleveland, Detroit, Chicago, Milwaukee, Minneapolis-St. Paul, Des Moines, Omaha, St. Louis, Kansas City, Atlanta, Denver, Houston, Salt Lake City, Seattle, Portland, San Francisco-Oakland, Sacramento, Los Angeles and San Diego.

Lamb Merchandising includes a department director and 13 fieldmen. Each fieldman covers several cities contacting packers to inform them of our advertising schedules and to encourage their co-operation with the lamb program. These men also contact retailers,

distributing lamb recipe folders, in-store posters of lamb dishes designed to attract the consumer and merchandising assistants. Four of the fieldmen are meat cutting specialists who work in various parts of the country to demonstrate how to cut and properly display more than a dozen cuts of lamb—not just chops and legs. They also contact hotels and restaurants to encourage lamb consumption for the dining out trade. During the past fiscal year, these men contacted 15,126 retail stores and organizations plus 4,000 contacts with groups and individuals in the food industry such as the National Association of Retail Grocers. Aside from these contacts—all boosting lamb—the lamb merchandising department conducted 163 lamb cutting demonstrations before packer and retail groups with a total audience of 1,942.

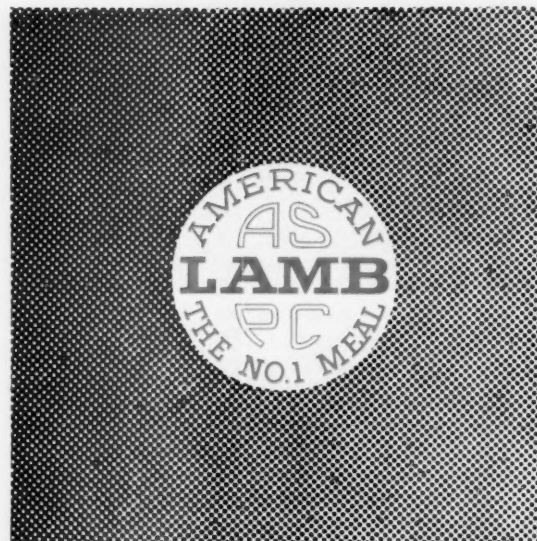
Another segment of the lamb promotion force is the Consumer Sales Department consisting of a director, four regional coordinators and 34 home economists working on a part-time basis. The home economists work directly with the homemakers, giving lectures, cooking schools, taste sampling demonstrations and making radio and television appearances on behalf of lamb. One of the most important phases of their work is in the home economics classes in schools and colleges where they teach future homemakers the value of lamb as a regular part of meal planning. Their radio and television appearances



alone during the past fiscal year, when the council had only 21 home economists, reached a total audience of more than six million persons. Their demonstrations and lectures on lamb were made before 1,369 homemakers. In addition, their contacts with key people such as food editors totaled 2,606.

The American Lamb Council's Advertising Department, which also handles the wool advertising, is assisted by an advertising agency, Potts-Woodbury of Kansas City. The advertising director and the council staff approve ads prepared by the agency. During the current year, the council has six major lamb promotions—1. Lamb Cook Out; 2. September "Lamb Time U.S.A."; 3. Western Lamb-O-Rama, which was a special promotion in cooperation with Leslie Salt; 4. Christmas Holiday promotion; 5. "Cook Up A Lamb Feast" in January, for the heavy feeder season; 6. Lamb for Easter promotion. The advertising program for lamb is based on newspaper advertising using both full-page four-color ads and two-color ads. Radio is also being used at present to give added support to the program.

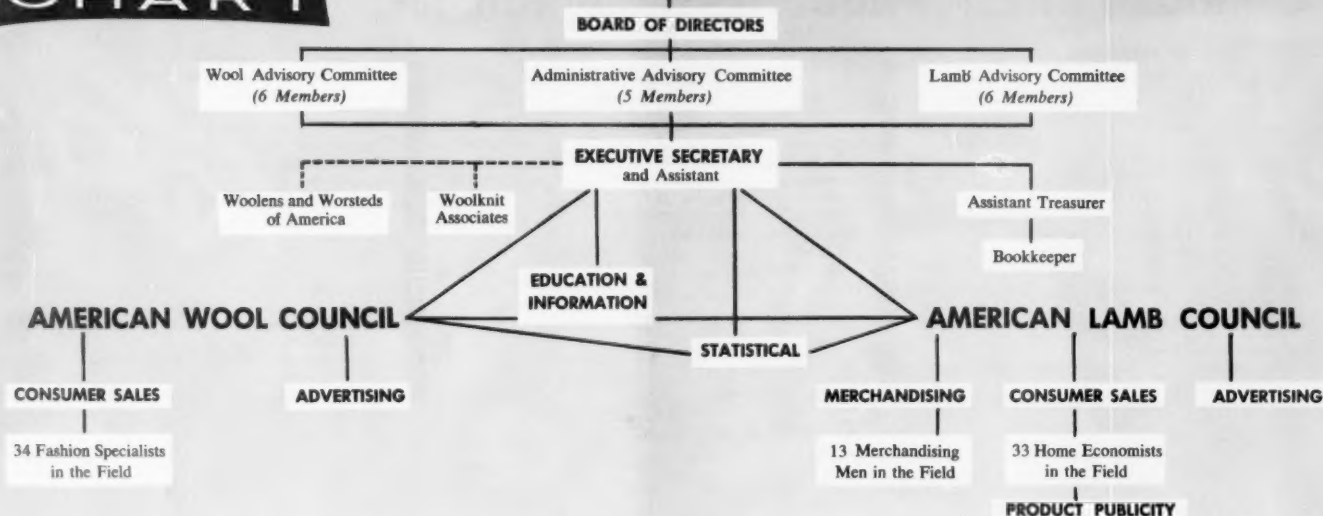
The council also advertises in grocery and restaurant trade publications to encourage these segments of the food industry to tie-in with the council's advertising. Another important part of the advertising program is directed toward school teachers, showing what aids are available to conduct lamb cooking classes in the school room.



## ORGANIZATIONAL CHART

### AMERICAN SHEEP PRODUCERS COUNCIL

20 State and Area Sheep Councils 8 Class II Organizations



## background of the ASPC

The Council was formed in 1955 under authority granted in Section 708 of the National Wool Act.

Sheep producers throughout the country have twice approved the promotion program in national referendums, one in the summer of 1955 and again after the Act was extended in 1959.

Funds for this promotion and advertising program come from deductions on wool incentive payments. Each sheep producer contributes one cent per pound of shorn wool and five cents per one hundred pounds of unshorn lamb sold. This provides an annual promotion budget of approximately three million dollars. Funds for wool incentive payments from which the deduction is made for promotion come from duties on imported wool.

The council is entirely supported and governed by sheep producers, with 39 members on the Board of Directors and a total of 135 delegates which also includes the 39 directors. The delegates and directors are selected by 20 state and area sheep councils and from national or regional sheep industry organizations. The annual meeting

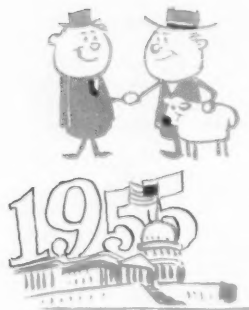
of the ASPC is on the second Monday of March, followed by a meeting of the Board of Directors. The directors' semi-annual meeting is conducted in the fall to review the current program and set tentative budget limitations for the next fiscal year.

The council is subject to audit by the USDA at least once a year and to an audit by an independent accounting firm once a year. The council's fiscal year runs from July 1, to June 30.

Working as the paid staff under the Board of Directors and its advisory committees is the headquarters staff in Denver with the executive secretary in charge of operations as designated by the Board of Directors.

Acting in an advisory capacity to the president are three committees composed of members of the board, the lamb advisory committee, the wool advisory committee and the administrative advisory committee.

The titles, American Wool Council and American Lamb Council, are used by the ASPC in dealing with packers, mills, retailers and consumers, although the same supervisory staff is used for both at the Denver headquarters.





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# Management of the Farm Flock

By JOE H. DIXON

PROPER FEEDING your fat market lambs can help solve some of your problems in trying to produce choice market lambs.

Carcass contests are now becoming popular at some of the leading shows to determine better what the lamb looks like on the hook.

At the recent Junior Fat Lamb show at Oklahoma City several of the top winning wether lambs were slaughtered to allow the judge, Bob Noble, and others interested in the lamb show to make a study of the carcasses at close hand.

The Chicago International for several years past has sponsored a carcass contest for steers, wether lambs and barrows as an educational feature of their show.

Your packer buyers today like lambs well fleshed, still they prefer firm handling lambs that will dress out a

15 pounds linseed pellets or cake  
15 pounds dried molasses

In discussing his feed program, he continued:

"After a few weeks on the above ration, I will gradually add rolled barley, and for each pound of rolled barley added I will take away one pound of oats until the ration is 200 pounds of rolled barley and 200 pounds of oats, with the other ingredients remaining the same.

"Corn or maize could be added in place of barley, but personally I prefer barley, and with this ration good quality alfalfa hay should be fed.

"As you know, any change in a feed ration should be gradual. It is my opinion that many of the boys feeding lambs make the mistake of too sudden changes, and then wonder why the lambs get off feed and will not eat."

## The Trend Today Is for a Leaner Type of Fat Lamb

high percentage with a minimum of waste fat.

The consumers also have their opinions as to what type cuts of mutton they prefer. The housewife in selecting quality mutton or pork chops is far more critical in her selections at the neighborhood grocery or meat market than she used to be. She likes the chops with the large red eye with plenty of lean meat and as little waste fat as possible.

So proper feeding of market lambs and show wethers becomes more important at the present time and can have a strong influence on the kind of carcasses they dress out.

### Grain Ration for Feeding Lambs For Show Purposes

In order to throw some light on the subject of proper feeding and fitting fat lambs and breeding sheep for show purposes, the writer approached one of the best fitters and feeders in the business, Alex McKenzie, during the recent annual junior fat lamb show at Oklahoma City in regard to this matter.

While some breeders and fitters are rather touchy on the subject, Alex was very kind, considerate and frank in his discussion of feeding.

He replied, "the ration I have used for many years is quite simple, but seemingly effective, and possibly it would not suit some of the more scientific feeders."

Following is the grain ration that Alex starts the show flock off with:

400 pounds whole oats

(good quality)

100 pounds wheat bran

### Regularity in Feeding Very Important

It has long been my opinion that regularity in feeding breeding sheep or fat lambs for show purposes is essential.

Not only Alex McKenzie, but most other of our best fitters and feeders are mighty particular about feeding at approximately the same time each day.

It might be well to add that several of our better known fitters feed dried beet pulp in their ration, especially when the show flock is on the circuit for several weeks at a time. The beet pulp is fed dampened or wet, according to the amount of water that is put on it while soaking in a bucket.

Beet pulp is considered a very good conditioner by some good breeders and feeders, and takes the place of green feed. It is also considered a cool feed for the hot summer months when too heavy a grain feed may cause sheep to overheat.

As many of you know, fitted show animals all reach their peak in conditioning sooner or later. While arriving at their peak or in the pink of condition as it is sometimes called the animal touches firm and the muscles are hard, but shortly thereafter they become soft and too fat to become good market animals.

### Shropshire Lamb Wins Crown

Jack Todd, Indianola FFA boy, climaxed the recent junior fat lamb show held at the state fairgrounds, Oklahoma City, March 12, by win-

ning the grand champion lamb on his heavyweight Shropshire. This well fitted lamb weighed in at 128 pounds and sold in the sale for \$10 a pound.

The reserve championship honors were won by Bob Bringham, Geary FFA member, on his lightweight Hampshire that was champion in the Hampshire show.

Bob Noble, Sheep Department, Oklahoma State University, judged the junior lamb show that consisted of between five and six hundred head of Shropshire, Southdown, Hampshire, and Dorset wether lambs.

In this writer's opinion, the show was made up of nothing but high quality lambs that made probably the strongest show I have yet had the privilege to witness.

Winner of the lightweight Shropshire class was Jan Hunter, Indianola 4-H Club. The Hampshire heavyweight winner was exhibited by Mike Pitman, Waukomis 4-H Club.

While the Southdown boys did not win the grand champion or reserve of the show this time, they put on a grand show in their own breed. There certainly was no lack of quality in either the heavyweight or lightweight classes.

Mike Combs, Kingfisher FFA, showed the champion Southdown on his heavyweight lamb, and Bill Harrison, also from Kingfisher FFA, showed the reserve on his second place heavyweight, a Howard-bred lamb. Jim Walta, Kingfisher FFA boy, showed the winning lightweight Southdown on a very trim, neat appearing lamb from my ringside seat. It was my understanding that this lamb also was bred by Howard.

Sandra Geis, Hitchcock 4-H Club girl, showed the champion Dorset wether on her blue ribbon winner in the lightweight division. Don McCain, Geary FFA, showed the reserve on his winner in the heavyweight class.

With almost ideal weather conditions existing for the show, a large turnout of visitors were on hand for the judging.

### Seagoville Holds Annual FFA Show

The Seagoville FFA Chapter held their annual livestock project show on Saturday, March 25. Judging started in the sheep division promptly at 1:00 P.M. in the judging arena, directly in front of the Seagoville Community House.

The sheep division was well represented with Shropshires, Southdowns, Hampshires and Dorsets that made up a strong show.

Newell Ballard exhibited the champion ram and ewe in the breeding classes, with all breeds showing together in classes for rams any age, ewe lambs and yearling and two-year-old ewes.

The champion ram was a very typey, well made Southdown ram lamb, and the champion ewe a well grown, good handling Shropshire ewe lamb that had also won this honor in the Houston Junior Breeding Show.

Jackie Ballard, another Seagoville youth who has had considerable experience showing, exhibited the champion wether of the show on a good handling, well balanced Shropshire lamb.

Wayne Phillips, FFA Instructor at  
(Continued on page 14)

# NEW INSECTICIDE DISCOVERY

## LINTOX-D

### LIVESTOCK SPRAY AND DIP

- ★ Contains Delnav<sup>®</sup>, a completely new chemical.
- ★ On sheep and goats — protects against screwworms and fleece worms after shearing and in summer. Kills resistant goat lice.
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Boerne... Pony Express Feed & Supply  
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Canyon... Pool Farm & Ranch Supply  
Center Point... Edens Implement Co.  
Channing... Blackwell Drug  
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Eden... Jas. L. Daniel Warehouse  
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Fredericksburg... Woerner Warehouse  
Goldthwaite... Hudson Drug  
Goree... Barger Feed Store  
Graham... Farmers Milling Co.  
Groom... Groom Drug  
Hamlin... Pied Piper Feed Mill  
Hartley... Farmers Supply  
Haskell... Market Poultry & Egg  
Hereford... Packard Milling Co.  
Johnson City... George Crofts Milling  
Johnson City... Johnson City Wool  
Junction... H. Blackwell Wool & Mohair  
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Morton... Baker Feed & Seed  
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North Uvalde... Uvalde Producers Wool & Mohair  
Olney... Olney Feed & Elevator  
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Rocksprings... Mitchell's  
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San Saba... San Saba Produce  
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Seymour... Farm & Ranch Store  
Shamrock... Mahanken Drug  
Sonora... Sonora Wool-Mohair Co.  
Stratford... City Drug  
Three Rivers... A. A. Huegler & Son  
Throckmorton... Dunlap Feed Store  
Van Horn... A. L. Binkley  
Wellington... Singley Mill & Elevator  
White Deer... Vance Farm Supply  
Wimberly... Gay Harris & Son

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"Satisfied Customers  
Are My Best  
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## Management

(Continued from page 12)

Seagoville, is to be commended for the fine work he has done in that community working with the youngsters and their livestock projects. There were few sheep in that locality when Wayne took over, but there is a great deal of interest in them now, and some good flocks started in that community.

### Pan-American Livestock Exposition

October 7-15, 1961, are the dates for the State Fair of Texas' Ninth Annual Pan-American Livestock Exposition in Dallas. Plan your activities so you may exhibit your flock or visit the sheep and goat show this fall.

Sheep and goat judges for this year's show are as follows: Ivan Watson, Roswell, New Mexico, Delaine-Merino and Rambouillet; James A. Gray, Extension Animal Husbandman, San Angelo, Texas, Hampshire, Southdown, Suffolk and Columbia; and Armer F. Earwood of Sonora, Texas, Angora goats.

### Brownwood Show and Sale May 16-19

Do not forget the big four days at this year's Purebred Sheep Breeders

Show and Sale at Brownwood, May 16-19. Plan now to attend the many activities of interest to sheep breeders everywhere.

This year the show and sale is bound to be larger and better than ever. Ten breeds are represented, with over 650 registered sheep entered, making it one of the nation's larger sheep sales.

If you are in need of good stud rams, commercial rams or foundation ewes this is a good sale to find them.

The Wool Show is expected to be much larger than in past years, due to a raise in premium money, which now totals \$700. Entries in the wool show division are expected from all sections of the United States, Canada and Mexico.

### Golden Acres Farm Suffolk Dispersal

It was with a feeling of sincere regret that I learned that the Hicks and Hafer flock of fine Suffolks would be dispersed in its entirety.

It seemed to me that two men never worked with more enthusiasm than Eugene Hicks and Dr. W. F. Hafer, M.D., when they assembled some of the best rams and ewes available to establish the foundation for their present outstanding Suffolk flock.

This fine flock was established when good Suffolks came high. Now the opportunity presents itself to buy several of these same Suffolks and their offspring at present price levels.

Last year's first production sale of Golden Acres Farm Suffolks was one of the most successful sales of the spring sale season. Both Texas and out of state buyers at the sale appreciated the fine offering of rams, ewes and lambs presented in their working clothes and were readily absorbed at satisfactory prices.

In most every dispersal there are sheep offered the public that otherwise could not be bought at hardly any price. Our top breeders have stud rams and breeding ewes in the flock

that usually are untouchable at most any figure.

Selling in the Golden Acres Farm dispersal will be three prominent, you might say famous stud rams, that have proven their worth as sires of top quality Suffolks; General, 1958 Fort Worth champion; Superam, 1955 International champion; and Masterpiece, son of General. Proven sires are often worth driving miles to buy and own if possible.

In selling the entire flock, there will be several outstanding rams, ewes and lambs of Sugar Loaf and Davis breeding that will go to the highest bidder.

While I do not have the exact number of Suffolks that will sell on May 27, you may check the full page ad in the May issue of this magazine for particulars.

Gene Hicks called me on the phone last week and informed me that their early plans for a production sale had been changed, and that they definitely had decided to disperse the entire flock.

### White River Stock Farm Dispersal

This is the sale that interests a great many people in the sheep industry that appreciate good sheep. The White River Stock Farm flock has made a very impressive record at many of our major shows in the Midwest and Southwest in recent years, and many of us regret that their extensive farm operations in the Plainview area make it imperative at this time to dispose of their entire flock of registered Hampshires and Southdowns.

After talking with H. D. Slaton and Kenneth Gregg during the Fort Worth Stock Show, I feel certain that you can look forward to seeing a very impressive flock of registered sheep sell on June 19.

The dispersal affords a wide selection of top breeding ewes — 100 Hampshires and 125 Southdowns. Also, 20 Hampshire and 15 Southdown stud rams that should suit breeders wanting good individuals and top bloodlines. Several top show prospects will be included in the offering.

Approximately 70 head of Southdown and Hampshire wether lambs will sell and should afford a wonderful opportunity for FFA and 4-H Club youngsters to select excellent lambs for show purposes.

While attending the Oklahoma State Fair, and the Pan-American Exposition, State Fair of Texas, last fall at Dallas, I was greatly impressed with the superb quality of the Hampshires and Southdowns exhibited by White River Stock Farm.

In a recent letter from Mr. Slaton, he informed me they had lost their outstanding show and breeding ram, the "Shearer ram," that made such an impressive record at several major shows. He was champion Southdown ram at Sedalia, Lincoln, Hutchinson, Topeka and Oklahoma City last fall, and champion at New Mexico State Fair at Albuquerque in 1959. However, several sons and daughters of this noted ram will sell in the dispersal, some of them fine show prospects.

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BOX 636

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IRAAN, TEXAS

## Cattle Numbers Up, Prices Down

# Goats Lead Livestock In Texas

By LLOYD BERGSMA  
Livestock Marketing Specialist

## 1961 Cattle Number a New High

ON JANUARY 1, 1961, cattle numbers in the U. S. were estimated at 97,139,000. This is an increase of one percent over the revised 1960 figure.

After all the dust has settled, the 1961 cattle inventory is some six to eight million head below predicted figures for this date. A 100 million head cattle herd in the United States is still nearly three million head away. There is a strong possibility that the 100 million figure will not be reached during the present cattle cycle.

If all these changes and revisions are confusing to you, don't be dismayed. Consider the plight of the Agricultural Economist who is attempting to make reasonable price forecasts based partially on inventory information.

Certainly a five percent reduction in the estimated U. S. cattle inventory is going to have an impact on future cattle prices. U. S. cattle prices are still determined by supply and demand at the market place. This five percent reduction in the estimated cattle herd will reduce the expected supply of beef for the future. Cattle prices may not be stimulated to the point of any increase, but the predicted price declines should be modified.

## Texas Cattle Numbers Up

Total number of cattle and calves on Texas farms and ranches increased three percent during 1960. The January 1, 1961, cattle inventory of 9.4 million head is the largest cattle population in Texas since 1891.

Milk cow numbers in Texas declined six percent during 1960, while only a one percent decline was recorded for the U. S.

Beef cows in Texas increased five percent during 1960 for a total beef cow herd of 4.4 million head on January 1, 1961. Beef cows in the U. S. increased only three percent during 1960.

With the farm value of Texas cattle down \$9 per head from 1960, the total value of Texas cattle was 1.1 billion dollars on January 1, 1961. This is 50 million dollars less than the 1960 figure.

The reduction in cattle value per head was only \$3 for the U. S.

## Texas Sheep Numbers Increase

Sheep and lamb numbers increased four percent in Texas during 1960 to reach an estimated total of 6.2 million head.

The increase in sheep numbers in Texas was contrary to the national trend. Sheep and lamb numbers in the U. S. declined one percent during 1960.

With a farm value of \$11.85 per head, which was down \$2.60 from 1960, the total value of sheep and lambs in Texas was \$73.1 million on January 1, 1961.

## Goat Numbers Reach 3.5 Million Head

A six percent increase in goat and kid numbers in Texas during 1960 places the total inventory at 3.5 million head.

A \$0.30 per head reduction in goat values from 1960 places the per head farm value of goats at \$8.50. Total value of goats in Texas on January 1, 1961, was 30.1 million dollars.

## Hog Numbers Decline Seven Percent

The seven percent reduction in hog numbers in Texas was one percent greater than the reduction for the U. S.

Improved hog prices resulted in \$5.30 per head increase in Texas farm value of hogs. Total farm value of Texas hogs on January 1, 1961, was 20.9 million dollars.

Value of all livestock\* on Texas farms and ranches totaled 1.2 billion dollars on January 1, 1961. This is down 58 million from the same date in 1960, mostly as a result of lower cattle values.

## ANNUAL TEXAS LIVESTOCK INVENTORY †

	1960†	1961	1961 % of 1960
All Cattle .....	9,106,000	9,379,000	103
Milk Cows** .....	649,000	610,000	94
Hogs .....	1,115,000	1,037,000	93
All Sheep .....	5,938,000	6,159,000	104
Goats .....	3,339,000	3,539,000	106

\* Includes all Cattle, Hogs, Sheep, and Goats

† January 1

‡ Revised

\*\* Included in All Cattle

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## The Stockman's Guide

by **M. E. Ensminger, Chairman**

DEPARTMENT OF ANIMAL SCIENCE  
WASHINGTON STATE UNIVERSITY, PULLMAN, WASH.

### Light Horse Industry Starves Goose That Lays Golden Egg \*

THE LIGHT horse industry can proudly lay claim to —

1. Attracting more spectators than any other American sport; in 1959, 55,883,492† people went to the races. Racing outdrew professional baseball (the number two sport) by 24 million, and college and pro-football (the number three sport) by more than 33 million. Also, several million more enjoyed the great horse shows throughout the land.

2. Numbering three million head of horses.

3. Expanding; more people are riding than ever before, and saddle clubs are growing in membership.

4. Providing 500,000 cow ponies for use on the western range.

5. Exceeding all other animal projects in 4-H appeal; and also leading in 4-H membership in some states, i.e., in Washington (second to dairy), Oregon, and Connecticut.

Despite these impressive figures, the light horse industry is starving the goose that lays the golden egg. With the passing of the draft horse, most horse research was discontinued, with the result that the light horse industry

is basing most of its current breeding, feeding, and management practices on out-dated horse-and-buggy days research — or, worse yet, in many cases, on fads, foibles, and trade secrets; whereas, other phases of the livestock business have geared themselves to space-age research.

### Practices and Problems of Horsemen

In order that I might have factual bases for this paper, and not be guilty of merely "yipping," I resorted to the use of a questionnaire. I surveyed, from coast to coast, selected breeders of each of the three breeds that are used for racing; namely, (1) Thoroughbreds, (2) Standardbreds, and Quarter Horses. Considering the limited time available and the nature of the questionnaire, the response was quite satisfactory. Let me emphasize, however, that no claim is made to having sampled, extensively and scientifically, the breeds to which reference is made. Yet, the facts and figures herewith presented are sufficiently reliable and authoritative (1) to reflect trends, and (2) to serve as guideposts.

The questionnaire was designed to establish our knows. Here is what we found. (Table below).

The survey revealed that most Thoroughbred and Standardbred breeders need a lucrative outside business to support their horses; to be sure, there are exceptions, some are doing all right. By contrast, only one Quarter Horse breeder was losing money. Of course, Quarter Horses are enjoying a boom currently.

III. The Production and Management Costs revealed the high cost of raising an animal to two years of age.

\* These are pertinent excerpts from an address which the author delivered before the Annual Meeting of the California Thoroughbred Breeders Association, at Santa Anita. For the complete paper, the reader is referred to The Thoroughbred of California, March, 1961, published by the California Thoroughbred Breeders Association, 201 Colorado Place, Arcadia, California. The reader who disagrees violently, should first read the entire paper with care. Then if "heat" is still generated, the author will welcome a response.

† Not counting Quarter Horse races for which attendance figures are not available.

### I. National Picture; for Registered Thoroughbreds, Standardbreds and Quarter Horses

	All Three Breeds			
Mares, average —				
No. covered (or bred) annually.....	83,550			
No. live foals born, annually.....	55,223			
Percent foal crop.....	66			
Percent of foals registered.....	90			
No. foals produced in lifetime of mare.....	7			
Stallions, average —				
No. mares bred to each stallion each year.....	11			
No. years in service.....	11			
No. living stallions.....	9,792			
No. stallions used in service annually.....	7,400			
Average of horses at death:				
Males.....	16			
Females.....	15			

### II. Farm or Ranch Income — Average per establishment — Estimated Profit or Loss:

	Thoroughbred	Standardbred	Quarter Horse	All Three Breeds
Dollars				
In 1960.....	+926	-3,083	+17,789	+4,700
Average per year for past 3 years.....	+2,449	-5,272	+19,550	+5,700
Average % return on investment past 3 years.....	+0.5	-0.9	+5.3	+1.2



Since many mares are barren, their keep must also be charged against the foals that are produced. For the nation as a whole, it costs an average of \$5,099, \$3,648, and \$2,309, respectively, to raise each a Thoroughbred, a Standardbred, and a Quarter Horse to two years of age. In this connection, it is noteworthy that, in 1960, a total of 1,910 U. S. Thoroughbred yearlings sold for an average of \$5,258; and of course, these were the absolute tops.

#### IV. Horsemen's Experiences in Economy.

Without lowering the quality or size of their operations, the respondents reported that the following practices or programs, by rank, were most important in their horse production operations as ways of lowering costs: Breeding (30%), feeding (21%), management (18%), health and care (16%), pasture (8%), and buildings and equipment (7%).

It is noteworthy that 51 percent of the horsemen stated that they have effected their greatest economies in breeding and feeding. By categories and rank, the following comments were most frequent:

1. **Breeding:** (1) Use proven stock, and (2) eliminate inferior animals.

2. **Feeding:** Keep feed costs to a minimum by (1) raising your own feed or purchasing feeds at the right time, and (2) using quality feeds.

3. **Management:** (1) Analyze expenditures, (2) plan well, (3) use a minimum and reliable labor force efficiently, and (4) maintain optimum size operation.

4. **Health and Care:** (1) Maintain constant vigilance, (2) prevent injuries, and (3) have an adequate parasite control program.

5. **Pastures:** (1) Make maximum use of pastures, and (2) have good pastures—not merely gymnasiums for horses.

6. **Buildings and Equipment:** (1) Design for efficiency and saving in labor, (2) use good feeding and watering equipment, and (3) own your own trailers and vans.

Among the choice sage advice and pungent statements appearing under "Horsemen's Experiences in Economy" were there: (1) "Fire all drunks and liars," (2) "Feed them like wild animals, rather than as pampered domesticated creatures," and (3) "Don't try to keep up with the monied Joneses."

#### What Can Be Done About It

Having established our knowns, let us next consider what to do about the situation—how to improve some of the shortcomings. Before doing so, let

me frankly admit that I do not expect all of us to be in agreement. In fact, I am fully prepared for some violent disagreements with the rest of what I shall have to say.

#### Increase Conception and Foaling Percentages

For the nation as a whole, the percent foal crop is estimated at about 50 percent. This means that, on the average, two mares are kept a whole year in order to produce one foal. By contrast, nationally, 80 percent of all

(Continued on page 18)

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The ingredients in MoorMan's Mintrate Pheno Block help unlock the nutrition power of range, pasture and other roughage to give you better results. By improving feed utilization, blocks help sheep and goats make better

use of forages, encourage wider and more even grazing of range and pasture.

With Pheno Block, each animal fills its needs for proteins, minerals and vitamins. It also gets the right amount of phenothiazine to help control profit-robbing stomach, nodular and certain other worms.

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Mintrate Pheno Block is so effective because of its powerful blend of 6 protein sources, urea,

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MARKET!**

## UNION STOCK YARDS SAN ANTONIO

## The Stockman's Guide

(Continued from page 17)

beef cows that are bred calve; 90 to 94 percent of all ewes lamb, and 80 to 85 percent of sows bred produce pigs.

The lower percentage of young in mares than in other classes of livestock is due primarily to the following: (1) Research in the field has lagged — only research in nutrition has been more neglected, (2) we try to get mares bred in about four months time instead of 12, and (3) we have arbitrarily limited our breeding season (late winter and early spring) to a period that at its best is only 50 percent in agreement with nature.

### Improve and Use Artificial Insemination

Ironically enough, although artificial insemination was first practiced in horses, many American horse registry associations now frown upon the practice. Moreover, there is little unanimity of opinion among them so far as their rules and regulations apply to the practice.

Today, artificial insemination is taking on a new look. To be sure, there is and will continue to be resistance on the part of some horse registry associations and some breeders, with the result that research in the area of artificial insemination of horses will continue to lag. But we cannot stop progress! Artificial insemination will expand in horses just as it has in the dairy industry as soon as the remaining barriers are overcome.

Who would not like to use a valuable stallion (1) as widely as possible, and (2) long after death? Imagine being able to get 275 offspring per year from a syndicated stallion whose stud fee is \$5,000 or \$10,000!

### Improve Horse Health and Parasite Control

Since many light horses are quite valuable, and running horses must be in top shape, they merit the best in effort to preserve health and prevent diseases and parasites. When disease is encountered, they should receive the best of care and treatment that a competent veterinarian can give them.

In the past two decades, science has moved with rapid and far-reaching strides in the field of horse health, disease prevention and parasite control. And new and important advances are being made almost daily. Progressive horsemen and veterinarians will wish to follow these modern developments with care, constantly improving upon present information and recommendations.

### Eliminate Needless Medication

The fabulous days of the "hoss" doctor have returned! At least, this is true in altogether too many cases. Today, sales of chemical industry products to U. S. livestock and poultry growers approach \$250,000,000 (¼ billion) per year; and this does not include minerals.\* Most of these drugs are needed and good, and, for the most part, veterinarians are well trained and very ethical. However, in common with all professions, there are exceptions. In the present era, some veterinarians have become mineral, vitamin, tonic, feed additive, and drug "peddlers;" they are "hoss doctors" in a fabulous era of drugs.

### Modernize Buildings and Equipment

To date, little attention has been given to horse buildings and equipment; in the light horse industry, in altogether too many cases the accent has been on elaborateness for the purpose of impressing others. Also, there is a paucity of experimental work pertaining to the basic requirements of building essentials. The most glaring deficiencies pertain to (1) labor-saving devices, (2) flexibility, (3) stress control—including temperature, (4) proper ventilation, (5) methods of handling excrement, (6) sanitation, (7) safety of animals and caretakers, (8) fireproof construction, (9) materials, and (10) cost.

### Modernize Feeding

Although individual establishments differ widely, without doubt, for the nation as a whole, feed constitutes the greatest single cost item other than facilities, in the horse business. For the feed year 1959-1960, 1,665,000 tons of concentrates and 3,200,000 tons of hay were fed to U. S. horses, at an estimated total cost of \$141,392,400. In addition, horsemen spent an estimated \$7,000,000 for minerals.

Despite the above facts, precious little experimental work on the nutrition of the horse has been conducted since the era of the Gay Nineties and the days of the draft horse. As a result, most of it is as obsolete as a bow and arrow.

The fitting of yearlings for sales and the racing of two-year-olds (and other types of forced horse production), and the feeding of forages and grains which are often produced on leached and depleted soils, have created many problems in horse nutrition. This condition has been further aggravated through the increased con-

\* It is estimated that an expenditure of \$370,000,000 is made annually for minerals for livestock and poultry.



finement of horses, many animals being stall-fed all or a large part of the year. Under these unnatural conditions, (1) unsoundness and (2) nutritional diseases and ailments have become increasingly common.

Recently at Washington State University, in a study with rabbits, we established the effect of soil nutrients on plants, and, in turn, the effects of these plants on animals. Generation after generation, rabbits were fed on alfalfa; with one group receiving hay produced on low phosphorus soils, and the other group eating alfalfa grown on high phosphorus soils. The rabbits in the low phosphorus soils alfalfa group (1) were retarded in growth—with 9.8 percent lower weaning weights, (2) required 12 percent more matings per conception, and (3) had a 47 percent lower breaking strength of bones than the rabbits on the high phosphorus soil-alfalfa group. We have reason to believe that soil nutrients can affect horses similarly—in growth, conception, and soundness of bone; but we need more experimental work on this subject.

#### Consider Pelleting

Currently, horsemen are much interested in pelleted feeds; a development which has gone hand in hand with mechanization and automation. Those who have tried all-pelleted (grain and hay combined) rations, are very enthusiastic about them. I predict that there will be a great increase in acceptance of pelleted horse feeds, especially all-pelleted rations.

#### Conduct Research

There is every reason to believe that today's research will be reflected in a host of tomorrow's advances; that many of today's horse problems will be solved through research. We must remember, however, (1) that horse research is both slow and costly, and (2) that other industries have long, liberally supported research costs with no assistance from the taxpayer, simply including it as a normal part of their operating costs. In addition to individual owners contributing to the support of research programs, the time has arrived when horsemen

should review where racing dollars go. Perhaps a liberal proportion of racing revenue which now goes into the treasuries of the 24 states having pari-mutuel betting should be earmarked for horse research, teaching, and extension. Otherwise, there is grave danger of starving the goose that laid the golden egg.

Finally, it should be emphasized that research can make the information available, but it is still up to each individual — each horseman — to secure and apply the results; you can lead a horse to water but you can't make him drink.

#### CONSIGNMENT SALE OF CHAROLAIS

THE TENTH Annual Charolais and Charolais - Cross Consignment Sale will be held June 24 at the Capitol Livestock Auction Company in Austin, according to Raymond Hicks, president of the Texas Charolais and Charolais - Cross Sales Corporation. Sale time is 1:00 P.M., and Walon Houck of Karnes City will serve as auctioneer.

A five-man committee will screen all entries prior to the sale, and only top quality animals will be accepted for auction. About 75 head of cattle, both male and female, will be offered from the leading Charolais herds in the state. Blood percentages will vary from  $\frac{3}{4}$  Charolais through purebred for females and from  $\frac{7}{8}$  Charolais through purebred for males.

Catalogues are available upon request to the Charolais Corporation office, 831 Majestic Building, San Antonio, Texas, on June 1.

Sandena Hicks, 14-year-old daughter of Mr. and Mrs. Eugene Hicks of Hico, is becoming quite proficient at showing her Suffolk sheep. The Hamilton County 4-H Club girl showed the champion Suffolk ram and champion Suffolk ewe at the Hamilton County 4-H and FFA Livestock Show on March 9. She also won the Showmanship Award in the sheep division of the show and the Exhibitor's Plaque. At the Cranfills Gap 4-H and FFA Show on March 30, Sandena exhibited Suffolk ram and ewe champions and again won the sheep division Showmanship Award.



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Made with PURIFIED Phenothiazine and Lead Arsenate . . . Proved By Research to Be Most Effective Against Stomach and Tapeworms

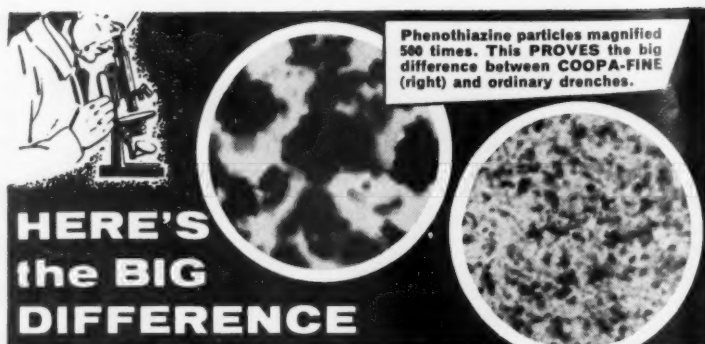
Getting the best possible worm-killing results from drenching your sheep and goats depends on using the most effective drench. Formulation of the drench is most important. It must cover the entire digestive system with a concentration great enough to kill worms. Dr. Rogers' SPECIAL FORMULA DRENCH is made with purified phenothiazine micronized for maximum efficiency and lead arsenate. Exclusive scientific blending produces far superior results than is possible from ordinary drenches. Start your drenching this season with the tested and research proved Dr. Rogers' SPECIAL FORMULA DRENCH.



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STUART, IOWA**

# Washington Parade

By JAY RICHTER

THE KENNEDY administration is asking the Congress to extend the National Wool Act for three years. This would continue the wool program through the 1964 clip.

The President had planned to ask that the program be converted into permanent law. A provision to that effect had been inserted into drafts of the administration's new long-range farm bill. At the last minute, however, this section was yanked out of the bill and replaced by the three-year proposal.

Why the last minute change? Administration officials said they were told by Congressional farm leaders that there was little chance the Congress would okay a permanent extension of the wool program.

As the proposal stands now, there is likely to be relatively little controversy about the extension. But there will be a great deal of controversy over the other portions of the President's new bill which provide a new kind of machinery for developing future farm commodity programs.

The new plan would allow the Secretary of Agriculture, working with a farmer commodity committee, to draft new programs for any commodity. These could include marketing orders or quota programs; they could range from programs which included only research and promotion features to the strictest kind of controls. And the Congress, which now must approve new farm programs by affirmatively passing them, would be left only with a veto power.

Even in this key section, the administration compromised away some of its original desires in an effort to ease Congressional objections.

Original drafts of the bill provided that when new programs involved controls, they would first be submitted to a farmer referendum and then brought to the Congress for a possible veto. The final bill lets the Congress have its veto chance before a farmer referendum, thus allowing the legislators to act in an atmosphere free of the feeling that the proposed program had already been endorsed by producers. This system gives the Congress more effective control over new programs than the earlier version did.

The important procedure change, like the change in the wool act proposal, was made at the eleventh hour just before the bill was submitted to the Congress on April 17.

The administration is also asking the Congress for a step which would, in effect, grant a 10-year extension to the Great Plains conservation program.

Under the program as it now stands, Great Plains contracts can run only through 1971. This means that after this year, no additional 10-year conservation plan contracts can be signed. In 1962, for instance, only nine-year agreements could be signed, and contracts in future years would be progressively shorter.

The administration is now proposing in its omnibus farm bill that farmers be allowed to sign 10-year



**Col. Cornelius Presents Medallion Awards**

Jane Pair of DeLeon 4-H Club (left); Col. V. Z. Cornelius of Goldthwaite, Chairman of District 7 of Texas Sheep and Goat Raisers' Association; and Walter McCullough of Newburg 4-H. Miss Pair and McCullough are holding the new sterling silver medallions that were presented to them by Col. Cornelius on behalf of the TS&GRA at a recent meeting in Comanche. Miss Pair had the Champion Angora Doe and McCullough the Champion Fine Wool Lamb at the recent Comanche County Junior Livestock Show. According to Gail Dudley, District 9 Director of TS&GRA, "Awarding the sterling silver medallions will become an annual affair of the TS&GRA at all county livestock shows." Col. Cornelius also awarded Miss Pair the choice of a registered Angora doe kid out of his flock to start another project for next year's show.

contracts all through the period ending in 1971. This would mean that the last contracts would not run out until 1981.

Agriculture Secretary Orville L. Freeman is making a strong bid to convince consumers that USDA is working for them, too.

Freeman has announced he's going to appoint staff members inside USDA to represent consumer interests. These officials will be active in two fields: They'll speak up for the consumer when new farm support or control policies are being discussed; and they'll represent the consumer in the operation of important Agriculture Department programs such as meat inspection and grading.

USDA carrier on many more consumer service and protection programs than most people realize, Freeman points out. There's a strong feeling among USDA officials that the consumer viewpoint hasn't been given strong enough consideration in decisions on some of the programs dealing with food purity, labeling, etc.

Another step toward easier farm credit: President Kennedy has signed into law a new bill which allows the Farmers Home Administration to make more loans to farmers whose total FHA indebtedness on operating loans runs over \$10,000.

In the past, FHA could use only up to 10 percent of its operating-loan funds for the over-\$10,000 borrowers. Under the new law, the ceiling is lifted to 25 percent of the agency's operating-loan funds.

The American Farm Bureau Federation says it may be possible to turn the flow of lamb imports from Australia and New Zealand into a "plus" factor instead of a threat to American producers.

Farm Bureau points out that lamb is handicapped by the fact that supplies are too small for the kind of nationwide, regular distribution we have for other red meats and poultry.

Consumption averages only a little over four pounds per capital nationally, and less than two pounds in many states. Farm Bureau says it might be possible to use imports to build a bigger market for lamb by making it more widely available to consumers.

This is the same kind of advice former Agriculture Secretary Ezra T. Benson and some of his aides were

giving after Benson's visit to Australia and New Zealand last year. The idea is, according to Farm Bureau, to explore ways of timing shipments from those areas to reach markets at times and places when U. S.-produced supplies are low, instead of shoving the imports into situations where they might depress the price of locally-heavy American supplies.

USDA's late-winter and early-spring action to bolster lamb prices was called off in mid-April when supply "pipelines" to non-profit institutions were filled.

The Agriculture Department began its purchases of frozen lamb for donation to non-profit institutions at the end of February. In the purchase period of a little more than a month and a half, the government bought nearly 10 million pounds of lamb for more than \$3.6 million. The purchases in this period amounted to about 10 percent of total Federally-inspected production of lamb and mutton.

Next time you hear a town or city friend complain about the price of food, here's something to remind him of:

Between 1947 and 1960, the average consumer's yearly food bill rose from \$318 to \$394. But consumer income after taxes rose a lot faster. The result is that last year the average consumer had to spend only 20 percent of his income for food compared with 27 percent in 1947—and he was getting a lot more built-in service with his 1960 foods, too.

There's a new look in the Agricultural Stabilization Committee system these days.

Secretary Freeman is restoring to the state, county, and community committees much of the power they lost in recent years.

Under the Eisenhower administration, the tendency was to put more and more responsibility into the hands of committee office managers. Freeman is putting the emphasis on rebuilding the authority and prestige of the farmers who are members of the committees.

The new administration is, for instance, abolishing restrictions on the amount of work done by committee-men so they can spend more time explaining Federal farm programs to both farmers and non-farmers.

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Lamkin's Mineral And Salt Pheno Mixtures are made with Super-Micronized Extra-Fine Phenothiazine to give maximum parasite control throughout the entire digestive tract.

The mixtures are controlled with pure vegetable oil (not mineral oil) and there is **NO BLOWING!**

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## Buying and Selling Farms on Land Purchase Contracts

By C. H. BATES  
Farm Management Specialist

PERSONS WITH limited capital often find the conventional mortgage-type purchase arrangement difficult to finance. Land Purchase Contracts or Deferred Payment Contracts as they are sometimes called are being used increasingly as a means to overcome this obstacle. Also, many sellers are conscious of the tax saving opportunity through installment sales regardless of the type of contract. Here an attempt is made to point out the major economic advantages and disadvantages of the land contract.

The assistance of an attorney is necessary in designing a contract especially suited to the desires of the buyer and seller. Each contract must be custom tailored. Never complete a contract of such importance without legal counsel.

### A. Factors Favoring Land Contracts:

1. From buyer's viewpoint:
  - a. Low down payment necessary for possession — often a token amount of five percent or less.
  - b. Freedom to devote greater capital resources to operating or production needs.
  - c. Opportunity to gain maximum benefits from unusual management skills.

d. Interest payments are fully deductible for income tax purposes.

### 2. From seller's viewpoint:

- a. Spread of taxes from capital gain.
- b. Increased number of prospective buyers.
- c. Permits retention of deed by "seller" until substantial payments are made.
- d. Less delay and expense in case of repossession.

### B. Factors Unfavorable Under Land Contracts

#### 1. From buyer's viewpoint:

- a. Relatively heavy interest payments because of large unpaid balance.
- b. Risk of termination of contract and loss of contract rights when temporary slump in earnings prevents installment payment.
- c. Possibility of seller deeding the property to a third party who is unknown to, or less sympathetic toward the purchaser.

#### 2. From seller's viewpoint:

- a. Receives less down payment.
- b. Somewhat greater risk of damage to property before purchaser acquires deed.

c. More complications are likely on estate planning to distribute property to heirs.

### C. Furnish Your Attorney This Essential Information:

1. The legal description of the property.
2. Terms of payment.
3. Time of possession by purchaser.
4. Statement fixing the responsibility for payment of taxes and insurance.
5. Rights and responsibilities of each party.
6. Provision for termination upon default of payment.
7. And other terms the parties deem essential.

### D. Further Points as Reminders:

1. **Taxes:** Determine who will be responsible for accrued and subsequent taxes.
2. **Building and improvements:** Some contracts provide that the buildings and improvements on the land at the time of the contract and those subsequently added shall be and remain the seller's until the contract is fulfilled. This is to protect against waste or destruction of buildings, fences, timber, et cetera.
3. **Insurance:** Closely related to the buildings is that of adequate insurance coverage. An understanding and clear-cut provision for this responsibility should be made.
4. **Acceleration clause and grace period:** Some land contracts contain a clause giving the seller the right to declare the entire balance of installments due and payable

upon the buyer's defaulting. The buyer-client should have his attorney insist that the contract provide for a grace period of 30 days or more during which the buyer can make up any default.

5. **Mineral and timber rights:** Here is another source of possible misunderstanding. The seller is likely to object to removal of oil, minerals, gravel or timber by the buyer. Under conditions where mineral rights and timber are important this point should be clarified in the contract.

## STATE FAIR LIVESTOCK SHOW DATES SET

THE DATES, October 7-15, 1961, have been set for the Ninth Annual Pan-American Livestock Exposition of the State Fair of Texas in Dallas.

Judges at the Pan-American Exposition in the sheep and goat events will be: Ivan Watson of Roswell, New Mexico, Delaine - Merino and Rambouillet; James A. Gray, Extension Animal Husbandman, San Angelo, Hampshire, Southdown, Suffolk, and Columbia; and Armer F. Earwood of Sonora, Angora goats.

The State Fair of Texas Horse Show will spotlight the most beautiful and stylish horses in America during the opening week of the fair. Quarter horses and cutting horses, favorites of the Southwest, will be featured during the last week-end of the Pan-American.

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## Published Prices

# Lamkin's Phenothiazine Products

**Thrifty Pheno Salt for Sheep and Goats** \$ 6.75 cwt.

(10% Pheno - 80% Salt - 10% Molasses)

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(1 Case free with each 10 cases purchased)

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(1 Case free with each 10 cases purchased)





## Bar R Ranch Completely Diversified With Addition of Quarter Horses

UNTIL TWO years ago the Bar R Rutherford Ranch at Buda, Texas, only had sheep, goats and cattle on it. Then a friend, Roy Parks, gave them a mare who was a granddaughter of Peppy, and they bought a mare and stallion. The mares had colts and Mike, son of P. R. Rutherford, said, "We showed one of them and it won a few firsts and that started things. We got the horse fever and started buying mares and have spent about \$111,000 for horses to date.

"We have a three-year plan. The first year we bought mares; the second year we're breeding our fine mares to all outside top sires. The third year we expect to produce and the following year we expect a profit."

The Rutherford family bought the 11,000-acre Bar R Ranch in 1948. They spent six years improving it. The entire ranch had a heavy growth of cedar and oak and they had it bulldozed, leaving the large oaks. The brush was stacked and burned. Then they planted KR Bluestem and Grama

grasses. They built a new home and a 5,000-foot paved runway.

There are five miles of creek on the ranch and on it they constructed three dams to assure water conservation. When the improvements were made they first stocked about 300 Herefords and a great many goats for about three or four years. Now they have 600 mother cows, 1,500 goats, 1,000 sheep and 40 horses.

### Horses Added to Ranch

With the addition of the horses two years ago they now have a completely diversified ranch operation. Their first colt was by Scooter S. They started buying quality mares with King Ranch and King P-234 bloodlines.

### Top Mares

Mike said, "We have started with the best mares that we could get. We paid \$11,000 for Poco Lon in the Waggoner sale and then spent an additional \$100,000 for other mares. We are going the route of the mares

until we get a good crop of mares and then we'll see about getting a top stallion. Right now we're sending our mares to outside stallions."

Poco Lon, a 1957 mare, is by Poco Bueno. She was first in her class in the Houston and Dallas shows and has shown three times in 1961 and placed first three times, with two Grand Champions and one Reserve Champion.

Some of the other mares are Lady Cash, Snyder's Slippers, Gena Jett and Janna Cody. Lady Cash, a 1958 mare by Sure Cash, had a stud colt by Poco Rip that won 17 firsts in his class in 1960. Snyder's Slippers, by Scooter S, is a full sister to Mitzi Doan and Mitzi M and has produced an AQHA Champion and another champion named Paul B. Her last filly colt by Paul A sold for \$3,850 as a yearling. She has a new Paul A filly now at side and is bred to Wimpy II.

Janna Cody, by Joe Cody, is a 1958 mare and was shown at halter eleven times in 1960 and had five firsts and is making a top cutting horse.

Mike said, "We plan to have around 30 top mares — all show horses as well as performance horses. We believe that top mares make top colts, and that a horse should perform as well as conform. We are trying to develop a horse that will do both. Poco Lon is making a good cut-

### ON BAR R RANCH HORSES PERFORM AS WELL AS CONFORM

Here you see some of the top horses that have brought home Grand Champion winnings, working Herefords on the Bar R Rutherford Ranch at Buda, Texas. Mike Rutherford said a horse must be a good performance horse as well as have good conformation to be a top quality horse in his opinion. The beautiful tree here is over a thousand years old.

ting horse and is now working at the ranch and winning at halter, too."

The Bar R horses are being crossed with the stallions that seem to be best suited for a particular mare. Mares were sent out to Paul A at the Edgar Brown's Pinehurst Ranch; Poco Dell, Jimmy Randal's top sire; Wimpy II, Steel Bars, Chuckwagon W, Showdown, and Silver Prince, all top stallions of major Quarter Horse breeders.

The mares are having colts this year by Scooter S, Poco Rip, Poco Pat, Aledo Bar, King Bars and Partner Joe. Some of the colts and fillies on the ground now are by Scooter S, King Bars, Partner Joe and King Glo. You will remember the King Glo stallion that was sold by J. O. Hankins to Charles E. Boyd of Sweetwater for \$50,000.

"We're only stocking quality horses at the ranch and have good men to take care of them. Pete Heath is our trainer and is a top horseman who has roped professionally all over the nation. Dick Manthey, our horse manager, has been with us for about 15 years. Fred Brown is overall manager of the entire ranch," Mike told us and added that the complete diversification of livestock on the ranch is a good program and they are especially happy about adding the Quarter Horses to their operations.



**POCO LON P-67,928 A \$11,000 MARE  
ALSO A WINNER**

Poco Lon by Poco Bueno P-3,044 and out of Pretty Me P-31,624, has been shown three times in 1961 and placed first three times with two Grand Champions and one Reserve Champion. Poco Lon is also working on the ranch as well as winning at the shows. She has good conformation and is making a good cutting horse.



**LADY CASH P-92,564  
PRODUCING TOP WINNERS**

This is Lady Cash, one of the top mares on the Bar R Ranch. She is by Sure Cash P-57,426 out of Duke's Girl P-61,084. She has a colt by Poco Rip, who won 17 firsts in his class in 1960. Lady Cash's sire, Sure Cash, is the famous stallion standing on the J. B. Ferguson Ranch at Wharton, Texas.

### J. ALLEN WRIGHT MAKES HORSES PAY

J. ALLEN WRIGHT, Wharton, Texas, sells on the average of 100 horses a year and makes the horse business pay off. He said, "I do this by staying at the ranch and taking care of the business personally. I don't sell a person a horse that I would not want back for my own operation. By doing this I have satisfied customers who are also repeat customers. I sell all my horses here at the ranch at private treaty. I sell using and show horses and have had winning show colts."

Mr. Wright has about 250 horses at the ranch and said he has had inquiries from all over the world and has sold horses in South America.

# RUTHERFORD RANCH

Buda, Texas

**Breeding for the best - -  
- - With the best**

## POCO LON P-67,928

SIRE: Poco Bueno P-3044 { King P-234  
Miss Taylor

DAM: Pretty Me P-31,624 { Pretty Buck P-2103  
Daughter of Pretty Buck

POCO LON, a 1957 Mare, has been shown three times in 1961 and placed first three times.

Johnson City was First and Grand Champion Mare  
San Saba was first and Reserve Champion Mare  
Gatesville was first and Grand Champion Mare

She is in working condition, too!



## JANNA CODY P-83,834

SIRE: Joe Cody P-42,543 { Bill Cody P-3244 { Wimpy P-1  
Daughter of King P-234

DAM: Miss Black Jacket P-18,309 { Pretty Boy P-2229

JANNA CODY, a 1958 filly, has been first at halter a number of times and in 1961 her show record is:

Johnson City, second  
San Saba, second  
Gatesville, First and Reserve Champion Mare



**P. R. Rutherford & Son Mike**  
**Owners**

Pete Heath, Trainer Dick Manthey, Breeding Manager

Phone 120K12, Buda, Texas

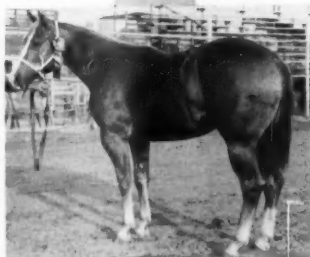
*We have 1960 fillies and  
colts by Scooter S and  
sons of Three Bars for  
sale.*



# FOR BLUE RIBBON WINNERS LIKE THESE -- BOOK YOUR MARES TO SURE CASH FOR 1962

THESE ARE SOME OF THE BLUE RIBBON WINNERS OUT OF HIS FIRST TWO CROPS OF COLTS

**LADY CASH**  
Mike G. Rutherford  
of Buda, Texas



**CANDY CASH**  
Charlie Welker  
of Victoria, Texas

## SURE CASH



**DANDY CASH**  
Hugh Buffalo  
of Palacios, Texas

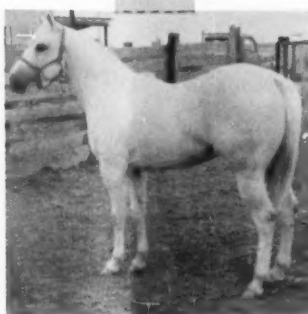
**NIFTY CASH**  
Harry L. Martin  
of Houston, Texas



**PURE CASH**  
R. L. Chance  
of Houston, Texas



**SERVICE FEE \$500.00**  
Return During Season  
Booking at \$50.00



**SURE MIKE**  
Leonard Berndt  
of Hungerford, Texas

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OWNER

Route 1, Box 391  
Wharton, Texas  
Located Four Miles West of Wharton on Highway 59

**SONNY BAHNER**  
MANAGER

## Dandy Day -- Going Strong

DANDY DAY, national high point halter horse in 1960, is still consistently winning honors for his proud owners, the J. P. Espys of Fort Davis. As recently as April 23, Dandy Day was named grand champion at the show in Sonoita, Arizona, and he placed in the open cutting contest as well.

This champion cutting and reining stallion, Dandy Day, and two other top stallions, Rising Star and Poco Mart, are being used on the Espys' Chubby N mares. Mrs. Espy stated in a recent letter that, "We are proud of their offspring. This year's colt crop is the best ever, and we will be glad to show the colts to visitors any time." The biggest percentage of the

Espy colts are already on the ground, and they are exceptionally fine this year.

According to Mrs. Espy, their horses had a good year in 1960 and went into the winter in wonderful condition. "We believe," she stated, "that this is the reason our colts are better than they have ever been."

The Espys are especially happy to welcome guests to their Fort Davis ranch to see their fine horses. "The visitors might have to listen to a little bragging," Mrs. Espy said, "but we will try not to overdo it. We will drop everything and give anyone a guided tour, if they think they can take a little bragging."

The Fort Davis ranch people report that the country there is still in good shape, but some moisture will be needed soon.

### GOLDEN OPPORTUNITY DOE SALE ANNOUNCED

JULY 19 has been set for the second Golden Opportunity Doe Sale sponsored by Lem Jones and Melvin Camp of Junction. The sale will be held at the Ranchers Commission Company, Junction.

Mr. Camp states that the sale will be conducted under basically the same rules as last year but that much higher quality goats will be on hand as breeders have been preparing animals early this year. A number of stud does will be offered in the sale.

Featured will be 500 registered does, 2,000 purebred does and 300 doe and buck kids which will be especially attractive to club boys and girls seeking show prospects.

### BUSY

THIS IS the busy season for ranchmen of the Southwest. Cattle and calf shipping, sheep and goat shearing, drenching, marking and selling keep the men hopping. There is a considerable shifting of livestock from one area to another and from pasture to pasture as more and more operators try deferment and pasture rotation.

Auction sales of livestock claim considerable attention as do the day to day market quotations. Operators are keenly aware of the shifting trends in the industry.

### RANGES NEED RAIN

WHILE ALMOST all areas of the Southwest have adequate subsoil moisture, the lack of April rains has been felt. High winds have dried out surface moisture, hurting small grain, weeds, and grass by sapping surface moisture. Calves, especially young ones, are doing well to fair, while lambs are showing the effect of green feed shortages in certain areas.

Western and South Central pastures are especially in need of good soaking rains to maintain grass growth.

Natalia has an up and coming FFA chapter. This club is in Medina County, and its alert reporter is Tommy Frick.

We Are Very Proud of Our Fine Stallion

## BROWN SHEIK P-21,764

We think he will help a lot in carrying out our breeding of good, old style Quarter Horses — the kind that people are going to want in the future.

We have some of his fine colts for sale now.

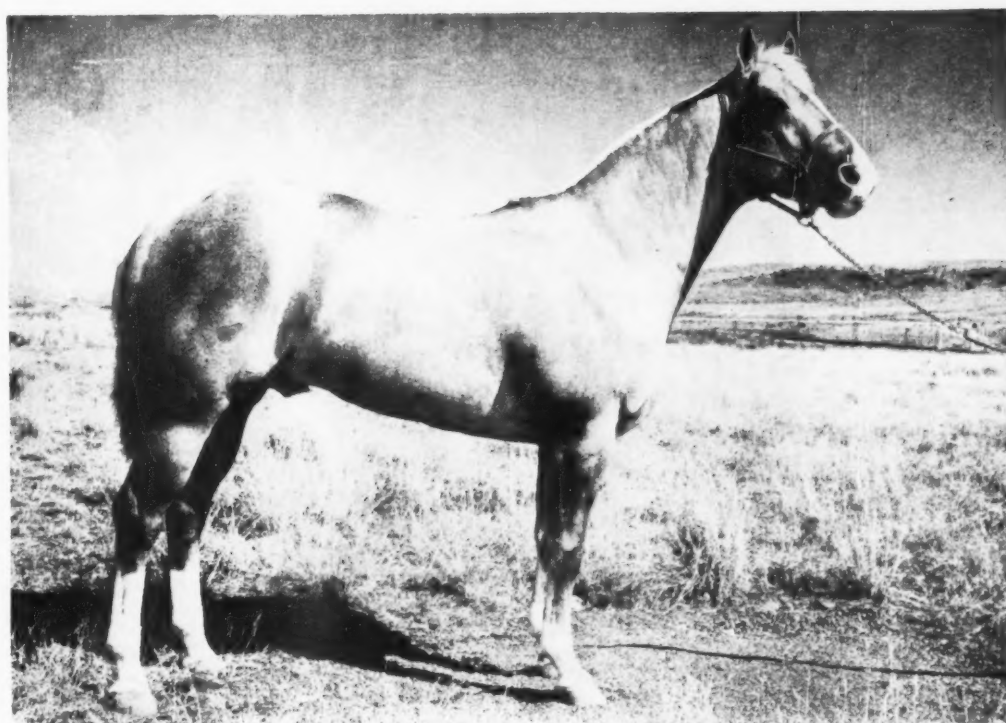
BROWN SHEIK was bred and raised by the famous Quarter Horse breeder, COKE T. ROBERDS of Hayden, Colorado.

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MAINTAIN YOUR ASSOCIATION — SUPPORT PROMOTION

## The 1960 High Point Halter Stallion



## Dandy Day P-80,338

While piling up the record breaking number of points that made DANDY DAY High Point Stallion of the Nation for 1960, he was also winning at performance, becoming AQHA Champion early in the summer. His show record now is 49 Grand and 17 Reserve Championships out of the 80 times shown.

**STUD FEE \$500**

**\$50 at time of booking**

\$1.00 a day for mares

**JIM ESPY**

FORT DAVIS, TEXAS

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# Horse Sales, Shows and Events

## COMING HORSE SHOWS

### MAY

- 5 Pine Bluff, Arkansas; Southeast Arkansas Quarter Horse Show. Judge, Dee Burk; Manager, G. E. Mitchell; 303 W. 26th St.
- 6 Little Rock, Arkansas; Arkansas Quarter Horse Association Spring Show. Judge, J. D. Craft; Manager, Dr. F. E. Dunaway, 817 Donaghey Bldg.
- 6 Tulsa, Oklahoma; Tulsa Stampede Quarter Horse Show. Judge, Jimmie Randals. Marguerite Kimmerly, 1135 S. 108 E. Ave, and Jeanne Moore, Rt. 4, Broken Arrow, Oklahoma.
- 12 Del Rio, Texas; Del Rio Appaloosa Horse Show, 9:00 A.M.
- 12-13 Coushatta, Louisiana; Northeast Louisiana Quarter Horse Breeders Association. Judge, Jack Mehrens; Superintendent, C. O. Webb, Rt. 4.
- 13 Del Rio, Texas; Del Rio Quarter Horse Show and Roping. Judge, B. F. Yeates; Chairman, Sparks Rust, Jr., 510 Spring St.
- 13 Lawton, Oklahoma; Wichita Mountain Horse Show. Judge, Walter Merrick; President, Frank Rush; Rocking R Ranch, Meers, Oklahoma.
- 13-14 Fort Worth, Texas; Richland Hills Riding Club Annual Horse Show. Judge, Jimmie Randals; Secretary, Jerry Ann Bowman, 2200 Lincoln, Fort Worth.
- 19 Enid, Oklahoma; Oklahoma Quarter Horse Exhibitors Association Show. Judge, Tom Finley; Chairman, Charles C. Peppers, Jr., 2109 N. W. 59th Place, Oklahoma City.
- 20 Tomball, Texas; Tomball Lions Club First Annual Quarter Horse Show. Judge, L. M. Sikes. Wesley C. Darnell, 719 Percival St., P. O. Box 362.

- 20 Midland, Texas; Midland Quarter Horse Show. Judge, Gus Scroggins. Chairman, Flake Tompkins, Box 1686.
- 20 Alvarado, Texas; Alvarado Quarter Horse Show. Judge, Doyle Saul. Manager, C. T. Tommy Cummings, Route 2, Box 156.
- 21 Fort Worth, Texas; Forest Park Saddle Club Twelfth Annual Horse Show. Judge, Carter Dillman. Secretary, Jerry Ann Bowman, 2200 Lincoln, Fort Worth.
- 27 Peralta, New Mexico; Bosque Farms Quarter Horse Show. Judge, A. F. Smillie. Manager, Ward W. Hobbs, Box 6.
- 27 Austin, Texas; Travis County Sheriff's Posse Horse Show. Judge, Watt Hardin. Chairman, Richard W. White, Star Rt. A, Box 56E, Austin 4.
- 28 Robinson, Texas; Robinson Quarter Horse Show. Judge, Cotton Marriott. Manager, Jimmy Ed Dodwell, Rt. 2, Lorena, Texas.
- 2 Stamford, Texas; Texas Cowboy Reunion. Judges, Claude B. Mullins and Novis Rodgers. Chairman, Homer J. Merriott, Texas Cowboy Reunion.
- 3 Fredericksburg, Texas; Third Annual July Festival Quarter Horse Show. Judge, Bob Ballenger. President, Wm. M. Petmecky, P. O. Box 486.
- 4 Fort Worth, Texas; Jinkens Ranch Sixth Annual Quarter Horse Show. Judge, Leslie H. Geddes. Manager, Jinkens Brothers, 5001 Boat Club Road.
- 7 Shamrock, Texas; Shamrock Sheriff's Posse. Judge, Frank Autry. Manager, John Strickland, mile north of Highway 66 on 83.
- 8 Hutchins, Texas; Hutchins Lions Club First Annual Quarter Horse Show. Judge, Ralph Howe. Secretary, Jerry Ann Bowman, 2200 Lincoln, Fort Worth 6.
- 15 Odessa, Texas; Ector County Sheriff's Posse Kid and Quarter Horse Show. Judge, Jack Turney. Chairman, C. B. Hart, 2400 Catalina.
- 22 Coleman, Texas; Coleman County Quarter Horse Show. Judge, H. Calhoun. Manager, H. F. Fenton, Jr., Gouldbusk Star Route.
- 29 Blanco, Texas; Seventh Annual Blanco Quarter Horse Show. Judge, John Dublin, Jr. Secretary, Mrs. Russell Green, Box 384.

### JUNE

- 2 McLean, Texas; 66 Rodeo and Horse Show. Judge, Hughie Long. Secretary, Ruby Back, Lefors Route.
- 1-2-3 Uvalde, Texas; Uvalde Quarter Horse Association Show. Judges, Jim Calhoun and Jimmie Randals. Manager, Michael L. Stoner, Star Route, Sabinal, Texas.
- 2 Addison, Texas; North Texas Quarter Horse Show; Judge, Walter Merrick. Manager, C. L. Moon, 11554 East Northwest Highway, Dallas 18.
- 3 Abernathy, Texas; Abernathy Quarter Horse Show. Judge, Clyde Miller. Manager, J. D. Vineyard, Rt. 2.
- 10 Arcadia, Texas; Galveston County Fair and Quarter Horse Show. Judge, Albert Geisler. Secretary, Mrs. B. H. Driver, P. O. Box 316.
- 11 Wichita, Kansas; Bit and Spur Summer Show. Judge, Floyd Bond. President, Arthur B. Brewer, 11927 East Kellogg.
- 24 Victoria, Texas; Victoria Horseman's Club Quarter Horse Show. Judge, Dee Harrison. Manager, Dr. C. T. Harkey, Jr., Box 3367.
- 12 Cedar Hill, Texas; Cedar Hill Lions Club Fifth Annual Quarter Horse Show. Judge, W. R. Collins. Manager, Joe A. Mize, Rt. 2, Midlothian.

## COMING HORSE SALES

### MAY

- 1 Quarter Horse Association of West Texas Quarter Horse Sale, Fort Worth, Texas.
- 19 Walter Solt's Quarter Horse Sale, Artesia, New Mexico.
- 26 McClinton-Harrison-Hays Quarter Horse Sale, Dallas, Texas.
- 26 Amarillo Horse and Pony Sale, Amarillo, Texas.
- 27 Hankins Brothers Quarter Horse Sale, Jess and Lowell Hankins, Fort Worth.

### JUNE

- 19 Charles E. Boyd Production Sale, Sweetwater, Texas.
- 24 Greenbelt Quarter Horse Association Sale, Vernon, Texas.

It was reported the latter part of April that the J. D. Varga Warehouse at Rocksprings had sold a carload of mohair at prices ranging from 93½ to 95 cents a pound.

## UVALDE Quarter Horse Show and Sale

R. C. A. 3-Day Rodeo  
June 1, 2, and 3

AQHA and NCHA Approved  
ENTRIES CLOSE 6:00 P.M., MAY 31

### NCHA Championship Cutting Contest

\$750 Added  
\$50 Entry Fee  
\$10 Office Charge  
\$10 Stall Fee

First Go round 9:00 A.M. June 1st.  
Arrival Date June 1st, 6 P.M. performance  
June 2nd, 6 P.M. Halter horses

### Halter Classes

\$5 Entry Fee  
FOALS OF 1961 S M  
FOALS OF 1960 S M  
FOALS OF 1959 S M  
FOALS OF 1958 S M  
FOALS OF 1957  
AND BEFORE S M

#### Geldings

1959 & AFTER  
1957 & 1958  
1956 & BEFORE  
GRAND CHAMPION

### Group Classes

MARE & 1961 FOAL  
GET-OF-SIRE  
PRODUCE-OF-DAM  
SIRE AND GET

### Performance Classes

\$10 Entry Fee  
• CUTTING JR. & SR.  
(\$5.00 OFFICE CHARGE)  
• ROPING JR. & SR.  
• BARREL RACING, ALL AGES  
• WESTERN RIDING,  
ALL AGES  
• REINING JR. & SR.  
• WESTERN PLEASURE,  
ALL AGES

Trophies to all 1st place halter winners.

Belt buckles to all performance champions.

Trophies to all Reserve performance champions.

Trophy to all-around champion.

Mail all entries to:

ALVIN CONNELL, Secretary  
P. O. Box 266 UVALDE, TEXAS

Or Phone:

ALVIN CONNELL  
Broadway 8-3810 UVALDE, TEXAS

## SLADE SADDLE SHOP

Successors to Will A. Slade — Established 1883

"Cowboy Outfitters"

W. G. PARADEAUX

L. G. PARADEAUX

UVALDE, TEXAS





to  
be  
featured  
at the  
C. E. BOYD  
production  
sale

# sale

Listed here are only a few of  
the quality horses to be  
offered. For complete  
information write for Sale  
Catalog.

**Cutting and Sale  
will be held in  
Nolan County Coliseum**

SWEETWATER, TEXAS

June 19, 1961

**SELLING:**

**6 Stallions**

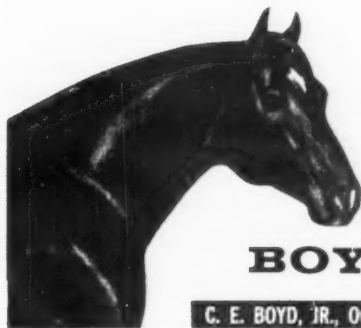
**15 Bred mares**

**8 Fillies**

**18-3 and 1 packages**

Included are own daughters of these  
proven sires:

King Glo, Poco Dell, Roan Wolf,  
Poco Stampede, Oklahoma Star,  
King, Hobo, One Eyed Waggoner.



**BOYD'S RANCH**

23 MILES SOUTHEAST OF SWEETWATER

**C. E. BOYD, JR., Owner**

**LEO HUFF, MANAGER**

SWEETWATER, TEXAS / PHONE BE 4-5083 / ROUTE 4-MERKEL, TEXAS / PHONE NUBIA 4357

## Senior Sires

**Spot Cash**  
P-30,591

Sire: SKIPPER W P-7,964

Dam: SOUTHERN QUEEN P-6,337  
Sorrel

**FEE \$500**

**Nick's Lad**  
P-15,339

Sire: NICK SHOEMAKER P-1,095

Dam: CIMARRONCITA P-3,525  
Dun

**FEE \$300**



One of our 1961 Fillies, by  
Spot Cash P-30,591 out of  
Pinky Dawson P-35,884.

## JUNIOR SIRES

**BARB CASH P-79,197**

Sire: SPOT CASH P-30,591

Dam: BARBARA LEE P-51,382  
Sorrel

**FEE \$250**

**SKIP BOSS P-90,302**

Sire: SKIPPER'S LAD P-36,881

Dam: H. J. SMOKE ALONG P-28,070  
Palomino

**FEE \$200**

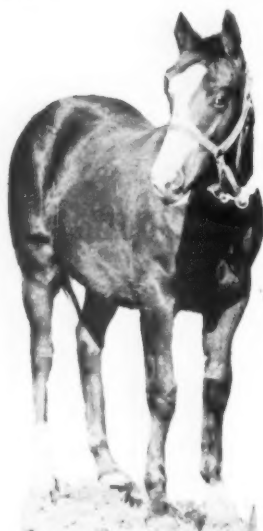
We will breed the above stallions to a few approved outside mares in 1961. Return on all stallions during breeding season. Mare care \$1 per day. Deposit required at time of booking.

## John A. Bauchman Horse Farm

Phones: FR 9-2776 - FR 9-4315

P. O. Box 949 Seguin, Texas

## Congratulations to Rex Allen TV and Movie Star On His Purchase of Dippo Mac's Choice



We offer two yearling half-brothers to  
Dippo Mac's Choice at private treaty.

1961 Book on D'PPO MAC full.

Will take 20 mares for 1962 season.

FEE, \$300 to approved mares. \$50 deposit at time of booking.  
\$1.50 per day mare care.

**ALVIE L. COLE**

Phone 8-2084

Sterling City, Texas

## BIGGEST LITTLE CUTTING CONTEST

# CHARLES E. BOYD PLANS QUARTER HORSE SALE

CHARLES E. BOYD, JR. of Sweetwater told us, "We're going to have one of the biggest little cutting contests in the world at our Quarter Horse Sale, June 19, and some of the finest registered Quarter Horses in the sale. We are offering five great stallions in the sale, including Jessie Jack, the Grand Champion cutting stallion for 1960. There are ten yearling fillies, a two-year-old son of King Glo, 23 mares with foals at side and bred back, and a lot of top broodmares in the sale. Also included in the sale are own daughters of King Glo, Poco Dell, Roan Wolf, Poco Stampede, Hobo and King. The sale will be on Monday, June 19, at 1:30 P.M."

## Champion of Champions Cutting Contest

The cutting contest will have three go rounds with the first one being held Sunday, June 18, at 8:00 P.M. The second go round will take place the next morning at 9:30 and the final go round will be at 8:00 o'clock that evening. Each round will last only one to one and a half hours. The cutting is expected to be a champion of champions contest with top cutters entering. Mr. Boyd said, "The cutting contest will have \$1,000 added and the entry fee is \$500, no office or cattle charge. Entries and fee must be in by June 10. We believe

with the \$500 entry fee we will get the top contestants in cutting, making it a champion of champions contest."

## Friendly Hour Cocktail Party

"We're also going to have a friendly hour cocktail party on Sunday afternoon, June 18, at 4:30. We want everyone to get acquainted and all are invited to this friendly hour party. It will be held at the Sweetwater Country Club. The sale and cutting contest will take place in the Nolan County Coliseum."

## New Home and Arena At Ranch

The Boyds moved into their new home on the ranch on May first. In addition to the new home there is a new indoor arena and also a new outside arena and several pipe corrals.

The ranch office has 46 feet of window space which opens on the outside arena. If the weather is hot and dusty, we can stay in the office in cool comfort and watch everything that goes on in the arena."

He added, "We will be happy to welcome visitors to the ranch any time and show them our fine horses, and ranch operations. We hope we can see every one at our Sale and Cutting Contest, June 18 and 19. We have some interesting things in store for them and some of the finest horses in the country in the sale."

## Charolais Sale Scheduled For Austin, June 24

THE TEXAS Charolais & Charolais-Cross Sales Corp. will hold its tenth Charolais and Charolais-Cross consignment sale at 1:00 P.M., Saturday, June 24, 1961, at the Capitol Livestock Auction Company in Austin, Texas, according to Raymond Hicks, President.

Walon Houck of Karnes City, Texas, will serve as auctioneer.

Approximately 75 animals, males and females, from Texas' leading Charolais herds, will be in the sale.

Blood percentages will vary from 3/4 Charolais through purebred for females, and from 7/8 Charolais through purebred for males.

Only top quality animals will be sold, and all entries will pass a rigid screening test by a special five-man screening committee before being accepted for sale.

Catalogues will be available, upon request, from the corporation office at 831 Majestic Bldg., San Antonio, Texas, on June 1.

## Mares and colts grazing at the Craft Ranch



## STANDING FOR SERVICE

**DODGER'S BALDY P-52,748**

Sire: Brown Dodger P-22,959  
Dam: Watt's Niki P-22,961

**KING ALBERT P-13,369**

Sire: King P-234  
Dam: L. H. Fannie P-5,893

**FEE \$100**

**BILLY CRAFT**  
JACKSBORO, TEXAS

# STANDING AT THE LAZY L RANCH

## Black Dusty P-55,473

**Sire: LUCKY BOOTS P-79,001**

**Dam: NIFTY HUFFINGTON P-58,608**

Black Dusty has won at both halter and performance. He is also a proven sire.

**FEE \$100**

Return in season



Black Dusty has proven himself as a sire.

## Sporty Bull

**Permanent Register**

**Sire: BULL'S EYE**

**Dam: SPORTY GAL**

SPORTY BULL is three-eighths Thoroughbred and is producing good colts. He has brothers and sisters winning money on the tracks now.

**FEE \$75**

Return in season



# Lazy L Ranch

**WALLER, TEXAS**

**W. R. LINER, Owner**

**JAMES BLOODWORTH, Manager**

**Office Phone UN 9-1458, Houston**

**Residence Phone DR 2-3206, Waller**



# One Good Quarter Horse Leads to Conservation Ranching with Horses

FIVE YEARS ago W. R. (Bill) Liner of Houston, Texas, was a very busy man deeply engrossed in his business, the General Welding Works, Inc. Bill, a man with great enthusiasm for any project he is concerned with, had come a long way since opening his own firm some years before. He had been so busy making his business a success he neglected to notice what the constant attention to work and no recreation was doing to his physical condition. When his heart began to warn him of impending danger he decided to take a new look at life. The doctor told him to take some time off and relax, "Get yourself a horse and ride, it's one of the best forms of recreation."

## Bill Buys a Mare

If you don't want to get in the horse business don't buy that first horse. Many of the people in the Quarter Horse industry started with a single horse and that gave them the horse fervor so bad they ended up in

the business. It's most contagious. That's what happened to Bill Liner. He took the doctor's advice and bought a horse to ride—a Quarter Horse mare, and before he knew it he was in the horse business.

He had the mare bred and then bought another horse to ride while the mare was having her foal. He said, "Before I knew it I had four horses and then I had to find a place to keep them."

## A Place to Keep the Horses

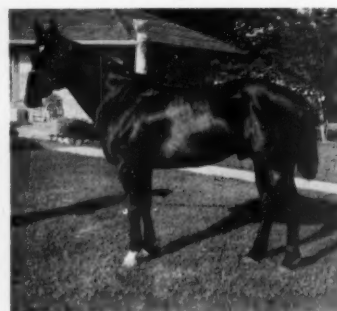
Bill bought 500 acres of undeveloped ranch land, located on Highway 1488 between Hempstead and Magnolia. It had not had a tenant on it for twenty-five years, and Bill immediately set about to put it in perfect order. He is a man with high ideals and will work long and hard hours to put his ideas into effect. True to character, he launched a full improvement and conservation program for the newly-acquired ranch.

The first thing he had done was to

have all the scrub oak bulldozed off of about three-fourths of the ranch. Then he planted 190 acres in Coastal Bermuda grass, 50 acres in NK37, and another 50 acres in cultivation in corn. And a five-acre lake was constructed on the ranch. He needed someone on the ranch to look after things for him and he selected a beautiful spot on a high knoll and started a house for the manager. When the contractors started work on the foundation, Bill decided he liked it so well at the ranch that he would build him a home on the selected location instead of one for his manager. A beautiful masonry home was completed overlooking the lake on one side, and stables for the horses and lush, green fields on the other sides. Bill moved to the ranch and another home was built for the manager, James Bloodworth, who is Bill Liner's son-in-law.

## Cattle Added to Ranch Program

All the grass on the ranch seemed to have the same great enthusiasm Bill had. The luxuriant growth seemed to be calling for cattle to graze on it, and Bill, with all his zealotry for the entire ranch program, had to add cattle to his already growing herd of Quarter Horses. He now has about 93 head of brood cows for commercial production. He is crossing Brahman with a white face bull to get what is known as a Braford. This gives him his stocker herd. These Brafords are then bred to the white face and this produces a three-quarter Hereford and one-quarter Brahman. The offspring are fed out for four months before being sold dressed out.



## BLACK DUSTY

Black Dusty, a permanent registered Quarter Horse, is one of the fine stallions on the Lazy L Ranch. He has won first places both in performance and at halter. A small part of the beautiful home Mr. Liner built on the ranch can be seen in the background.



## TIME FOR A DRINK

Mares on the Lazy L Ranch, located on Highway 1488 between Hempstead and Magnolia, on their way to the lake for a cool drink. Bill Liner, owner of the Lazy L, had the five-acre lake built. It provides fishing as well as water for the stock.

Bill said he can't supply enough on this basis.

Bill is a perfectionist and has certainly done a perfect job on the ranch. Before he made the improvements, the carrying capacity was only 25 animal units for the entire 500 acres, and now he says he can run one animal per acre on the ranch.

## Quarter Horse Started It All

This progressive ranch program all

## Coates RANCH

Registered  
Quarter Horses

Registered  
Angus Cattle

Come and pay us a visit.  
We always have some  
good horses for sale.

CHAPPEL HILL, TEXAS  
GR 6-3939

Chas. S. Coates, Owner  
Jim Daniels, Manager and Trainer

## Quarter Horses Registered

Have several good serviceable stallions for sale or service. KING, JOE BARRETT, and KING RANCH BLOODLINES. Consider trades. Also five coming two-year-old studs, seventeen yearling colts and fillies.

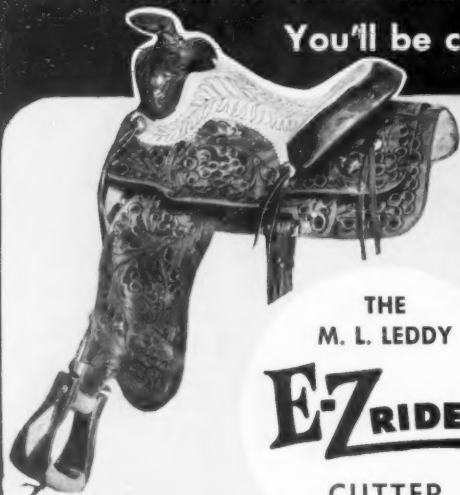
R. E. BROOKS

B & B TRADING CO.

SAN ANGELO, TEXAS

ASK THE MAN WHO OWNS ONE . . .

You'll be convinced!



## IN-BETWEEN CUTTER

SPECIFICATIONS  
Tree — Cutting Horse —  
Roper Combination  
Swell — 12"  
Cantle — 3" Comfort  
Horn — 3" Cutting  
Seat — Available 14"  
to 17"

No. IBC-112-F \$265  
Completely Rigged

THE  
M. L. LEDDY

E-Z RIDE

CUTTER

EASY RIDING

CLOSER TO  
YOUR HORSE

LONG LASTING

Designed and recommended by  
J. T. FISHER  
One of the nation's top  
cutting horse trainers.

## CUTTING HORSE

SPECIFICATIONS  
Tree — 1961 Cutting Horse  
Swell — 14"  
Cantle — 3" Comfort  
Horn — 3" Cutting  
Seat — Available 14" to 17"

No. CH1084-JTF \$295  
Completely Rigged



Write for FREE 1961 Boot,  
Saddle and Riding Equipment  
Catalog

M. L. LEDDY & SONS  
SAN ANGELO, TEXAS

## Random Wool Sales

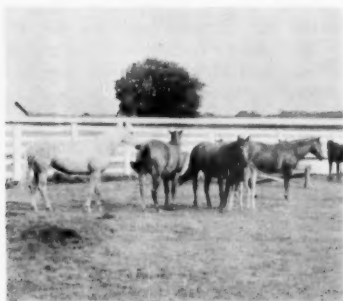
### At San Angelo

WESTERN WOOL and Mohair Company of San Angelo sold 155,600 pounds offered at a sealed bid sale on April 20 at prices ranging from 41½ to 58¼ cents per pound in the grease. The bulk of the tonnage went for 50 to 55 cents per pound.

Prouvost-LeFebvre Company, Inc., of Boston was top buyer at the sale, purchasing about 55,000 pounds. Second high bidder was Hart Company of Boston with 39,000 pounds.

### At Del Rio

Prices ranging from 48¼ to 57½ cents per pound were paid by six successful bidders at a sealed bid sale on 8-months wool at the Del Rio Wool and Mohair Company, April 27. A little over 285,000 pounds out of 333,000 pounds offered were sold. A small tonnage of 12-months blackface wool was also sold. Bids were rejected on a small tonnage. According to Manager Joe Almond, prices were only about two percent lower than March sale prices at the company.



### LAZY L RANCH MARES

Bill Liner plans to increase his broodmare band to 20 good mares. Here are some of the Lazy L mares at the ranch. The stables are in the background.

started with the need for a place to keep his four Quarter Horses. Since then that number has increased to twenty head. Bill has ten fine registered Quarter Horses in his broodmare band, two proven stallions and eight yearling fillies and colts. He wants to build his broodmare band up to about fifteen or twenty good mares.

His two stallions are Sporty Bull and Black Dusty, both proven sires, and permanent register. Sporty Bull is by Bull's Eye, and out of Sporty Gal. He is three-eighths Thoroughbred and is producing good colts. Sporty Bull has full brothers and sisters that are winning money on the tracks.

Black Dusty, another good stallion, has won first places both in performance and at halter. Bill said when he has his stock built up sufficiently he plans to move some of them in the major show auctions, but in the meantime he will sell them at the ranch.

Bill is proud of the ranch and rightfully so, for it is truly an eminently beautiful place. He has done an excellent job of making it a realistically ideal ranch. He said visitors are always welcome to the ranch and he is sincerely happy to show them the horses.

Top buyer at the sale was Colonial Wool Company of Boston, which purchased 87,900 pounds. Other successful bidders were: Stevens and Company, Boston, 63,300 pounds; Burlington Mills, Boston, 48,500 pounds; Forte, Dupee, Sawyer Company, Boston, 33,600 pounds; Nichols and Company, Boston, 30,900 pounds; and Prouvost-LeFebvre Company, Boston, 21,300 pounds.

Hugo Schulze, ranchman of Mason County, has purchased through the Mason County Angora Goat Association one hundred Angora goats for shipment to Ecuador. The arrangement for purchase of the goats was made by Dr. Daniel Russell of A. & M. College after he received an inquiry from Heifers, Inc., a Pennsylvania organization similar to CROP.

Something New Has Been Added!



**DRIVE-IN PARKING**  
**BUFFET LUNCH — \$1.00**  
**Heated Swimming Pool**  
**COMPLETELY AIR CONDITIONED**  
**DINING ROOM**  
**COFFEE SHOP**  
**BANQUET FACILITIES**

### New Headquarters For Ranchmen

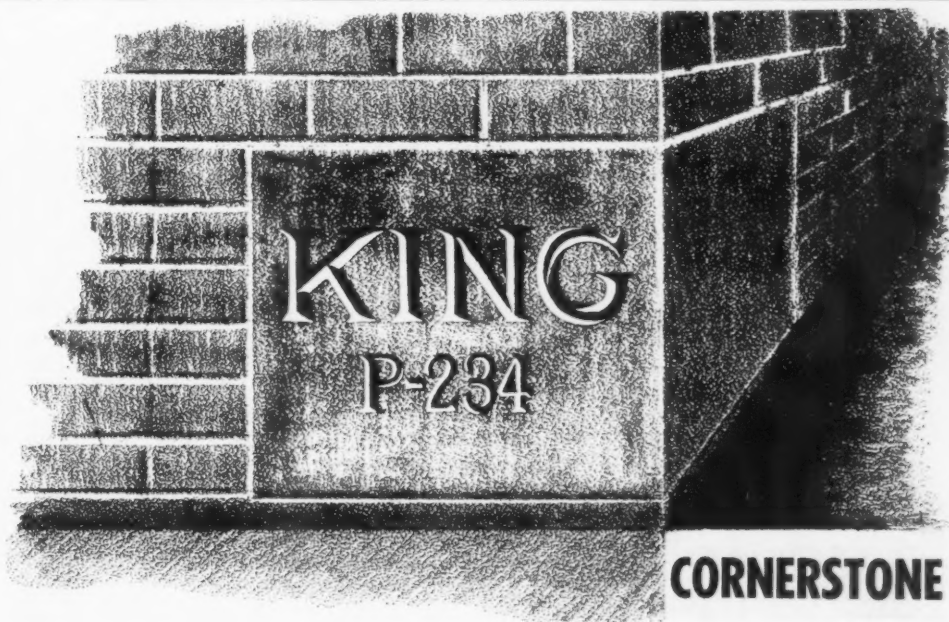
Ranch Guests enjoy the extra conveniences found in this modern hotel.

Single Rooms \$4.00 up

San Angelo's Progressive Hotel

**Town House Motor Hotel**  
and CABANAS

MAINTAIN YOUR ASSOCIATION — SUPPORT PROMOTION



**CORNERSTONE**  
**OF AN INDUSTRY**

## HANKINS BROS. SALE

**Selling sons, grandsons, daughters and granddaughters of KING P-234. One of the top selections of mares, stallions, fillies, colts, mares and foals in the Quarter Horse World today.**

The tenth offering at public auction of the concentrated blood of the immortal KING P-234.

**MAY 27, 1:00 P. M.**

**WILL ROGERS MEMORIAL COLISEUM**  
**Fort Worth, Texas**

COL. WALTER BRITTEN, Auctioneer

**JESS L. HANKINS and LOWELL F. HANKINS**  
**ROCKSPRINGS, TEXAS**



# Switch from Performance to Running Quarter Horses by Oscar Dodson

OSCAR DODSON of Chillicothe, Texas, who has raised performance Quarter Horses all his life, is switching his breeding program from the



## NETTIE AND FOAL

Oscar Dodson holds Nettie, one of his broodmares, by Top Deck and out of a Joe Moore mare. The colt is by Faila, a Thoroughbred.

## SPOT CASH IS SENIOR SIRE AT BAUCHMAN HORSE FARM

TOP SIRE at the John A. Bauchman Horse Farm, in Seguin, Texas, is Spot Cash P-30,591, by Skipper W P-7,964, and out of Southern Queen P-6,337. Spot Cash had five different Grand Champion get in 1960 and is off to a running start for 1961.

Mr. Bauchman said they will be going to quite a few shows this year and have some good quality horses. Some of them have running colts and some show colts.

Spot Cash's colts are three years old now and will start showing in performance classes this year.

Mr. Bauchman has been showing in the San Antonio Show, and at Edinburg, Mercedes and Austin. He has been in the horse business for eleven years and has about 80 horses, 50 mares; many with colts. The stallions have predominantly Wisecamp blood. There are mares, colts and stallions for sale at the ranch.

Woodrow Semmler is manager and trainer for the Bauchman Farm.

## REX ALLEN PURCHASES COLT FROM ALVIE COLE

ALVIE L. COLE of Sterling City recently sold Rex Allen, famous TV and movie star, Diplo Mac's Choice, a yearling stud by Diplo Mac. Sale price was \$2,500. Mr. Cole has a contract for a year to keep and show the horse for Rex Allen. After the year is up Mr. Allen will move the horse to his stables at Beverly Hills, California.

Mr. Cole said that Rex Allen will be down in the summer to check on how the horse is.

performance horses to the running Quarter Horse. Oscar said, "I made the switch because I enjoy working with the racing horses better than with the performance horse. I first started with Three Bars blood in 1955 when he looked like he was going to be the top racing sire. I have gradually sold the performance horses and increased my racing Quarter Horse stock."

It's only natural that Oscar would be interested in racing horses. His grandfather, O. H. Dodson, brought Thoroughbreds with him to Texas from Kentucky and also continued to keep a Thoroughbred farm in Kentucky until he died four years ago.

"My father," Oscar explained, "always had Thoroughbreds, but he never raced them. He used them in ranch work and always said he preferred the using horse over the running horse. I've always preferred the running horse myself, but dad guided me into the Quarter Horse program. And now I've decided to make the switch to racing Quarter Horses, which is where my heart has always been. And I like the idea of being able to train the running Quarter Horse at an earlier date than the performance. They can be trained as a two-year-old and it takes more time to work a breeding program for the performance horse."

Oscar has raised some top performance Quarter Horses; among them

were Poco Robin, Poco Lee, Pretty Lee, Blazer Buck, Master Buck, and he has owned such famous stallions as Pretty Buck, Peppy's Pokey, Hired Hand, Jr., King Shane and King Santa Bay. He plans on raising some of the top running Quarter Horses now.

## Broodmares Most Important

"I'd much rather have a mare in my broodmare band that is a proven producer than to have a AAA mare in it. Bloodlines are most important in race horses and most of my mares are produce of top racing mares. For example, Beggar Girl, the dam of Delinda; Garcia's Flicka, dam of Miss Tacubaya; Chain Lay, dam of Bar Lay; are all top racing mares that have produced top racers. All are registered Quarter Horse mares with Thoroughbred blood in them. In my program I plan to keep the Thoroughbred blood from the stallion."

He is keeping eight Three Bars mares and three Top Deck mares and one Depth Charge mare, all Quarter Horses and crossing them on Faila, a Thoroughbred and Bold Bars, a Quarter Horse. He is trying to keep Register of Merit mares and mares that have produced Register of Merit foals.

## Producing Mares in Band

Mares in the Dodson broodmare band are top producers as well as top racers. Miss Tacubaya, by Depth



## BAR LAY RETIRED TO BROODMARE BAND

Bar Lay with her new colt on the Dodson Ranch, taken April 21. The colt is by Faila. Bar Lay is a registered Quarter Horse with Thoroughbred blood and was a top running horse before being retired to the broodmare band. Her dam, Chain Lay, was also a top racing horse.

Charge and out of Garcia's Flicka, was matched 36 times and won 35 races. It is regrettable that she died giving birth to a foal. Another good horse lost from the band was Garcia's Flicka, who died from a rattlesnake bite. She had a foal at side and it is being raised on a goat.

Miss Tacubaya was not only a top racing mare but a good producing mare. There are two of her fillies by Three Bars on the ranch. One a two-year-old, Starlight Tea, who is at Ruidoso now.

Garcia's Flicka also was a top producer and was dam of Miss Tacubaya, Ridge Bulter, and Machicha and 12 other foals. Her last foal was by Faila and was a month old when she died at the age of 21 years.

Oscar is crossing his Three Bars and Depth Charge mares to Faila and crossing the Top Decks and other mares to Bold Bars. Bold Bars is by Three Bars out of Bold Annie, by Depth Charge.

Another of the Dodson mares is Delinda, by Three Bars out of Beggar Girl, who was a AAA racing mare on the tracks for three years and is now retired to the broodmare band. Another retired racing mare is Bar Lay, by Three Bars out of Chain Lay, who was a AA racer for two years. Other Register of Merit mares now in the band are Fairy Deck, Marina Deck, Frosty Girl, and Lady Lou Bar. All of these mares were raised by Oscar and the others he had tried to get from top breeders.

## Horses at Ruidoso and Sunland Park

He has six two-year-olds on the track at Ruidoso Downs this year. They are Helios, Pro-Fuse, Starlight Tea, Rare Deal, Miss Faila, and Bar-Bar-Rec. The horses will go from Ruidoso Downs to Sunland Park at El Paso and then to Los Alamitos and Bay Meadows in California.

Many of the performance Quarter Horse breeders also have running horses, but Oscar said he is going to raise only the running Quarter Horses.



## BAR LAY AT RUIDOSO DOWNS

This is Bar Lay at Ruidoso Downs, Ruidoso, New Mexico, after winning the 400-yard race in September, 1958. Benjamin Franklin was her trainer and Kenneth Brittain the jockey. Time was 20.6. Bar Lay has been retired to Oscar Dodson's broodmare band now. She is by Three Bars out of Chain Lay.



## **KING SANTA BAY**

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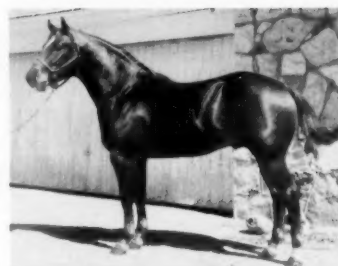
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## SONS OF KING P-234 TO SELL

# Hankins Brothers Sale on May 27

SOME OF the best horses in the country will go on sale at the Will Rogers Memorial Coliseum in Fort Worth when the Hankins Brothers have their annual sale May 27. It will be the tenth offering at public auction of the concentrated blood of the immortal King P-234.

The Hankins Brothers attribute their success as horsemen to their being able to secure good bloodlines in the early days of their breeding program and to concentrate that blood, to make their horses what they are today, through King P-234 and his bloodlines on through his get. Some of the famous horses of today carrying King blood have sold through the Hankins auction sale and their names will go down in history. The Hankins Brothers have acquired Oklahoma Star, Three Bars, Band Play and Bert blood to cross on the concentrated blood of King P-234.



### KING'S DESTINY P-88,731

King's Destiny, a sorrel stallion foaled in 1958 by King P-234 and out of Cody Blossom P-43,161, is offered in the Hankins Brothers sale by Jess Hankins. The sale is May 27. King's Destiny has good conformation and bloodlines.

### Top Stallions in Sale

Fine stallions such as L. H. Lightfoot, Lady's King, and King's Destiny are among the top stallions to be auctioned off in the sale this month. Lady's King P-55,396 combines some of the best breeding combinations, being sired by King P-234 out of Lady Man P-22,802. This horse is being offered in the sale by Lowell Hankins who said, "we are keeping all of this stallion's sisters for broodmares and they are every one good. His get that we are selling is proof of his ability as a sire."

L. H. Lightfoot P-37,667, a good AAA stallion, was sired by the 1949 champion running stallion, Diamond Bob. His dam was the top race mare, Lightfoot Dun. At the time Lowell acquired Lightfoot Dun she was thought to be the fastest mare that had come out of Louisiana.

King's Destiny, entered in the sale by Jess Hankins, is another outstanding son of King P-234 and out of a good mare by the famous Bill Cody P-3,244 and another cross of King on the bottom side. This horse has good conformation and will show pretty good. With his conformation and bloodlines he should be an outstanding sire.

### Fine Mares Offered by Jess

A top quality mare, entered by Jess, is Flying Diamond P-43,162, a mare that has proven her ability through her produce. Another one of his mares is King's Maria P-72,406, a King mare, that is a sorrel and foaled in 1956. This mare is bred to work or run. Her dam, Hi-Maria, was an outstanding race mare, winner of the Eagle Pass Derby in 1952, and she also set a new track record in August, 1951, at Centennial Park in Littleton, Colorado.

Jess also has a good looking group of mares with foals at side by Captain Jess and Zantanon H.

### Lowell Offers Yearling Fillies

Several outstanding yearling fillies are offered by Lowell that are sired by Pardner Joe, King Bars and Lady's King. King's Tallulah, by Lady's King and out of L. H. Tallulah, is a good yearling filly that would be an asset to anyone. She traces to King P-234 twice and Old Sorrel once. She has good breeding and good conformation, and is proof of the excellent siring ability of Lady's King.

Lowell is offering a King Bars filly and several horse colts by King Bars in the sale. King Bars foals are in demand and were well received in the recent J. O. Hankins sale; three head of them being sold for \$10,000.

Reference sires for the Hankins Brothers are Captain Jess P-47,476, King Bars P-76,041, Zantanon H P-18,679, and Lady's King P-55,396, who sells as lot 25.



### LADY'S KING P-55,396

Lady's King, offered in the sale by Lowell Hankins, is a bay stallion foaled in 1955 by King P-234 and out of Lady Man P-22,802. This stallion combines some of the best breeding combinations.

## Big Tree King

(Appx.)

This outstanding stallion will be standing at stud to a few approved mares throughout the 1961 season. He is next to the last son of the Immortal King P-234, and out of Annie Bess 47,305, our good cutting mare. Annie Bess is by Spanky Barrett 33,710 and out of Oklahoma Sue. He is black, bred in the purple, and built for action and speed.

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## Uvalde Quarter Horse Show And Rodeo Dates

JUNE FIRST through the third are the dates for the annual Uvalde Quarter Horse Show and Rodeo, sponsored by the Uvalde Quarter Horse Association, Inc. The show and rodeo, which will have three performances with five events each night at 8:00 o'clock, will be held at the beautiful exposition grounds in Uvalde. The event is RCA, AQHA and NCHA approved, with \$1500 added. The GRA barrel race will have \$150 added and also a belt buckle for the champion. Trophies will be awarded to all first place halter winners, reserve performance champions and all around champion, and belt buckles to all performance champions.

### Clown Act for Show

Highlight of entertainment for the show will be a trick horse and trick roping act, and two special clown acts. These special clowns will be in addition to the regular rodeo clowns.

The annual barbecue dinner, which will be catered by a Fort Worth firm, will be on Saturday, June 3, at 6:00 P.M. Following the last show each evening will be a dance held on the grounds. The V. F. W. will be in charge of the concessions.

### Forty New Stalls Added

The Uvalde Horse Show has steadily increased in growth and popularity in the past four years. In 1959 the exposition grounds in Uvalde, where the annual event is held, were completely renovated and given a new look with new construction added. Now, again, another barn is being built for the Horse Show, which will contain 40 new stalls. The grounds are beautiful and green, the grass trimmed, and everything being made ready for the fastest growing horse show in the state.

### HANKINS HORSES

#### SELL WELL

J. O. HANKINS, who ranches near Rocksprings, sold 72 registered Quarter Horses to 42 buyers in a sale at Fort Worth, April 8 for a total of \$212,475. C. W. Barbour of Oklahoma City paid the top price in the sale—\$17,000 for Joe Hank. Second high price of \$10,300 was paid by Dr. D. G. Strole of Abilene for Tidy King. Rex Cauble, Houston, paid \$5,500 for Three Bells, which was top price for a mare. Frank McMullan, Jr., Big Lake, bought three horses for \$4,425; Carl Apple, Ozona, paid \$2,550 for a mare; Marion Flynt, Midland, \$3,600 for a mare. Joe Kerr, Del Rio, paid \$5,650 for two horses. S & S Ranch of Blanket purchased a mare for \$1,500. Hays Ranch, Snyder, \$2,950 for a mare; Joe Bailey, Brownwood, \$1,350 for one horse. Buyers at the sale were from Texas, Oklahoma, New Mexico, Pennsylvania, Louisiana, Colorado, and Kansas.

### For Show Information

The Uvalde horse show is sponsored by the Uvalde Quarter Horse Association, Inc. Louis Herndon is president and Alvin Connell, secretary-treasurer. All entries should be mailed to Alvin Connell, P. O. Box 266, Uvalde, Texas, or for information, one can call Alvin at BRoadway 9-3810.

Uvalde citizens, famous for their friendly, congenial hospitality, are dusting off the red carpet and unfurling the welcome banners for visitors to Uvalde. So, for an interesting and exciting horse show and rodeo and a wonderful good time, be sure to attend this popular event June first through the third.

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Duches H P-1370 — King P-234 Queen H P-137

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Lady P-13,985

Wilson's Smoky Joe P-2216 — Dan Waggoner P-346 Wilson's Polly Rickel P-2145

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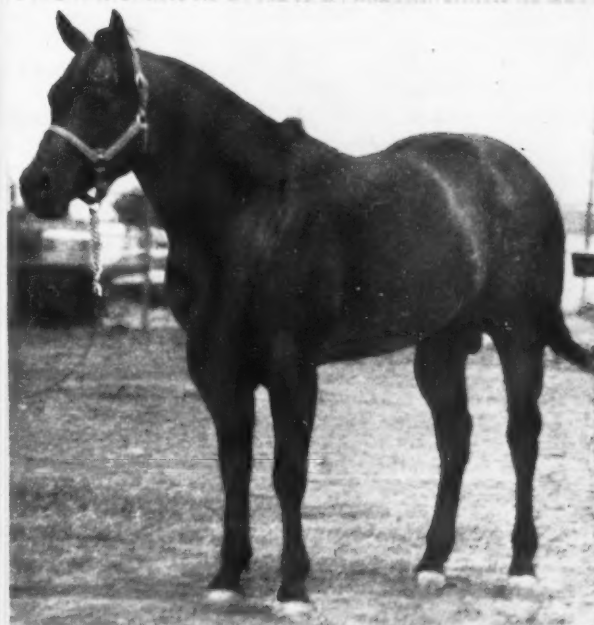
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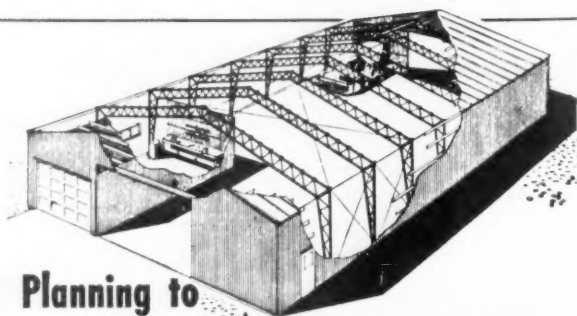
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# The Shepherd's Dog

By C. W. G. HARTLEY

## A GOOD HAND

THE ATTRIBUTES of a "good hand" are enthusiasm, keen observation, patience or self-control, understanding and determination.

If one can experience a sense of triumph when the dog is able to translate training into practical work.

If one can remember the experience gained with the previous dog and profit by it. If it stimulates one to greater endeavor.

If one can perceive the reaction in the canine mind and have sympathy for his pupil in its endeavor to learn.

If one can remember that no matter what success he has, there is another chap not far away just as good.

If one can admit he has a lot to learn, there is hope for him; if he thinks he knows it all, he's "had it."

After all these "if's" come sympathy and understanding between dog and man. Respect that prevents a man from imposing on his dog or proving treacherous to him. A sense of fairness that will demand obedience, but sporting enough to realize that the dog must have a little fun when work is over.

Next comes strategy. The ability to quickly seize on the most efficient method of doing the job. This includes a sound knowledge of the nature of livestock and the ability to work in harmony with its habits. Stock sense, in short. Never run a dog if a bark at heel will serve the purpose.

The "good hand" has a genuine respect for good dogs and the decency to put their welfare and comfort first.

These are some of the attributes which can make one man better with a dog than another.

If you wish to bring your skill in training to a higher standard, a careful study of the mental reactions in your canine pupil is essential. Understanding will enable diagnosis to the difficulties that are presented. Then ways and means to bring about improvement will become apparent.

An experienced trainer should be able to explain why a dog acts in an unorthodox manner and prescribe the tuition necessary to eradicate the habit.

If a bad habit renders the dog almost valueless, strong measures would be justified in an attempt to make something of the dog.

If one can diagnose what causes a dog to react in a certain way, he can easily devise a method to counteract it.

The important thing with a young dog is to guide him quickly into the right habits.

You will not be losing time, then, in curing bad habits.

## COMMAND

Command is limited by the trainer's own opportunity and demands. If split-second response and obedience are expected, then one must train toward this ideal. Control is limited according to one's knowledge and experience. When we see dogs doing top quality work at home we may be sure that the trainer's handling of the dogs has been equally capable.

If we wish to improve our ability with dogs, we must aim at high quality work—always. We should control every important movement in the dog's work, yet leave him with sufficient freedom to display his own natural ability. To achieve this, our discipline should not be so severe as to discourage independent action, yet impressive enough to insure prompt obedience under all circumstances.

When working in company with other shepherds with perhaps twelve or fifteen dogs, employed in yarding seven or eight hundred ewes with their lambs, we see what control is required. When yarding these large groups from the open country to a wire-net yard for docking, control of the dogs is made more difficult by the noise generally. The bleating of the ewes and lambs, the barking of the dogs, shouted commands, and whistled commands all add to the turmoil and distraction. Naturally, the dogs feel a certain amount of this excitement.

The closing stages of yarding require increased pressure from the dogs and swift action to prevent lambs from breaking away. Once the sheep are entering the yard, pressure from men and dogs increases steadily. The wire-net wing to the yard is brought around behind the group and finally staked to form the back of the yard.

To my mind, the most important requirements under these conditions are immediate, unquestioning response to name and call whistle. Very often the dog does more than is required or hovers about after accomplishing what he was sent to do. This induces a group of panic-stricken lambs to break out.

Under these testing conditions, we realize the importance of training and obedience. The answer to these problems lies in mental impression. According to the clarity of the impressions implanted and later maintained by the trainer, the response will remain constant or difficult to secure.

Personally, when I speak to a dog, I realize that I am in direct contact with his mind. My voice tone or whistle is geared to control. Not a word is used unless required. The dog understands the few orders I would give, and we work together in harmony.

H. W. WESTBROOK



412 McBurnett Building

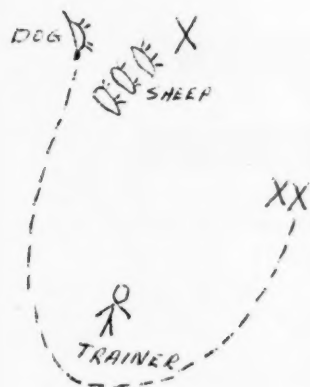
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The need to bring dogs to a certain standard of efficiency quickly induced me to give specialized training in each phase of the work. When this training and the dog's natural cleverness combine the resulting combination is unlikely to fail under any circumstances, irrespective of the conditions.

The control which is desirable in the heading dog is a means of guiding him over a selected route to a position safely behind his sheep. Another is a means of guiding him to the right and left as he brings his sheep forward.

The dog is able to correct sheep drifting from left to right, or vice versa, only after they leave the direct line. An observant shepherd can tell in advance which way the sheep will drift by watching their heads. He is then able to get his dog quickly into position to forestall the sheep. There are, of course, some beautifully balanced dogs that require little or no guidance. However, the control of the right and left moves is valuable under ordinary circumstances and more so under conditions of emergency.

The best use I have made of this control was at a dog trial some years ago. The competitor who ran before me got in an almost faultless run, except for one error. His dog lost contact with its sheep as they passed below a huge rock. The dog made off to the right, looking for its sheep. They were to his left. The judge would penalize this lapse two points, because he had lost his sheep momentarily, and they could have escaped.

I had to take the next run, and I was determined to keep my dog in contact as the sheep neared the big rock. However, the sheep were so timid that I had to keep my dog as far back as the previous competitor. The sheep came under the rock, and turned to the left. My dog arrived at the rock only to discover that the sheep had disappeared from sight. She turned her head to the right, indicating that she would expect to find the sheep in that direction. I quickly gave her the lefthand whistle. She came on, bringing the sheep without hesitation. The competitor who ran before me took third place. My dog took second place, thanks to the right and lefthand whistle.

This is an example of what control of the movement can give. When mustering at home, it would be used every day, the dog taking its orders on the run. The reason these commands are so effective is the result of compulsory response secured on

the check-cord. Each time the command is repeated it will secure a fresh response. If the right or lefthand pulling whistle is repeated three times, the dog would be working wide of his sheep.

In a later issue of this magazine I will describe my method of teaching the Guided Out-run and the Right and Left Pulling Whistles.

#### Call Whistle Response Exercise

A good exercise to develop re-

sponse in your dog to the call whistle is to allow the dog to bring the sheep within 15 yards of the trainer. At the first indication of the dog's turning away from the trainer, he would be called before having the chance to attempt to straighten up the sheep (You will notice that in the sketch the dog is momentarily "off balance." He would need to be in the position marked X to guide the sheep directly to the trainer.)

When the dog is called from the position shown in the illustration he

is allowed to race in behind the trainer and out to intercept the sheep at the position marked XX. After a little practice, the dog realizes why he is called and responds readily to the call. This response will enable the trainer to bring the dog quickly away from the sheep or to his heel at any given moment. However, the only consideration is to get the dog coming in before he attempts to straighten the sheep. If he were to pass around the position marked X he would defeat the purpose.

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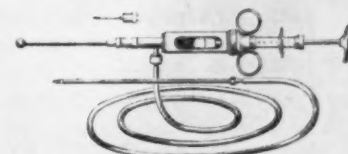
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## Texas Carbonate Company

FLORENCE, TEXAS

# Analyzing Livestock And Meat Situation

By SHEEP AND GOAT RAISER CHICAGO BUREAU

WITH THE exception of hog producers, who continued to find early spring hog prices remaining at favorable levels, the livestock and meat industry had more than its share of problems to cope with lately.

Particularly distressing were recent events which took place in both cattle and lamb markets. Prices of the latter remained at comparatively low levels to the disappointment of Corn Belt lamb finishers, while their cattle feeding counterparts were plagued with an almost steady decline in prices since mid-January.

The factor which kept the lamb market in check has been the substantial increase in lamb slaughtering in federally inspected plants during the first quarter of 1961, compared with a year ago. Not letup was noted during the fore part of April.

During February and March lamb processing throughout the nation was 14 percent larger than during the same two-month period a year ago, with the late March slaughter running 27 percent ahead of last year. The slaughter during the final week of March was the largest weekly total since mid-January. This was quickly topped early in April when the total was a new high since January and 20 percent over a year ago.

This continuation of the steadily increased pace at which lambs were being slaughtered recently prevented lamb feeders from taking the offensive to strengthen and improve their returns. Instead, they were forced to stay on the defensive and guard against any efforts to lower prices from recent levels.

This much proved to be successful.

While Corn Belt lamb finishers could not find means to bolster prices, they did manage to maintain much the same level of late winter prices, with the exception of minor day-to-day price changes.

The big question hovering over the lamb feeding industry as it moves well into the spring period is when lamb marketings and slaughter will drop sufficiently to make a move toward higher prices. Another factor which will undoubtedly be necessary will be an overall improvement in the undertone of the livestock and meat industry, which, sad to say, was absent as the second quarter of 1961 got underway.

Despite the ending of the Lenten period at the start of April, the movement of most classes of meat from wholesale channels continued to disappoint both the livestock producer and the processor.

Because the wholesale trade failed to respond with better action at this time, more and more interests in the trade began putting more emphasis on the economic and unemployment situations prevailing in this country. The widespread unemployment in several areas, coupled with an apparent move toward tighter purse strings by other segments of the population, are being blamed more and more for the relatively poor performances of the wholesale meat channels.

After finding the March general level of lamb prices the lowest for a comparable month in 15 years, lamb finishers marketing at Chicago found the price levels little changed from those prevailing at the close of the previous month.



PRETTY GIRLS

One of the major assets of the Val Verde County Show is its enthusiastic roster of pretty boosters. Some of them are shown here: Lea Harlow, Renee Reams, front row; Sara Fawcett, Madge Belcher and Mary Gay Pusard, back row.



The scant showing of prime woolled lambs arriving at this terminal market readily reached the \$18 mark, the recent high point. However, the scarcity of lambs in this finished condition prevented most finishers from obtaining prices such as this. Instead, the bulk of the early April lamb marketings were made down from \$17.50, with a range of \$16 to \$17 taking the lion's share of the offerings.

Part of the early April marketings consisted of shorn offerings. The best of them reached \$17, but most shorn lambs lacked finish and ranged down from \$16.50.

Chicago buyers early in April found only occasional shipments of new-crop lambs included in the marketings. One of these averaging 56 pounds arrived during the first week of April and brought \$25 to satisfy the religious tradition of those observing the Greek Easter.

The big problem which still hovered over the cattle feeding and beef processing industries at the middle of April was the continued sluggish and unsatisfactory movement of beef from wholesale into retail channels. After several weeks of this, there were no indications at mid-April of any change.

Both cattle feeders and beef packers struggled to shake themselves loose from the situation, but to no avail. Actually, beef packers were more or less caught in the middle. On one side was the poor movement of dressed beef, while on the other side they were confronted with cattle feeders who tried every means at their command to improve the level of live

prices. The latter slipped almost steadily from mid-January, so that by early April it was down slightly more than \$2 from the January highs and at the lowest point since last October.

Corn Belt finishers had little or no success in bolstering prices during late March and the first half of April, despite the fact that they kept cattle volume at Chicago sharply below normal for three consecutive weeks. In fact, the best they could do, even with the reduced numbers, was to hold prices about on a par with levels of mid-March.

In view of the cut in marketings, and the continued slowness in the wholesale channels, packers had only one choice and that was to cut slaughtering operations. The reduced slaughtering in most plants went to offset the curtailed numbers and wrecked the chances of finishers to force a price upturn in the fat market.

After being unusually high for a late winter and early spring period, the steer quality at Chicago began to deteriorate early in April, but remained unseasonably high. This continued to hold the market for prime steers in check and the top hovered around the lowest point since last October.

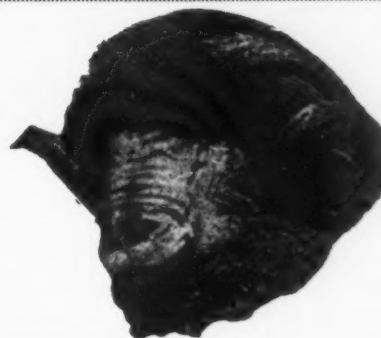
While scattered loads of high prime steers managed to sell up to \$28.50, the practical top for prime steers at Chicago rested around the \$28.25 figure. Buyers whose orders called for strictly finished steers still found sufficient numbers of them moving from Corn Belt feedlots, and most of them were purchased from \$27.50 to \$28.25.

Most of the feeders who were still in the process of marketing prime steers early in April were those who earlier had anticipated that such steers would sell on a relatively high basis at this time, as had been the case during the late winter and early spring period during the past three years. However, too many cattle feeders planned feeding operations with this in mind and the over-abundance of prime steers for several weeks eliminated any chance of this situation developing again this year.

(Continued on page 42)



"Your late hours have got to stop, Fred! You've been circling this field for two hours without the plow."



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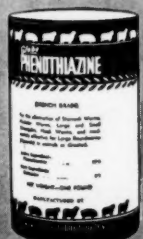
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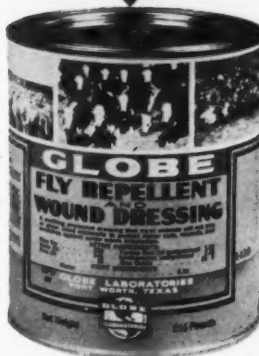
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**CHAMPION PEN OF THREE**

Crockett County 4-H Club, shown by Pam Jones (center)

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### Field Day at Gatesville

The Texas Sheep and Goat Raisers' Association field day and barbecue at the Bob Melbern ranch near Gatesville was well attended with more than a hundred ranch folk taking part in the program. Here is shown a part of the crowd who watched the culling demonstration by Jim Gray, Extension Sheep and Goat Specialist. President Chas. Schreiner, III, past president Walter Pfluger and secretary Tom Wallace spoke on various aspects of the association work.



### Merit Awards Presented at Gatesville

G. C. Magruder, Jr., Mertzon, Chairman of the Texas Sheep and Goat Raisers' Association Merit Award Committee, presented the merit medallion to F. A. Taylor, 16, and Gaddy McDonald, 18, at the Association field day held on the Bob Melborn ranch near Gatesville, April 12. Winner of the county show this year, young Taylor has a partnership with his brother in a registered Angora goat herd. He plans to show at Dallas this year. Gaddy likes Hampshires and showed a champion lamb this year, and figures on building up from his small flock of twenty ewes and a nice ram. Both boys are in FFA work.

## Analyzing

(Continued from page 42)

With the exception of the movement of stocker and feeder cattle from wheat pastures in the Southwest, which highlighted activity throughout most of March, stocker and feeder activity in most other sections of the country was limited, mainly because of the scarcity of replacement cattle.

Occasional contracts were reported from time to time in recent weeks calling for fall delivery of stocker and feeder cattle. However, most Corn Belt cattle feeders have not given

much thought to next fall and their replacement needs at that time. Currently their main problem is the present status of the fat cattle market and the uncertainty prevailing covering the marketing programs of fat cattle during the spring and summer months. This alone is enough to keep them well occupied.

Hog feeders, meanwhile, are enjoying good profits from their spring marketings and are taking advantage of the situation while they can. Most hogmen are aware of the recent increase in hog production and realize that by next fall when the spring crop of pigs is marketed, price levels of hogs will undoubtedly be entirely different and not nearly so satisfactory.



# Fine Wool and . . . Clippings

THE court was in session, and the attractive young woman took the stand. As the prosecuting attorney approached the girl, a vision of loveliness, he choked a bit.

Absently fixing his tie, he asked: "Where were you on—the night before last?" And his voice was gentle and low.

"I was with a gentleman friend," she answered, looking down.

"Er, and where were you last night?" continued the attorney.

"I was with another gentleman friend," she answered coyly.

"Then," his voice was almost a purr, "where are you going tonight?"

At which the defense attorney excitedly jumped up, shouting:

"I object! I asked her first!"

A DECREPIT horse was being offered to the highest bidder. An old farmer watched as a young man in riding breeches bid for the animal. When the sale was completed, he turned to the young fellow. "Tell me," he said, "what on earth are you going to do with that old nag?"

"Oh," replied the cocky young sportsman, "I'm going to race him."

The farmer took a second look at the animal. "Well, you'll win," he said.

MARRIAGE—an institution which teaches a man thrift, regularity and many other splendid virtues he wouldn't need if he stayed single.

A WOMAN who had a reputation for being a pretty free spender was having a quarrel with her husband. Said she: "When I married you, you didn't have any credit."

"Yeah, I didn't need any!"

A PSYCHIATRIST was treating a young lady who seemed near nervous breakdown. After their first session he gave her a list of things to do and made a weekly appointment with her.

Two weeks later he telephoned her and asked why she failed to keep her appointment.

"Well, doctor," she explained, "you said for me to stay away from people who irritate me, and I don't know anyone who irritates me more than you do."

WHEN Calvin Coolidge was in the Massachusetts legislature, another member asked him whether the people where he came from said, "A hen lays, or a hen lies."

"The people where I come from," Mr. Coolidge replied, "lift her up to see."

ON A crowded elevator in Washington, a friend asked a congressman how the year before had been for him.

"Best year I ever had," was the reply. Then the congressman spotted a commissioner of internal revenue on the elevator and added, "I mean spiritually, not materially."

"FOR this job, we want someone responsible."

"I'm your man," replied the applicant. "Everywhere I've worked, whenever something went wrong, I was responsible."

A FRATERNITY sent its curtains to be laundered. The next morning a note arrived from the sorority across the street. It read:

"Dear Sirs: May we suggest you procure curtains for windows? We do not care for a course in anatomy."

The immediate reply said: "Dear Girls: The course is optional."

A MAN when to the psychiatrist and told him he wanted help because he thought he was a dog. When the psychiatrist asked him how long he had been thinking he was a dog, he replied, "Ever since I was a puppy."

"THE only dependable fortune teller I have known," said Theodore Roosevelt, "is the life insurance man. He tells you what is going to happen, and it does."

A MAN returned from a convention and greeted his wife with a kiss, whereupon she slapped him. In surprise, he asked: "Now, what was that for?" Her reply was: "For being such a poor lover." After thinking over her answer for a few minutes he slapped her and she said: "And what was that for?" He said, "For finding out while I was away." — Donated by V. I. Pierce.

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The phenothiazine in Franklin Phenothiazine Powder and Phenothiazine Drenches is "microfine" consisting of particles of 9 to 5 microns or less.

**Phenothiazine Drench**—A smooth, free-flowing drench, containing 12½ grams phenothiazine per fluid ounce.

**Phenothiazine Boluses**—Each bolus contains 12½ grams of phenothiazine.

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**Phenothiazine-Lead Arsenate Drench** containing 12½ grams phenothiazine and ½ gram lead arsenate per ounce. A smooth, water suspension that fills and flows freely.

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Use Franklin Lice-Tick-Fly Dip or Spray. Available either in wettable powder or liquid concentrates.

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**For BLUEBAG (pasteurella mastitis)**

Use Franklin TRI-SULFA Boluses or Solution. The sulfas in the formula are effective against this type of mastitis. The convenient 100 grain bolus is a convenient dosage form.

**For PNEUMONIA:**

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## Foxtail Johnson Objects

LOOKS LIKE somebody has half way solved the rain control problem. Found out how to turn it off but not how to turn it on.

First the Democrats fixed up everything for the farmer. Then the Republicans spent eight years fixin' up everything for the farmer. Now the Democrats is back, fixin' up everything for the farmer. And the farmer's still in a fix.

Clab Huckey says you can feed your cattle or hogs or chickens and double their value, but the more you feed a brother-in-law the less he's worth.

Squawberry Flat has a climate we can sure depend on. Winter leaves at the end of February and don't come back, 'cept for one April night to ruin the fruit crop.

Why don't somebody promote a National Hoot Wook? No scratchin' around for material, like for National Laugh Week.

Mrs. Hod Frazzey is runnin' for president of the Range Mannidgement Society. Says she has got to be a plumb expert, mannidgin' a kitchen range that oughta been on the junk pile before the Civil War.

Bart Whepley says maybe U. S. soldiers in furrin parts don't know what they're fightin' for, but he sure knows what he fights for evry night. His life.

But me, I've got an income tax loophole that ain't never gonna be plugged. No income.

Nub Plinker says he's doin' his part for the wilderness movement. When he inherited his grampaw's farm the northeast 40 had a fine stand of Bermooda. Now it's a wilderness of nine kinds of brush that no critter will touch.

Clab Huckey says there's a missul gap at his place and always will be. If he buys a .34 his wife arms herself with a .44.

So you think our grandchildren'll pay off the national debt? They'll be just as smart as us and they'll have grandchildren too.

Whoa there, Bub! If you don't want to get shot into outer space, stop actin' like a monkey.

Poke Easley made a list of excuses he has used for stayin' away from work. Just writin' all of 'em down kept him away from work three days.

Supreme Court says it's against the law to tap anybody's phone line. Shucks! If we didn't tap the lines around here and drain off some of the hot gossip, the wires would melt.

Clem Lazenby has blamed drouth for his crop failures so long that he'd be plumb stumped if he had to think up another excuse for his one-bushel wheat and tenth-of-a-bale cotton.

On this earth, death is the only thing as sure as taxes, and it's a blame sight less painful.

Think of the crops we'd grow if the fertilizer salesman's goods was half as rich as his conversation.

No wonder this depression shows so much lastivity. Look at all the guv-vernment aid it gets to keep it goin'.

See by the papers that 71 Texans fit for the U. S. Senate. And they could all be elected, if Texas had as many senators as she thinks she deserves.

Ringtail Skump is all for Freeman's feed grain program. He's gonna lay out 40% of his sorgum patch for the payments, 60% to give him time to spend the payments, and 100% 'cause he ain't got no water nohow.

I'm a sensitive soul and whenever I see a rogues' gallery without any picture in it my feelin's is bad hurt.

Granpaw Whepley doctors half the sick people on this flat, out of a Dr. Pierce's Medical Adviser printed in 1892. Ain't never had a complaint. Them that gets well is happy and them that dies don't grumble.

Out this way, when a convert gets baptized to wash his sins away the preacher puts detergent in the water.

Britishers raised hob about Queen Liz huntin' tigers in India. Jack told Jackie to stop huntin' foxes in Virginia. But Deliria says she'd just like to see anybody try to stop her skunk huntin'.

# 1,159,914 SHEEP In 1960 At FORT WORTH STOCKYARDS

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**FORT WORTH STOCKYARDS**

Southwest's TOP Daily Livestock Market

# The Salvage Value Of Livestock

By LEE W. SANDERS  
Advisor to TS&GRA  
Tax Subcommittee

## DEPRECIATION

THE THEORY of depreciation is very simple—charging to expense the net cost of depreciable property over its useful life to the taxpayer, yet it leads to more tax controversy than most any other expense deduction. Some of you can remember the good old days when revenue agents did not require that any salvage value be set up when you were depreciating a purchased breeding animal. You could depreciate him to zero, and no objections would be raised. In some parts of the country, revenue agents still allow this practice, but generally speaking, agents are requiring the setting up of fairly substantial salvage values. In any discussion of salvage value, one should go back to the case of Koelling vs. U. S., decided in 1957 by a United States District Court in Nebraska. This is the first court case on the subject of depreciation of livestock. Koelling made no allowance for salvage value, arguing that this was the general custom in his area, and had been previously sanctioned by revenue agents in that area. The court ruled against Koeller, saying that the government was not estopped by the fact that revenue agents had previously sanctioned the practice of assigning no salvage value, and that under the law it was clear that some salvage value must be assigned when there was ample evidence showing that the animals had a market value even after their useful life as breeders had presumably expired. The court held that salvage value should be established based on reasonably predictable conditions at the end of the animal's useful breeding life, and implied that once salvage value was established in this manner, it need not be changed to accord with what the actual salvage value of the animal is when it is finally sold. It appears that under the holding of this case, a taxpayer when

he purchases animals should attempt to guess what the market price of those animals will be when their useful breeding lives have expired.

Since the Koeller case, revenue agents have been getting tougher and tougher. Experience has shown in some areas that the salvage values question has been settled at approximately \$25 to \$50 on commercial cows, \$50 to \$75 on commercial bulls, \$50 to \$75 on purebred cows and \$75 to \$100 on purebred bulls. Actually, of course, some cows and bulls sell for a considerably greater amount on today's market, but in setting salvage values, a taxpayer is entitled to take into account serious market price drops which have occurred in the past, and any such drop which he thinks will occur in the future.

Recently, however, in two cases, Johnston vs. United States, decided by the United States District Court in Alabama, and the Ekberg case previously discussed, taxpayers were given some hope. In the Johnston case, the taxpayer was depreciating his purchased breeding stock over a period of eight years as is customary, and allowed only one-eighth, or 12½% of the purchase price as salvage value. The court held that it was proper to compute the salvage value in this manner, but cited nothing in support of its decision. In the Ekberg case, the court held that the taxpayer could put his raised breeding herd animals on a depreciation schedule at their inventory value, and depreciate them to zero.

In the normal case, a useful life of eight years for cows, five years for bulls, five years for ewes and three years for bucks will be accepted. The above mentioned useful life is computed from the date of maturity.

As you all know, the 1954 Internal Revenue Code provided for the double

(Continued on page 46)

## DEBOUILLET

The only breed of sheep with a production standard as a basis for registration!



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Here's a special formulation, recently developed for wool growers who prefer a *purified* phenothiazine drench without lead arsenate. Highly effective in controlling common stomach worms, nodular worms, hookworms, lesser stomach worms, bankrupt worms, and the large mouth bowel worm, Dr. Rogers' PURI-PHENE Drench really gets results. You can treat your animals without fasting, before or after drenching, with Dr. Rogers' PURI-PHENE Drench.



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AT THE SALES**

**AMERICAN ANGORA GOAT BREEDERS ASS'N.**  
Incorporated 1900 **ROCKSPRINGS, TEXAS**

## Salvage Value

(Continued from page 45)

declining balance and sum of the digits methods of computing depreciation. I have found the double declining balance method is being used to a great extent. It was originally thought that under this method, no salvage value would need to be used, but under the decision of the Hertz Corporation vs. United States, it was held that although it was unnecessary to deduct salvage in arriving at depreciable cost, the asset could not be reduced below its estimated salvage value. These accelerated methods of depreciation are available for use only for property put into use for the first time by the taxpayer. They cannot be used for animals which have been bred prior to purchase.

Two of our more recent court decisions have been used in an attempt to restrict depreciation allowances and reduce capital gains. The Hertz case previously mentioned holds that the useful life of an asset is the period of usefulness to the particular taxpayer rather than the economic life of the asset, and that salvage values must be provided with the double declining balance method (other than the residual value inherent in the method).

In the case of Cohn vs. United States, it was held that when depreciable property was sold at a gain, that no depreciation is allowable in the year of sale since salvage value exceeded the adjudged basis at the beginning of the year. As a result of this case, revenue agents have, in most instances, been disallowing the depreciation in the year of sale on all assets sold at a gain. It would not be unreasonable for us to anticipate that the Internal Revenue Service will extend this principle to disallow depreciation on the assets sold for all open years.

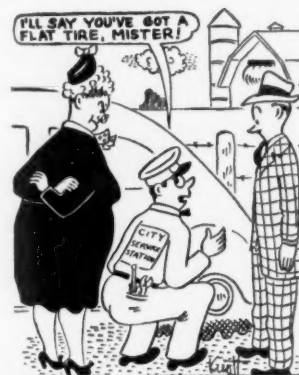
Some of the tax problems of the farmer and rancher have been brought on by themselves, because they have not kept good records. Perhaps they should not be criticized severely for this, as by nature, they are outdoor men; their offices often being their homes and cabins, their sole records

consisting of notes made in little black books, together with deposit slips and cancelled checks.

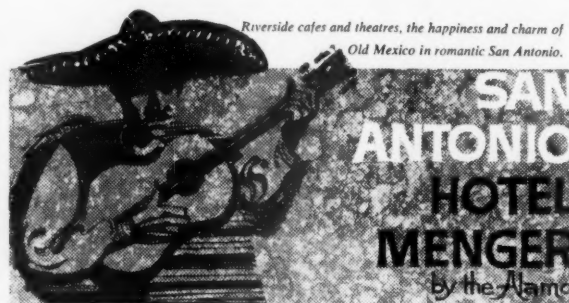
The Internal Revenue Code of 1954, as all of you know, points up the necessity of keeping better records. For example, it becomes imperative that the partnership interest of each partner be capable of accurate computation at all times. Under this new code, it will be very difficult to prepare an acceptable partnership return unless complete records are maintained. I doubt seriously whether fifty percent of the livestock producers in America, who operate as a partnership, keep adequate records. In short, I do not believe sketchy bookkeeping methods on the part of our farmers and ranchers will hereafter serve their best interests if they want to live in peace with the tax collector.

## WORLD'S LONGEST SHEEP FENCE

WORK IS nearing completion on what is probably the world's longest fence, the Queensland dingo barrier. The fence is 3,500 miles long. It will enclose 135 million miles of rich sheepland, protecting flocks against dingoes, which cause severe losses in the Australian sheep industry. About 100 miles of fence remain to be finished and this should be completed by next June. The big task began six years ago. Since then, land holders have been supplied with more than 70,000 rolls of wire netting and 17,000 coils of wire to build the fence. Expenditure so far has totaled more than £750,000.



## Visit Historic, Romantic San Antonio



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# Rambouillet Ramblings

By MRS. A. D. HARVEY

THE ANNUAL San Angelo Registered Rambouillet Ram Sale will be held June 20-22, inclusive, at the San Angelo Fairgrounds in San Angelo, Texas. The sale proper will be at 10:00 A.M., Thursday, June 22. Any new consignors interested in consigning to this sale, please contact the ARSBA office, or the Chairman of the sale, Dempster Jones, Ozona, Texas.

The 73rd Annual Meeting of the ARSBA will be held at the Cactus Hotel, San Angelo, Texas, at 8:00 P.M., June 21. A dinner will be served members and their guests at 7:00 P.M. preceding the meeting.

Dr. Port, our President, personally invites all members to attend our meeting. We are promised Penrose Metcalfe as a speaker and we are sure he will give us all a message pertaining to the sheep industry in the United States.

In Sonora at the Texas Agriculture Experiment Station Field Day, thirteen certificates for Certified Ram, under the ROM Program, were presented. Breeders receiving these certificates were: Texas Experiment Station, Sonora; Pat Rose, Jr., Del Rio; L. F. Hodges, Sterling City; Miles Pierce, Alpine; Roger Q. Landers, Menard, and Rod R. Richardson, Iraan.

Sheep farmers in Minidoka County, Idaho, now shut down their balers at the same time of day that they used

to start up. Why? You pack better hay into a bale early in the morning, says County Agent W. G. Priest. He tells about one farmer who sent 27 lambs to market averaging 99 pounds after 120 days on alfalfa hay and 208 pounds of grain per head. The next year, 24 lambs from the same farm finished at 102 pounds in 119 days on alfalfa hay and only 87 pounds of grain—less than half as much. The hay made the difference, says Priest. The farmer, and his neighbors, now bale between daybreak and breakfast, before leaves are dry enough to shatter.

We welcome the following new members into the Association: J. L. Butler, Gorman, Texas; Mandar Jamil Farm, Ing. Quim, Rutilo Rojas Pinedo & Sons, Nicolas Romero, Mex., Mexico; E. C. Henry, Mullin, Texas; Glenn A. Brown, Scranton, North Dakota; James Johnson, Hico, Texas; Tommy Kirby, Novice, Texas, and Stanley Patterson, Kent, Texas. We welcome these breeders as active members and wish them lots of pleasure and profit from their registered Rambouillet sheep.

## COLE RE-ELECTED HEAD OF SAN ANGELO SHOW

MEMBERS OF the San Angelo Fat Stock Show and Rodeo Association met April 17. C. A. "Chili" Cole was re-elected president for the second year. Jack Drake, who served as general livestock superintendent of the last fat stock show, was named vice president, succeeding X. B. Cox, Jr. John Jordan was elected treasurer to succeed the late Emmett D. Cox; Roy Huckabee, district agricultural agent, was named to fill Emmett D. Cox's unexpired term as director.

The Carroll Farmer Company of San Angelo received delivery April 18 of 600 crossbred milk lambs, purchased from David Bratton of Rochelle. About 80 percent of the lambs were graded fat, and the other 20 percent were feeders. Prices of 18 cents per pound for the fat lambs and 15½ cents per pound for the feeders were paid by the Farmer Company. Lambled in February, the animals were from 500 ewes.

Ed Ratliff recently sold his Rambouillet flock at Bronte to J. Lee Ensor of Bronte and Pat Patterson of Midland. Ensor and Patterson, a partnership, will keep the sheep at Bronte. Ratliff, who has ranched at Bronte about 20 years, has retired from ranching and moved to Bangs, where he owns a 20-acre place.

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## MAYFIELD SELLS DAKOTA RANCH

STANLEY MAYFIELD, Sonora ranchman, recently sold his 6,880-acre ranch near Timberlake, South Dakota, at a reported price of \$35 per acre to Dollarhide Brothers of Timberlake. The buyers will receive possession June 1.

Mr. Mayfield has owned the South Dakota ranch for ten years, and he decided to sell because of his Texas ranching and business interests. He has run as many as 1,000 head of cattle on the ranch, and he frequently summered sheep there. Mr. Mayfield plans to go to the ranch in early May to dispose of about 200 cows and calves currently on the place.

## TEXANS BUY RANCH IN COLORADO

BILL AND EDITH O'LAUGHLIN of Miami, Texas, purchased the Frank Delp Ranch, one of the most scenic ranches in Colorado and located between Pueblo and Walsenburg—near Rye. The purchase took place in mid-March, and the new owners took possession soon thereafter. Glen and Anne Smith of Miami, daughter and son-in-law of the new owners, will operate the ranch, which sold for a reported \$132,500. Clarence Baxter of Rye, representative of Southern Colorado Land and Livestock Company, Walsenburg, handled the sale.



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"Keeps my cows, calves and sheep in top condition at lowest feed cost I've ever experienced."

"I got a heavier wool clip than expected, and my lambs weighed more at an earlier date. I shipped 87-pound lambs to slaughter right off the ranch; lambs were born in February and sold in August."

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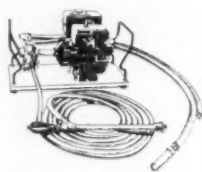
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## Sweeten Announces First Annual Angora Goat Sale

ONE OF the industry's major breeders has announced his first annual Angora goat sale for June 21 at Rocksprings, Texas. The breeder is Brooks Sweeten, who has been raising registered Angora goats since 1925 and has developed his bloodlines into one of the outstanding herds in the nation. His record of winning in the shows has been notable for its championship winnings and for consistent high placings for the past 20 years. More important still is the fact that Sweeten goats have become widely known for their extreme ruggedness of constitution and high fleece weight and quality.

"I started off by buying six outstanding does in 1925, five of them Duke Taylor breeding and one of Mrs. Armer breeding. To this nucleus of outstanding does has been added from time to time the bloodlines of Hampton, Gulley, Pepper, Cooper, Bonner, Davis and Orr, usually through the purchase of outstanding sires. The W. S. Orr bloodline added to the flock was for the purpose of introducing the Ward-Earwood bloodlines which have proved to be especially beneficial in adding fleece quality and constitution."

The blending of the Hampton, Gulley, Pepper, and Sweeten lines resulted in the so-called "Koontz" buck that was three times champion of the Texas Angora Goat Raisers Show — 1949 to 1952.

"We sold this buck as a kid in 1946 to a club boy, who sold him to Russell Koontz. In 1952, in partnership with Albert Jenkins, we purchased this goat. At six years of age, he sheared 16 pounds of top quality mohair."

"This outstanding buck has sired many noteworthy individuals. One sold to Jack Richardson in 1955 for \$1,000.00. Carlton Godbold is using two grandsons of this buck in his flock at the present time. One of these was the top buck of the 1960 Junction show Albert Jenkins has shown two of them to consecutive championships at the Texas Angora Goat Raisers Association Shows in 1959-1960. The buck shown last year set a new sales record."

"Another line of goats of which we are proud is what we call our 'Old Papa line' (that's Old Papa on the right of the picture in our ad, and a son of old Koontz on the left). This line was developed from a blending of Bonner, Davis, Cooper, Pepper, Orr, and Sweeten bloodlines, and it has weight, quality, and unusual covering. The line is responsible for many of John, James, and Phyllis' club winnings."

"We now have as a featured stud a cross between the Koontz and 'Old Papa' lines. This buck sheared 20 pounds last fall, six and one-half months off the range. He has both the body and the fleece for which we have long been striving. A son of this buck won the Junction show last year."

"Last year we purchased a buck from Armer Earwood. If he lives up to expectations, we will add his blood to our Koontz and 'Old Papa' lines."

The Sweeten herd is maintained at a level of from 300 to 350 carefully culled and selected does. The ranch is immediately east of Rocksprings, within hollering distance of the Rocksprings High School. It is easily found and all visitors are welcome at any time. However, the sales goats will be ready for inspection by prospective buyers on June 1.

Last year was one of the best in the long history of the Sweeten herd. At San Antonio a Sweeten buck was chosen as the champion club goat. Also, the champion sales goat of the Hill Country Angora Goat Sale at Junction was a Sweeten buck which brought \$660 in a sale to Carlton Godbold. In other sales and shows in 1960 many of the top goats were of Sweeten breeding. In past years, Sweeten goats have won championships at the State Fair of Texas, Dallas; shows at Houston, San Antonio, Kerrville and Fredericksburg, and many of the local shows.

Mr. Sweeten is particularly proud of his careful breeding program which has been designed to develop uniformity, weight and quality of fleece on a healthy, well developed body. "I want to stress, too," declared Mr.

(Continued on page 50)

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JUNCTION, TEXAS

**CECIL SPRINGER**  
ROUTE 2, BURNET WOODS, OREGON

**BROOKS SWEETEN**  
ROCKSPRINGS, TEXAS

**M. D. TAYLOR**  
VANCE RT., BARKSDALE, TEXAS

**HUBERT B. VIERTEL**  
CRANFILLS GAP, TEXAS

**DAVID WATTERS**  
MOLINE RT., GOLDTHWAITE, TEX.

**A. A. WELGEHAUSEN**  
ROUTE 3, FREDERICKSBURG, TEX.

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ROUTE 3, BOX 211  
SAN ANTONIO, TEXAS

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**TOMMY BROOK RANCH**  
10 MI. S. OF BRADY, U.S. HWY. 87  
CAMP SAN SABA, TEXAS

**EDWIN S. MAYER, JR.**  
BOX 37, BARNHART, TEXAS

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BOX 716, PHONE 82084  
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## L. W. and Odus Wittenburg



High Quality Range Rams  
Big, Smooth  
Long-Staple  
Wool Since 1864

Registered and Purebred  
Rambouillet Rams

Sylvan Pauly Breeding  
Deer Lodge, Montana

**Yearlings, \$35; Ram Lambs, \$25**

P. O. Box 864 Phone PProspect 5-5632 Del Rio, Texas

We will have a number of top rams in the Brackettville, Texas, Ram and Buck Sale, first Saturday in June

EXTRA FINE POWDER

## Phenothiazine Drench Special -- Regular

**For Dealers and Warehouses  
At Wholesale Prices**

**GUARANTEED CORRECT WEIGHT  
GUARANTEED CORRECT FORMULA**

No Inert Ingredients to Give Unneeded Weight  
Remember, we can supply just as good a product  
as Austin, Fort Worth, San Antonio, and as  
good or better price. Call us.

EXPERIMENT STATION SOREMOUTH VACCINE

## IRA GREEN STOCK MEDICINE CO.

Write Us — P. O. Box 209

Office Phone 6483 — Res. Phone 6480

End of North Van Buren

San Angelo, Texas

Come To See Us — No Parking Problem

If you want to buy a ranch or make a loan on a ranch,  
let me help you. No loan too big; but some too small.

The Company I represent has money loaned over the  
entire Southwest.

Sheepmen and Cattlemen, you are cordially  
invited to discuss your Loan problems with  
us. We can give you immediate, personal  
service, without red tape.

## AGRICULTURAL-LIVESTOCK FINANCE CORPORATION

1102 Burk Burnett Bldg. FORT WORTH, TEXAS

## LIVESTOCK LOANS

JOHN S. BROWN, Pres.

JOHN C. BURNS, V. Pres.

W. E. FITZHUGH, Sec'y.

# Texas Delaine News

By MRS. G. A. GLIMP

THE MEMBERS of the advertising and sale committees, along with the president of the Menard Chamber of Commerce, Milton Williams, and our association president, David Watters, met in Menard to complete plans and last-minute decisions for our association show, meeting, and sale that will be held there May 23-24. This is our one association member - sponsored show and sale and annual membership meeting, so we are urging each member to be there.

The members of this association responded very good to the cards sent out for entries. As of the date that the committees met, there were 100 head of top quality sheep consigned with seventeen members consigning. Of this number, 71 yearling and older, 7 ram lambs, 12 ewe lambs, and 10 yearling and older ewes. This should be a choice offering for anyone that is interested in a choice stud ram, some good foundation ewes, or for the younger members that are interested in developing a show flock from the lamb offering. These sheep will be sifted and judged by Vernon Jones, manager of Charles Schreiner Y O Ranch. Vernon has been used consistently as a Delaine judge in the major shows, and we are sure that he will again do a very thorough and competent job for us. Lem Jones will serve

as auctioneer for the sale. Lem has long been associated with the sales for this association, and he is no stranger among our members.

We are indeed happy to welcome the following new members to our membership roster, and we hope to get better acquainted with you in the future: Lee Effingwell, San Marcos; Calvin Pfeiffer and Kay Lindner, Comfort. Also, C. B. Chenault of Comfort. Charkey, as most Delaine breeders remember him, was a most active breeder some years back, and we sincerely hope that he will be once again. With such an active young daughter to lend any necessary assistance, he should have no help problems.

Sheep over the country remain in very good condition, and the low lamb market is the main bone of contention. Wool has picked up a little, and there is still some demand for good quality stud rams. This is a good time to cull your flocks and purchase better rams, so we will be hoping to have you with us in Menard on May 24 for barbecue lunch and sale following!

## BUSTER COLE HEADS SAND HILLS SHOW

AT THE April 17 meeting of the Directors of the Sand Hills Hereford and Quarter Horse Show, Buster Cole, an Ector County ranchman, was elected president of the show. Mr. Cole and his wife, Mary, are both members of pioneer ranching families, and he has been active in the staging of the Sand Hills Show for many years.

Other officers elected were: Fred Willis, vice president; Hubert Martin, secretary, and Jackson Parker, treasurer. Retiring president, Cal Smith, and vice president, Roy Parks, will continue to serve on the Board of Directors for the show.

New President Cole released the dates for the 1962 show — January 1 through 6, with the open cutting horse events beginning on December 31.

## JUNCTION STOCKYARDS HOLDS EXCELLENT GOAT SALE

THE JUNCTION Stockyards sold a record number of Angora goats April 12 at good, steady prices. Charlie Schwartz, owner of the firm, stated that prices were above expectations for the stocker sale.

An estimated 12,500 head of Angoras were sold at auction for over \$110,000.00, or an average of about \$9.11 per head. Mr. Schwartz figured that from 500 to 1,000 head of goats were taken back home by their owners before the sale, because all of the pens at the yards were filled to overflowing.

The firm has scheduled another stocker sale of Angora goats for May 5, according to Mr. Schwartz.

## Sweeten Sale

(Continued from page 48)

Sweeten, "that quality of fleece is not too important unless it carries with it longevity, which simply means that the goat does well and carries a quality fleece through a long lifetime. This means that the goat shears well at a mature age and puts dollars into the pocket of the owner.

"I'll have a good sale this year, I believe, because I am offering my entire 1961 sales animals. None will be sold before or after my sale. So the buyer can get just what he wants at one time and all buyers will have an equal opportunity."

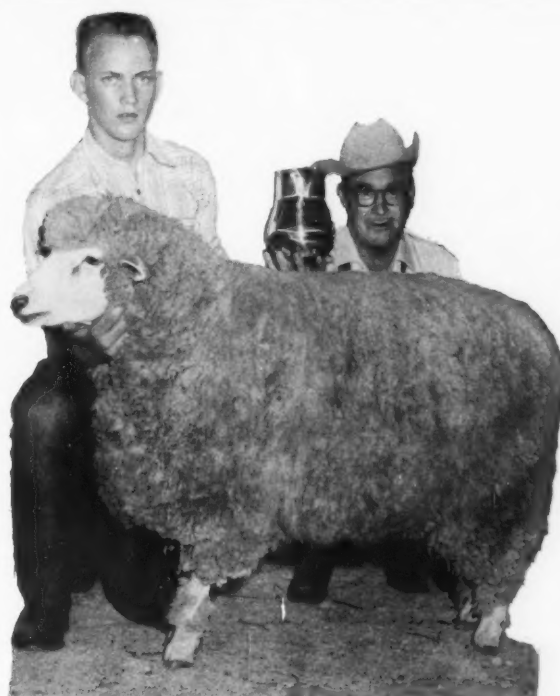
The Sweeten sale will be a family affair. Mrs. Sweeten probably will be the big boss but you can rest assured that Brooks (Papa) will be on the ball getting the goats ready for the event, and James, 18, and John, 17, are already full fledged breeders themselves, and will be working hard. Also Phyllis, Miss Mohair of 1959, is one of the best known boosters for the mohair industry, having spent her lifetime in it and a busy year as Miss Mohair, promoting the industry all over the state, in personal appearances, in parades, over many TV programs, radio, style shows and countless press conferences. She is today a sophomore at Austin College, Sherman, Texas.

The sale will be held at the Fairgrounds, Rocksprings, and will be under the supervision of Odus Wittenburg, auctioneer.

FOURTH ANNUAL SOUTHERN DISTRICT

# CORRIEDALE SHOW AND SALE

**50**  
*Registered*  
**R A M S**



**25**  
*Registered*  
**E W E S**

Champion Ewe 1959 Southern District Sale  
David Hopf, Harper, Consignor    A. M. James, Austin, Buyer

**SHOW -- 8:00 A.M.**  
*Judge — E. "Sonny" Bergman*

**SALE -- 1:30 P.M.**  
*Auctioneer — Lem Jones*

## Kerr County Coliseum

Highway 27 — 3 Miles East — KERRVILLE, TEXAS

### MAY 27, 1961

Annual Meeting and Banquet  
**AMERICAN CORRIEDALE ASSOCIATION**  
Golden Ox Restaurant, 7:30 P.M., May 26

*Co-Sponsored by*

**TEXAS CORRIEDALE BREEDERS' ASSOCIATION**

*E. "Sonny" Bergman, Chairman, Sales Committee*

**AMERICAN CORRIEDALE ASSOCIATION**

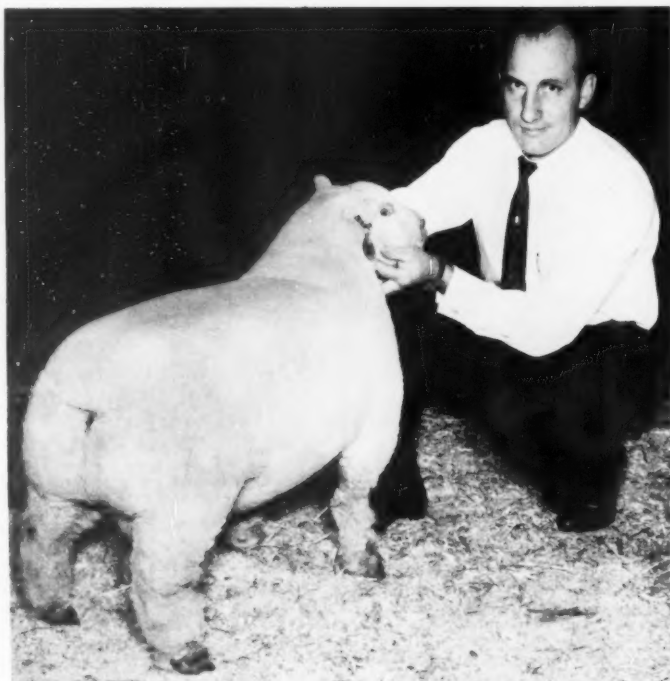
*Rollo E. Singleton, Secretary-Sales Manager*

**BE SURE TO ATTEND  
Our Eighth Annual  
CLUB LAMB SALE**

**946 SHEEP TO BE AUCTIONED**

Select your show wethers this summer at one of the largest sales in the Nation. More champion wethers come from our flock than any other in the United States. We have specialized in breeding Championship-caliber sheep and our rams have been selected with wethers primarily in mind. The smooth finish our lambs have is the result of many years of selective breeding behind them.

**Saturday, June 10th  
Kerr County Agricultural Building  
Kerrville, Texas**



*One of Our 1959 Champions*

*Grand Champion Wether Chicago International*

We are especially proud of our offering this year and believe these lambs are the best we have ever produced. We will have 770 lambs auctioned by Auctioneer Lemuel Jones of Junction, Texas.

**WE WILL OFFER THE FOLLOWING:**

275 SOUTHDOWN WETHERS	75 YEARLING SOUTHDOWN EWES
125 DORSET WETHERS	10 YEARLING DORSET EWES
125 FINE WOOL-CROSS WETHERS	10 YEARLING HAMPSHIRE EWES
125 HAMPSHIRE WETHERS	20 YEARLING DELAINE EWES
125 FINE WOOL WETHERS	2 REGISTERED HAMPSHIRE RAMS
20 SOUTHDOWN EWE LAMBS	2 DORSET RAMS
15 REGISTERED SOUTHDOWN RAMS	2 DELAINE RAMS
15 REGISTERED SOUTHDOWN EWES	

The facilities for the sale are excellent, regardless of the weather. All buyers can be taken care of fine. Sale will begin promptly at 10:00 A.M.

WRITE FOR CATALOG

**Aime Frank Real**

**KERRVILLE, TEXAS**

# Proper Use Means More Grass



Clipping plot of Woodward Sand Bluestem — Proper Use continuous after clipping.

By WILLIAM M. MILLER, Agronomist  
Soil Conservation Service  
Big Spring, Texas

GOOD MANAGEMENT of grasses pays off. Evaluations made on the Southern High Plains by the Soil Conservation Service for the past two years shows that good management will increase forage yields. These evaluations were conducted at Muleshoe, Littlefield, Levelland, Crosbyton, Tahoka, and Stanton, Texas.

Six species of grasses were used on 10 different plots. They were sand bluestem (Woodward), Indiangrass, switchgrass (Blackwell and Caddo), sideoats grama (El Reno), green sprangletop, and Plains bristlegrass. All of the grasses were irrigated. They all received some fertilizer except the Indiangrass and the Plains bristlegrass.

These grass stands were primarily established for seed production and the figures noted here are not indicative of the grasses' forage-producing potential. Fertilized and irrigated, they would produce much more tonnage, but for seed production excessive forage creates a problem in harvest and efforts are made by some farmers to keep it at minimum levels.

These observations were made dur-

ing a 22-week period, from May 1 to October 1. For comparison of the different management levels they are relatively valid. To simulate overuse the grasses were clipped at ground level. To approximate proper use, the grasses were clipped to a 10-inch stubble height. To simulate continuous use, they were clipped every week. To get the effects of a rotational grazing system, the grasses were clipped every four weeks.

The following table shows total green weight forage produced on all plots:

	<i>Total All Plots Green Weight</i>
Overuse Continuous .....	82,810
Proper Use Continuous .....	144,490
Overuse Rotational .....	146,105
Proper Use Rotational .....	156,975

These observations show that good management is very important to get maximum forage yields. Overuse continuous produced only 57 percent as much as proper use continuous. It produced only 56 percent as much as overuse rotational and only 55 per-

(Continued on page 54)



Clipping plots of Caddo Switchgrass after clipping — Starting in foreground front to rear — Overuse continuous, Proper Use continuous, Overuse rotational, and Proper Use rotational.



**First Annual**

**SWEETEN**

**ANGORA**

**SALE**

**Angora Goats  
Bred for 34 Years  
For Constitution,  
Weight and Quality  
of Fleece**

**WEDNESDAY**

**JUNE 21**

**1:00 P.M.**

**ROCKSPRINGS, TEXAS**

**All Registered**

**100 SELECTED BUCKS  
50 TOP YEARLING DOES**

My entire offering of bucks and does will be sold in this sale. This bloodline has been developed for 34 years with a record of consistent winning in all major shows. It has a history showing rugged constitution, superior, heavy fleece and no "niggery" problem.

These goats are developed on and for the range. You can select easily, and economically just the goats you need and see *their sires*, too.

**Don't Miss This Sale -- Inspection Starts June 1**  
**ODUS WITTENBURG, Auctioneer**

For Further Information Write

**SWEETEN**

**BROOKS - JAMES - JOHN - PHYLLIS**

**Box 635**

**Rocksprings, Texas**

6th Annual Ram Sale  
OF  
**BIERSCHWALE**  
**Rambouillets**

AT  
**Ranchers' Commission Co.**  
**Sale Barn**  
**Junction, Texas**  
**Wed., June 7, 1:00 P. M.**

INSPECTION FROM 10:00 A.M. TO 1:00 P.M.



A Yearling Ram of This Year's Offerings

**200 Horned Rams, 40 Polled Rams**  
**Several Rams of Stud Quality**

All Range Raised Yearling Rams  
Papers Furnished on All Stud Rams

30 years of careful breeding for smoothness, body conformation, open face, and long staple, light shrinking wool.

**Lem Jones — Auctioneer**

FOR INFORMATION CALL OR WRITE  
**F. M. or Carlton Bierschwale**  
SEGOVIA, TEXAS

Phones — Junction HI 6-2878 or HI 6-2283

## Proper Use

(Continued from page 52)

cent as much as proper use rotational. Overuse rotational produced 93 percent as much as proper use rotational. Proper use continuous produced 92 percent as much as proper use rotational. From the observations it clearly shows that it takes grass to grow grass. This we have known for a long time; however, some of the grasses were more severely damaged by the continuous overuse than others. One of the sand bluestem plots died in about 16 weeks.

It is reasonable to assume that the proper stubble height to maintain would vary with the species of grass to get maximum forage production. Further investigation is needed to determine this.

Getting the cow to cooperate to maintain a specific stubble height is another problem. This can be done by controlling the amount of time the livestock are left on the pasture. After they are moved to another pasture, mow the grass to an even stubble height to reduce spot grazing and maintain the proper height. There has been some research work done in Arizona with blue panic grass. It was mowed to a 24-inch height one year for hay. The next year, cattle were turned in for grazing. It was found that the stemmy stubble left from the previous year controlled the grazing height to 24 inches.

Solutions to the problems of good management can be found and the reward will be more total forage, plus long living, healthy, vigorous plants.

## RANKIN ANNOUNCES CLUB LAMB SALE

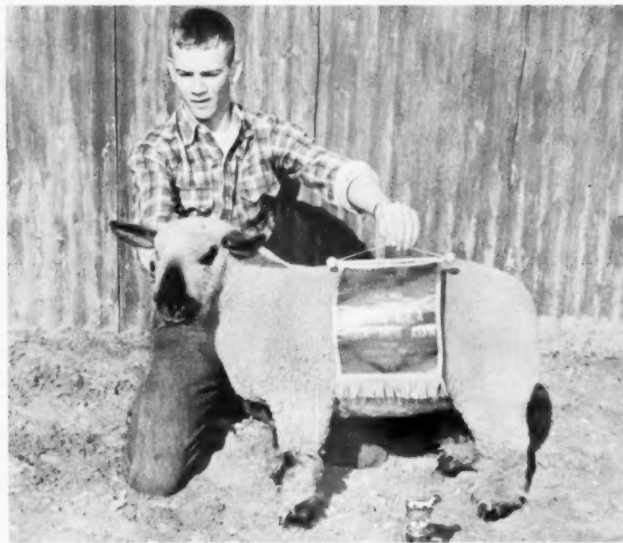
THE FIRST annual club lamb sale of Bob Rankin, Sr., and Bob Rankin, Jr., has been announced for Abilene, Texas, July 15. The sale will be held at the Livestock Center, site of the West Texas Fair, on July 15, starting at 1:00 P.M.

Bob Rankin, Jr., manager of the sale, declared that he will have at least 250 top quality lambs which will make extra nice club lamb prospects. He will also have a select consignment of registered Dorset lambs and a number of Dorset club ewes. In the sale there will be these lamb offerings: Delaines, Dorset-Delaine-cross, Hampshire, Southdown and blackface fine wool-cross.

The reputation of the Rankin sheep has spread throughout West Texas and many of the club lamb shows have been won by lambs of Rankin breeding. The 1961 Taylor County fine wool champion lamb was bred by Bob Rankin and shown by Larry Richardson. In one show season Wes Wise of Santa Anna won three major shows, Amarillo, Abilene, and San Antonio, with Rankin-bred lambs.

Lester Byrd, another club boy of Wingate, won first and second fine wool fleeces at the Houston show with two of the Rankin-bred lambs.

## Bredemeyer Hampshires



Will start selling my offering at private treaty May 13 at 8:00 o'clock. The farm is located first left hand turn on Farm to Market Road No. 1677 West of Winters.

SOME OF THE PLACINGS AT STOCK SHOWS THIS YEAR:

GRAND AND RESERVE CHAMPION AT ABILENE  
HIGHEST PLACING HAMPSHIRE AT JUNIOR SHOW AT SAN ANTONIO  
FIRST PLACE AMERICAN HAMPSHIRE SPECIAL AT STATE FAIR, DALLAS

For Further Information on Money-Making Hampshires  
See or Write:

**BOBBY BREDEMEYER**

Route 1

Winters, Texas

**Spring Edition**

# **Blue Ribbon BREEDING SHEEP SALE**

**MONDAY, MAY 22 -- 12:30 P.M.**

**100 Suffolk Rams**  
**Studs - Range**

**200 Suffolk Ewes**  
**Lambs - Yrl. Ewes - Pairs**  
Consigned by Wankier & Son

Other Consignments by Some of  
The State's Leading Breeders

**100 Rambouillet Rams**  
**Studs - Range - Lambs**

**250 Rambouillet Ewes**  
**Lambs - Yrl. Ewes - Pairs**

Complete Dispersal of the  
Famous C. C. Wright Polled  
Rambouillet Flock

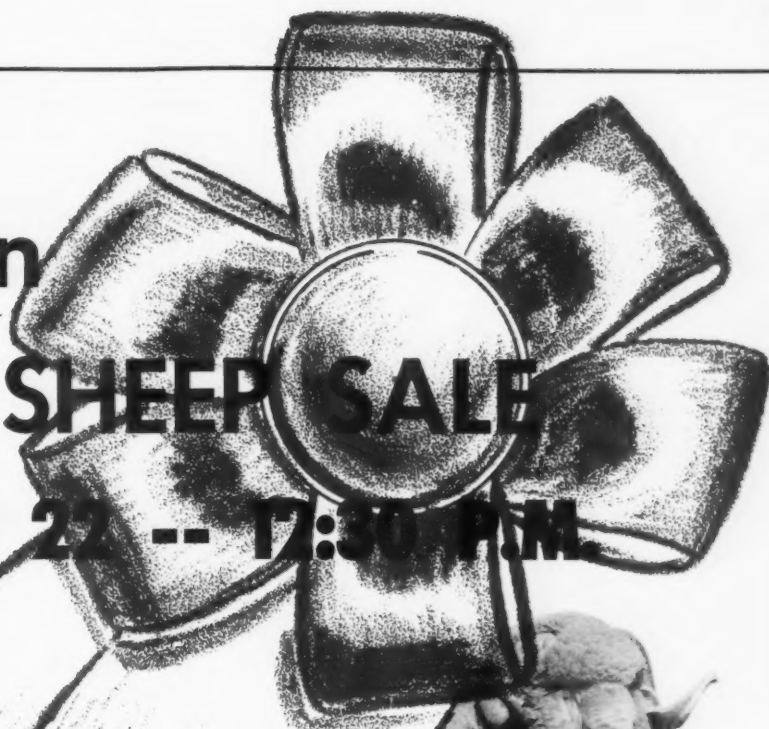
Plus Consignments from  
Pat Rose, Jr., Roger Landers and  
Other Leading Breeders

**We Will Also Have**  
**A Few Columbia and Rambouillet-Cross Rams**

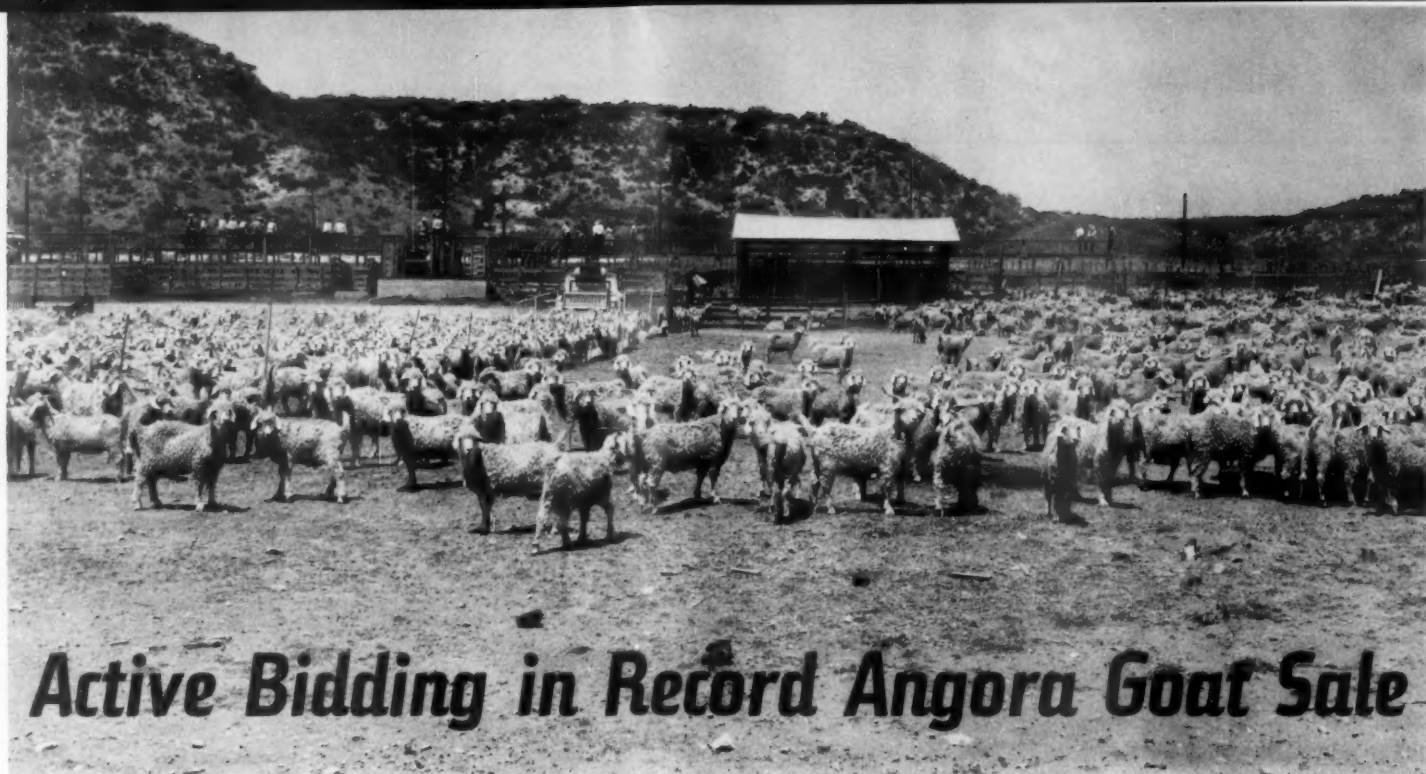
## **Ranchers Commission Company**

**JUNCTION, TEXAS**

**LEM JONES, Manager - Auctioneer**







## Active Bidding in Record Angora Goat Sale

A RECORD breaking stocker goat sale was held at Ranchers Commission Company in Junction on April 26. A total of 14,687 Angora goats were sold for \$147,162.94, or an average of \$10.02 per head.

Commission company manager and sale auctioneer Lem Jones declared, "This has been a fine sale." Beginning at 12:30 P.M., the huge sale continued far into the night, ending around 11:30 P.M. According to Mr. Jones, however, the sale had been expected to last past midnight.

Judging the consignments to the sale were: Carlton Godbold, Leakey, president of the Texas Angora Goat Raisers Association; Robert Love, Mountain Home, breeder of registered and commercial Angoras; and

Roy Bratton, Mason, commercial goat order buyer and dealer.

Stanton Bundy, Sonora ranchman, won the championship in the judging of truck load lots with a consignment of 75 head of yearling muttons of T. A. Kincaid breeding. I. W. Young of Gordon, Texas, purchased the lot for \$15.25 per head. Mr. Bundy sold a total of 699 head for a total of \$8,082.80. Young bought 604 head for \$7,624.15, an average of \$12.62 per head, the top average price per head in the sale.

Martin Etheridge of Kempner had the reserve champion truck load lot — 75 head of yearling muttons bred by Mrs. Harold Hough and Perry Guthrie, both of Rocksprings, and Gilbert Anderegg of Harper. Mr.

Etheridge also had the third place load, which consisted of 75 head of muttons. His total consignment of 942 yearling muttons brought a total of \$11,132.70.

Cowser and Molesworth of Junction had the largest consignment at the sale, a total of 1,629 head, which sold for \$16,824.38. Largest buyer at the event was Stone Shipman of Goldthwaite, who bought 818 head for \$8,656.88.

Albert Lehmborg of Mason paid the top price of \$19.50 per head for 25 yearling does consigned by Bud Wright of London. Mr. Wright also sold 75 head to Dunn Van Lines of Odessa for \$15.50 per head. They were purchased through Dick Hermann of Junction.

Robert Wheelless of San Angelo paid \$8,861.38 for 818 head, making him the biggest volume buyer, although Sloan Shipman, Goldthwaite, bought the largest number of head.

Other big buyers were Billie Baze, Mason, who bought 738 head for \$7,591.30, and Ben Bennett, Uvalde, who bought 467 head for \$5,439.55.

### KELLY SCHMIDT SUFFOLK-ANGORA SALE PLANNED

KELLY H. SCHMIDT of Mason has announced plans for his annual sale of Angora goats and purebred Suffolk sheep, to be held this year at the Schmidt Hereford Ranch between Mason and Brady on June 28. Willard Jordan will be auctioneer.

A total of 240 head of sheep and goats will be offered for the sale, according to Mr. Schmidt. The Angora goat sale animals will include 25 registered stud bucks of excellent quality and of Pepper breeding. Also, 85 purebred Angora range bucks and 80 outstanding commercial yearling does will be up for auction. All the goats offered are top quality animals, heavy shearers, and they represent some 40 years of selective breeding for good characteristics.

The Suffolks to be offered at the sale are of Pembroke breeding and include 30 purebred ram lambs and 20 purebred ewe lambs.

All the sheep and goats to be offered in the Schmidt sale are hardy, range-raised animals, and, according to Mr. Schmidt, "they are ready to upgrade the quality of the stock on the ranges of the buyers."

Additional sale information may be obtained by contacting the Schmidt Hereford Ranch, Mason, Texas.

Warehouseman W. A. Byars of Blanco reported in mid-April that the Blanco Hardware and Equipment Company had sold about 80,000 pounds of 1960 wool clips at prices ranging from 32½ to 43 cents per pound.

## Young Breeder Makes Sheep Pay for Education



BOBBY BREDEMAYER of Winters is on his way to get a college education. Crediting sheep and the careful training of several instructors, plus the encouragement of his parents, he points with pardonable pride to success in the work he likes so well.

His story in his own words is worth reading:

"I started in the sheep business at the age of ten after pleading for a period of time with my father, a small grain and cotton farmer who didn't have any liking for sheep. My first sheep were three Delaines given to me when they were lambs. My mother and I raised them on the bottle. The next year we raised five more lambs on the bottle. Of the eight sheep, five were ewes; then we bought some commercial ewes to add to the original five. They easily paid for themselves because only a very small amount of feed was required because the ewes grazed around the barnyard.

"I then started feeding club lambs under the supervision of Sterling Lindsay, then assistant county agent of Runnels County. After the spring show season I bought my first Hampshires from Texas Tech.

"The next year I joined the FFA and under the supervision of R. A. "Swede" Hanson, Jr., I bought some small mutton-type Hampshires from W. A. Drake and Otto Leven of Oklahoma. My freshman year in high school was the first time I showed breeding sheep. After winning four of five first places at the Houston Junior Show that first year, I started on an improvement program that has been a good success. Our flock has grown from five barnyard weed mowers to sixty-three registered head of Hampshires, and we are trying to increase the number to 100. Along with the increase in numbers has come a large increase of interest in sheep with my father.

"I had great help from James Barr, then FFA teacher at Winters and now a Ballinger rancher and feedman, as well as from Mr. Hanson. My last year of showing was supervised by C. T. Parker, County Agent, and Assistant County Agent C. E. Harlowe. Under the supervision of these four men I won Grand Champion Hampshire ram of the Houston Junior Show for three years in a row, plus many first places at that show. But my main object was feeder lambs for young FFA and 4-H feeders. Since I have started in the sheep business my lambs have won first place at Abilene, Fort Worth and Houston. I am still looking for rams that will improve my flock so that young feeders who buy lambs from me will have a good chance to win for them and to make money for them as well as for myself.

"The sheep now bring a good income and are going to pay for my college education. I doubt if I could have made a success of the sheep business without the help of the men already mentioned, plus even a greater help from my parents."

Bobby Bredemeyer

Route 1

Winters, Texas

## Looks Helpful in Treatment Of Lamb Stiffness Trouble

By ARTHUR BARLEMAN, JR.  
County Agent, Sterling County

AUREOMYCIN apparently has been beneficial in stopping stiffness in lambs on small grain fields or lush pasture. A number of Sterling County ranchers who have run old-crop lambs or early milk-fat lambs on small grain fields or on pastures with a lush growth of rescuegrass, wintergrass, and winter weeds in the early spring have had trouble with stiffness during the past several years. Aureomycin, fed at the first sign of the stiffness, apparently has been beneficial.

The stiffness affects the best-doing lambs first. Death losses are negligible but the affected lambs lose flesh and bloom and have to be sold as feeders or held over for the fall market. This loss of weight on the early lamb market, which generally has been several cents higher than the late market, can cost quite a bit of money.

Symptoms are a stiffness in lamb's gait or walk; usually the lambs prefer to lie around in the shade rather than graze. Many ranchers refer to it as being similar to founder in horses since the animals are apparently tenderfooted. This condition usually lasts four or five days or a week, during which time the lambs rapidly lose weight and bloom.

Lambs that are stiff usually respond to penicillin injections if given the injection during the first day or two of trouble. But even these lambs with a light case usually are cut back by the buyer because of the loss of flesh.

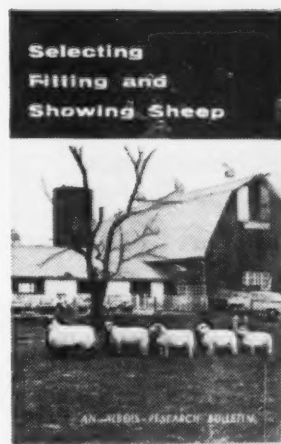
An effective preventive has been aureomycin if fed at the first sign of stiffness in the lambs. It can be fed

free choice in the salt or, if the lambs are on creep feed, it can be fed in the feed.

Aureomycin comes in two forms, a powder form or a crumble form which is an alfalfa-aureomycin mix. Both have apparently been equally effective in stopping the spread of the stiffness. Some prefer the crumbles form as it is easier to mix.

The aureomycin should be mixed with the salt or feed at the rate recommended by the manufacturer. These recommendations will be found on the sides of the containers or on the tags or in the company's literature.

One precaution should be observed in the feeding of aureomycin. In no case should it be fed to sheep for more than a forty-five day period.



Completely revised, latest facts...

### YOURS FREE—THIS VALUABLE 36-PAGE BOOK

Benefit from the personal experiences of dozens of leading sheepmen and latest Albers research. This fact-filled, fully-illustrated book gives pointers on every phase of fitting and showing sheep, plus actual judging examples. Write for your free copy today—just mail the coupon below. Supply limited.

Dept. 5G-51  
ALBERS MILLING CO.  
1016 Central Street  
Kansas City 5, Mo.  
Please send me free 36-page book:  
"Selecting, Fitting and Showing Sheep."

Name \_\_\_\_\_  
Street \_\_\_\_\_  
Town \_\_\_\_\_  
State \_\_\_\_\_

### Registered Suffolk Flock For Sale

42 ewes, two, three, four and five year olds, with 2 six year olds — no yearlings.

All have lambed except 8 or 9 which are close up to lambing. (Approx.) 50 or more spring lambs.

21 yearling rams, thrifty and ready for service.

Reason for selling — Doctor's orders to cut down on my activities.

#### See our offering in the BROWNWOOD SALE.

Would prefer selling the entire flock as a single unit. A real opportunity to buy a flock with good bloodlines at reduced prices. Write for further information, or better still — come by and inspect the flock personally.

**E. W. COCHRAN**  
RT. NO. 1, ARGYLE, TEXAS

## CHAROLAIS & CHAROLAIS-CROSS CONSIGNMENT SALE

Capitol  
Livestock Auction  
Company,  
Austin, Texas

Offering approximately 75 Head, males and females,  $\frac{3}{4}$  through purebred, from leading Charolais herds, including open and bred heifers and cows with calves at side.

**ALL TOP QUALITY! ALL ENTRIES WILL PASS A RIGID SCREENING TEST BEFORE BEING ACCEPTED FOR SALE.**

Texas Charolais & Charolais-Cross Sales Corp.  
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F. M. Bierschwale's son, Carlton, his partner in the sheep business for a number of years, is assuming full responsibility this year at his father's retirement. He plans to follow the same plans he and his father have been using. Carlton particularly wants to continue raising rams under range conditions, because he feels that buyers are better satisfied with range-raised rams. He believes that the reasons for this preference are (1) the

rams do not lose their fertility as fitted rams do, and (2) there is no conditioning period required for the rams after they are bought, but they are ready when sold from the range to immediately be placed on another range for service.

In producing their sheep, the Bierschwales run the ewes on the range without any supplemental feed, and neither the ewes nor the lambs are given extra feeding after lambing time. After weaning, the lambs are separated according to sex and are run on range pastures. When small grain grazing is ready, the ram lambs are placed on it and allowed to graze during the spring until sale time; they are never allowed to eat grain.

Between 600 and 700 registered ewes, including both yearling replacements and mature breeding ewes, compose the Bierschwale flock. The flock produces from 250 to 350 rams annually.

The Bierschwale sheep produce top quality fine wool, meeting the standard set by the American Rambouillet Sheep Breeders Association. The fleece weight per ewe averages about nine pounds on the range, and when ewes are run on grain fields or other succulent forage, the fleeces may weigh as much as twelve to fourteen pounds. The rams produce an average of about sixteen pounds per head in ten months fleece and twenty to twenty-five pounds in full fleece.

The Sixth Annual Bierschwale Production Sale will be held June 7 at 1:00 P.M. at the Ranchers Commission Company Auction Barn at Junction with Lem Jones of Junction auctioneering.

The offering at this year's sale will include about 200 of the Bierschwales' very best range rams, forty top stud rams, and at private treaty, about 200 ewe lambs for July 1 delivery. Between forty and fifty of the rams are polled.

## OUR FRONT COVER

ONE OF the most unusual horse pictures ever taken was made by Hugh Allen of San Angelo, veteran photographer of Allen Studio, about 45 years ago. The picture was taken at the Bluff Water Hole of the OH Triangle Ranch of Acker Suggs. The ranch is about 40 miles west of San Angelo. The horses numbered between 900 and 1,000 and varied in size, ages, coloring, breeding and disposition. Indeed there was even a scattering of mules taken in the roundup. Even some of the oldest horses had never felt a rope.

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# The Cattle Situation

By ELMER KELTON



ALTHOUGH BY no means on a boom, most cattle classes were still doing fairly well on the markets during April. A decline in Eastern fat markets was showing some signs of weakening feeder cattle in West Texas. Actual amount of business done in feeder cattle was not heavy, and thus the extent of weakness here was hard to gauge.

It was a little early for any large movement of yearling cattle off winter pasture in the San Angelo area, and months too early to expect much serious trade in calves for fall delivery.

Up north, feeders were putting choice and prime cattle on the central markets and taking about \$2 cwt. less than they had figured. At the same time they were eyeing the many imponderables about the government's new feed grain program as it would apply to them. Many fear it will result in a sharp increase in the price of feed, and this at a time when packer cattle are not even holding their own.

The feeders reason that if feed costs go up and fat cattle either hold steady or decline, the price of feeder cattle must go down enough to absorb the increased feed cost. This would mean that the producer of feeder cattle would be paying a large part of the cost of the farmer's grain support by having to take less for his own product without any compensation to offset

the loss. It is the old Bible story about robbing Peter to pay Paul.

The administration can be expected later on to claim credit for the improved grain prices. It probably will not admit, however, that it has robbed the livestock raiser to achieve this.

Of course, the logical thing for the government planners to suggest is that the stockmen come to them for a cure to all their ills. Their argument probably will be something like: "How can we help you if you keep holding out against us?" A little, perhaps, like a doctor giving a patient something to make him sick and then selling him a cure for his illness.

In West Texas, a lot of ranchmen have paid little attention so far to the feed program, assuming that it was strictly a farm matter and had little importance to them. They may feel differently if they get ready to sell their calves next fall and find feeders demanding a sharply lower price.

Uncertainty over the program already has many feeders on a hand-to-mouth basis in the purchase of feeder cattle. They buy only as they need the cattle, and they are keeping a strong pressure on for a lower price. Not many are making any particular effort to contract cattle very far ahead. At least one prominent Texas cattle buyer, who operates in West Texas in a large way each fall, has said he doubts that many calves will be contracted this year. He believes feeders



There was some good natured ribbing at the 84th annual convention of the Texas and Southwestern Cattle Raisers Association in Fort Worth, March 20-22. Charles Schreiner, III, of Kerrville, president of the Texas Sheep and Goat Raisers' Association, presented the cattle raisers' president, Dolph Briscoe, Jr., of Uvalde, with one of Ace Reid's cartoons. The caption reads: "But Sheriff, it just ain't gonna look right, the big shot of the cattlemen's association caught stealing sheep." When it was read over the microphone, it brought a howl of laughter from the audience. P. S.—Briscoe is a director of the Texas Sheep and Goat Raisers' Association.

once more will hold off until they actually need replacements. They did this last year, for the most part. Last year it worked out in the ranchman's favor, because prices went up in the fall. But each year is likely to be different from the one before it.

A substantial number of yearling cattle in Texas were contracted early in the year for late-spring delivery. The last month or two such contracts have been relatively scarce.

Hubert Chance, San Angelo buyer, said he finds many ranchmen holding steer yearlings for 25 or 26 cents, while his feeder customers prefer to buy in the area of 23½ or 24 cents. Consequently, he hasn't bought many steers. He has bought several strings of heifers, however. These tend to be lighter in weight and a little nearer the fat market price. He bought 450 heifers at Jacksboro for 23¾ cents and 150 at Mason and Brady for 22½ to 22¾. They are expected to weigh about 600 pounds by delivery time in late May.

Chance said he finds a few ranchmen offering to contract their calves for fall delivery at around 26 cents for heifers and 28 for steers. They aren't trying very hard, and feeders aren't showing much interest either.

Locally, lightweight cattle continue to sell briskly.

As for breeding cattle, there hasn't been much country trade. It has been several years since West Texas ranchmen showed much inclination to offer good young producing cows for sale. Most of the breeding cattle that hit the market, therefore, are either young heifers or the older end out of someone's cow herd.

That was principally the picture at the annual San Angelo Angus female sale late in April. There were some good quality cattle, but most of them fell into one of the two age categories: very young or quite far along. The better quality of cattle sold well enough, though perhaps without quite as much spark as in the last two or three years.

The general run of open and bred heifers sold at \$125 to \$175, with a few special lots slightly higher. Some older, thin cows with young calves sold at \$200 to \$225, while some come in better flesh and with better calves sold up to a top of \$270.

Crowd was large, indicating that even though the drouth has been over for several years, some ranchmen haven't restocked with cattle to the extent that they would like.

Probably the demand for breeding cattle would be stronger had the weather not turned so dry during March and April. High, hot winds left the top several inches of ground dried out almost everywhere in West Texas.

One set of cattle selling stronger than last year is roping calves. With roping clubs beginning to start their spring sessions, demand has been good. But so has the demand for any kind of lightweight calves to go on pasture. Thus the ropers must outbid the pasture men for roping calves. Opening price on good, light Brahman calves for roping ranged from \$57.50 to \$65 per head. That makes calf roping a fairly expensive sport.

With packer prices showing some weakness, here was a typical late-April auction market report in San Angelo:

Slaughter bulls, \$18 to \$19 cwt.; stocker bulls, \$16 to \$20; fat cows, \$15 to \$16, canners and cutters, \$11 to \$14; stocker cows, \$14 to \$17; fat calves and yearlings, \$22 to \$24; stocker steer calves, \$24 to \$28; stocker heifer calves, \$23 to \$25; heavy feeder steers, \$21 to \$23; heavy feeder heifers, \$19 to \$21; plain stocker calves, \$19 to \$23.

The cattle market might be showing need of a little improvement, but the

sheep market was bad enough to make cattle prices look like gilt-edged prosperity. The lamb market, especially, was poverty-stricken.

Fat lambs started out in March at 18½ on some quality milkers at West

Texas country points. By late April they wouldn't bring that price in Fort Worth, and the market was dropping week by week. Fat old-crop lambs were bad and getting worse. Old-crop (Continued on page 62)



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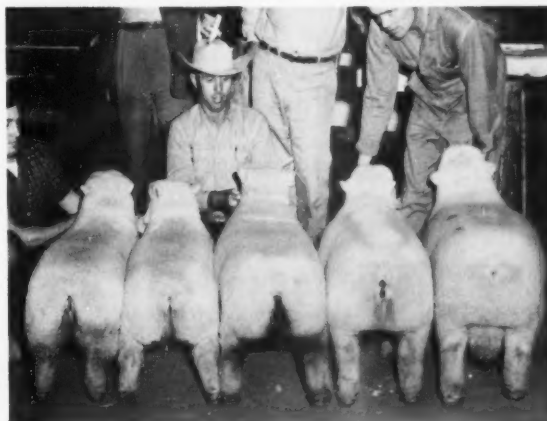
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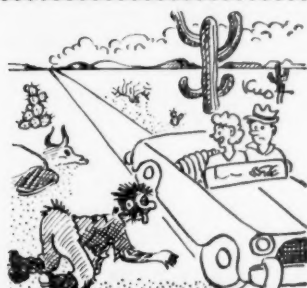
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# Corriedale Sale Set for May 27 at Kerrville

THE FOURTH Annual Southern District Corriedale Show and Sale will be held May 27 at the Kerr County Coliseum in Kerrville.

The sale will consist of high quality consignments of Corriedale sheep from leading flocks throughout the United States. The district sales have been proving most successful through the past few years because they bring together the best breeding animals in the area and permit established breeders opportunities to purchase animals that will improve their flocks while offering beginning breeders the best sheep available.

Sponsored by the American Corriedale Association with headquarters in Columbia, Missouri, the show and sale will be preceded May 26 by the annual banquet and meeting at the Golden Ox Restaurant in Kerrville. Current Association officers, Carl H. Dunbar, president, of Bushnell, Illinois; Guy L. Green, vice president, of Peoria, Ohio, and Rolló E. Singleton, secretary-treasurer, of Columbia, Missouri, are expected to attend the Kerrville banquet-meeting, show and sale. New officers will be elected at the May 26 dinner.

## Show Animals To Be Sold

Trophies will be presented to the owners of the champion ram and the champion ewe in the judging contest by the American Corriedale Association. All animals entered in the show are to be sold at public auction, and the placement in the show determines



## HE'S JUDGE

Truett Stanford, Eldorado, former president of the American Corriedale Association, will judge this year's show.

the sale order. Auctioneer Lem Jones of Junction will conduct the sale, and the sheep will be judged by Truett Stanford of Eldorado.

Some of the consignors to the 1960 show and sale who are expected at this year's events are: E. "Sonny" Bergman, Round Mountain, Texas; G. G. Bonderer, Mooresville, Missouri; F. E. Ebeling, Burnet, Texas; Jules R. Gipson, Johnson City, Texas; David D. Hopf and E. Dean Hopf, both of Harper, Texas; A. L. King and Jerry King, both of Cheyenne, Wyoming; Livengood Farm, Braddyville,

Iowa; Howard Milligan & Son, Hamilton, Missouri; C. F. Schweers, Hon-do, Texas; O. D. Striegler, Jr., Salt Gap, Texas; Gene F. Wood, Laclede, Missouri; and W. R. Yantis & Son, Findlay, Illinois. A number of additional consignors will be at the show and sale.

Mr. Singleton, secretary - treasurer of the Association, submitted an interesting article to the magazine about Corriedale sheep, which appears, in part, below.

## Corriedale Sheep Are Profitable and Popular

Corriedales were first brought into the United States in 1915 when the King Brothers of Wyoming and the United States Department of Agriculture jointly made an importation. To date, the American Corriedale Association has recorded 296,253 Corriedale Sheep. In considering the growth of Corriedale numbers in the United States, it is interesting to note that the American Corriedale Association recorded less than 700 Corriedales in the year 1925, more than 10,000 in 1945, and more than 17,000 annually for the past five years.

The hardy Corriedale as a breed is outnumbered in this country by only two other breeds of sheep, the Suffolk and the Hampshire. Although the Corriedale was introduced to this country much later than many breeds, it is now produced in greater numbers than the Shropshire, the Southdown, the Dorset Horn, the Lincoln, the Cotswold, the Romney, the Merino, the Rambouillet or any other breed, excepting those noted above. The Corriedale has proven highly popular throughout the United States for a number of reasons, the most important of which are its ability to produce maximum amounts of top quality wool and lamb, its strong mother instinct, its long life, and its ability to thrive under a wide variation of climatic and feed conditions.

## Big Wool Producer

Corriedale sheep produce more dollars worth of wool per head than any other breed because of the length of staple, density, and excellent spinning qualities of Corriedale fleeces. The wool of Corriedales is free of black fiber. Corriedale fleeces have received



## HOPF WITH 1960 TROPHY

E. Dean Hopf, Harper, holds the H. C. Noelke Memorial Trophy which he won in last year's Southern District Show.

more Grand Championship awards at major wool shows than have the fleeces of any other breed and almost as many as all other breeds combined.

The American Corriedale Association has long sponsored production record - keeping among the membership. The development of production records is generally considered more beneficial to individual breeders in identifying exceptionally productive individual sheep within their own flocks than to anyone else. Cash premiums are offered annually to the owners of the most productive flocks by the Association. These production records have developed proof of the excellent productive ability of Corriedale sheep.

Production records showed that in 1960 one flock averaged 17.8 pounds of wool shorn per ewe in a twelve

## Cattle Situation

(Continued from page 61)

lambs that didn't get fat were the saddest thing of all, for some of these were selling at a dime or less.

Fortunately for the Central Texans who wintered old-crop lambs in considerable numbers, most of the lambs were getting fat. This meant that their owners at least would hold most or all of their money together. They wouldn't be making any profit, though.

Those who had a high percentage of old-crop feeders, however, were losing money. They would have lost far more had they not bought the lambs so cheaply last fall, a majority around 13 cents a pound.

Breeding sheep weren't moving during April. Some were being sent to town, mostly solid-mouth ewes and older, but these were going to packers rather than back to the country. Dry weather wasn't making many people want to buy ewes for breeding.

Probably as high-priced, proportionately, as anything on the market were old ewes and bucks, selling at from \$4 to \$6 cwt. These were about the only sheep which weren't selling at or below drouth-year prices.

A typical late-April San Angelo sheep market report:

Old ewes, \$4 to \$6 cwt.; old bucks, \$5 to \$6; fat spring lambs, \$16 to \$17.75; spring feeder lambs, \$13 to \$15.50; fat clipped lambs, \$12 to \$13.75; feeder clipped lambs, \$9.50 to \$11; buck lambs, \$6 to \$10; yearling and two-year-old muttons, \$7.50 to \$11; aged muttons, \$6 to \$17; ewes and lambs, \$10 to \$16 per pair.

A livestock loan official has suggested that a quota system be set up for cattle raisers. He believes each cattle owner should be given a quota and allowed to own or sell no more than his quota.

Dolph Briscoe of Uvalde, president of the Texas and Southwestern Cattle Raisers Association, has sharply criticized the quota idea and said he knows of no cowmen who would want it. He recalled pressure in the early 1950's for the government to put a support price under cattle because prices were falling.

"I think if the industry had accepted any kind of subsidy and control then, we would be in bad shape today," he said. "Cattlemen are one of the few groups still free. I think it is essential that we fight to remain that way."



## LAST YEAR'S CHAMPION CORRIEDALE RAM

Jerry King, Cheyenne, Wyoming, with the champion ram, 1960. Jerry is a board member of the Corriedale Association.

months period. Numerous flocks had wool production per ewe in twelve months in excess of fourteen pounds. In 1960 one flock produced 106.5 pounds of lamb per ewe bred within 275 days after the ram was placed with the ewes. Several flocks had lamb production in excess of 80 pounds per ewe bred in the same period. Although the above figures are not necessarily the highest amounts of wool and lamb ever produced by Corriedales in this country, they represent excellent records of production. This production accounts for the rapid expansion of the Corriedale breed in the United States and for the ever increasing interest of sheep producers of other nations in importing United States Corriedales.

Corriedales in this country are uniformly and dependably large, productive sheep which are well adapted to both farm and range conditions in any part of the nation. Naturally polled, the Corriedale is open-faced and virtually free from inverted eyelids and other genetic weaknesses. The rams are vigorous and virile. The ewes are excellent mothers, which are usually flocked in such a way that few, if any, of them are given any assistance during the lambing season.

Corriedale lambs gain rapidly, and when ready for market they produce carcasses that are unexcelled. Each year the American Corriedale Association offers cash premiums at major shows throughout the United States on interbred carcass competitions.

#### Big Membership

The American Corriedale Association has an active membership at the present time of approximately 2,000 breeders from 41 of the 50 states. Five district sales are held annually by the Association, to any or all of which any member of the Association may consign Corriedale sheep. The sales include one in California in April, Texas in May, Missouri and Indiana in July, and Pennsylvania in August. Competent judges judge and rate the sale animals, and trophies are presented at each district event to the champion ram and the champion ewe.

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(Classified Continued on  
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3,000-ACRE finest sheep, goat, cow ranch. No bitterweed. Well improved, 7 pastures, 5 fields totaling 200 acres, all in small grain; excellent fences, lots of deer and turkey, one mile beautiful spring-fed stream, crystal clear, excellent fishing. On pavement, near good school. One-half minerals. Immediate possession. \$65,000.00 loan at 4 1/2% may be assumed. Balance cash, no trade. \$65.00 per acre. This is the finest ranch it has been my privilege to offer. Call for appointment to see.

2,187 ACRES unimproved, rolling black land Divide country. Lots of game, finest live oak, some shinnery, three wells, five pastures, no bitterweed. Choice location, oil leased, terrific carrying capacity. This ranch is comparable to seven sections average country. \$45,000.00 down, balance good terms.

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### RANCH LANDS

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25,000 ACRES: 2300 in cultivation. Terrific irrigation possibilities from artesian wells on most of property. Large cotton and peanut allotment. Can be bought at \$55 per acre. Oil possibilities with some production at the present time.

11,000 ACRES: Rolling hills, mesquite grass, live oak and shin oak. Good sheep, goat and cattle country. Well watered from wells and springs. \$55 per acre.

13,000 ACRES: Good combination ranch, 4 miles beautiful water. Good ranch improvements; good hunting lodge. Huge springs originating on place. Good deer and turkey hunting; best fresh-water fishing in Texas. Same family 85 years. Must be seen to be appreciated.

20,000 ACRES: Cedar practically all cleared. Abundance of live oak over entire ranch. Mesquite and grama grass country. Excellent ranch improvements. This ranch will make 10% return on investment. Priced at \$50.

2,185 ACRES: Edwards Divide country. Well watered. Well fenced. No better ranch land anywhere. Not a bad buy at \$76 per acre. Will trade.

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11,000-ACRE ranch, 8,280 deeded, modern improvements, capacity 400 cows, well located. Price \$25.00 per acre, 29% down.

14,000-ACRE ranch well located, several pastures. Capacity about 600 cows. Price \$18.00 per acre, 29% down.

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## RANCH LANDS

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**G. I. SANGER**

P. O. BOX 1187  
OKMULGEE, OKLAHOMA

(Classified Continued  
on page 66)

## RANCH LANDS

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# CLASSIFIED

(Continued from page 65)

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# Several Sales Announced For Ranchers Commission Company at Junction

LEM JONES, manager and auctioneer for Ranchers Commission Company at Junction, has his work cut out for him for the next thirty days.

## Stocker Cow Sale

On May 10, the firm is having a special stocker cow sale. Already consigned to this sale are five loads of choice Angus cows and heifers; four loads of Herefords; several loads of crossbred cows, including one load of aged Santa Gertrudis cows and calves, and two loads of Charbray-cross cows and calves.

## Stocker Goat Sale

Next on the list will be another big stocker goat sale, on Wednesday, May 17. The reaction of buyers and sellers alike to the awarding of premiums on load lots initiated by Jones at the record-breaking sale April 26 was so favorable that Jones plans to use similar awards at all the goat sales he promotes in the future. "Actually, this could be called a continuation of our April sale. We had lots of goat men who wanted to enter goats in this sale, but due to late shearing and other reasons, couldn't make it. Some of our buyers also expressed a desire to buy goats later, so we decided to just have another one May 17. We will run it exactly like the April sale," Jones said.

## Breeding Sheep Sale

May 22 will see a repeat of the Blue Ribbon Breeding Sheep Sale that Jones staged last September. The Wankiers of Salt Lake City and Levan, Utah, are bringing a big load of their fine Suffolk rams and ewes, mostly yearlings. The sheep they sold here last year have done extra well. Jess Koy of Eldorado, one of the major buyers in last year's sale, said his sheep couldn't have done any better and that he had gotten over 100 percent lamb crop from them. Other buyers report their sheep having done equally well.

This sale will also feature a com-

plete dispersal of the C. C. Wright flock of Polled Rambouillets. Due to his age and health, Mr. Wright is selling this flock.

This flock was founded in 1942 by Wright, with John Williams ewes. Since that time he has used such rams as the famous Owens ram that sold for \$1,275, known as the All-American Ram, another \$1,225 Owens ram, several Clyde Thate rams, and also a number of studs from Fred Hodges in building up this flock. Mr. Wright's sheep have long been noted for their open faces, size and conformation, and plenty of pounds of long staple, fine wool.

Also consigned are a number of range rams and ewes and a few Rambouillet-Columbia-cross rams by Pat Rose, Jr., of Del Rio, and 30 head of outstanding yearling ewes consigned by Roger Landers of Menard. There will also be consignments of both Suffolks and Rambouillets, with possibly some Columbias and Delaines, from a number of the state's leading breeders.

## Bierschwale Sale

On the seventh of June, Carlton and F. M. Bierschwale of Segovia, will hold their fifth annual sale at Ranchers Commission Company. They are moving the sale to Junction, from the ranch, where they have formerly held it, due to better facilities and more accessibility. This is one of the state's most noted Rambouillet flocks. They will offer this year around 250 of their fine rams.

## Purebred Sale at Brownwood

In addition to these sales, Jones will conduct the Texas Purebred Sheep Breeders Association annual sale at Brownwood on May 18 and 19.

## Other Sales

On the 24th he will sell the Texas Delaine Breeders Annual Sale, which is being held this year in Menard. On the 27th of May he will conduct the National Corriedale Association Sale to be held at Kerrville. Following this, on May 31 will be the Kinney County Registered Ram and Billy Sale at Brackettville; and then on June 10 the Annual Aime Frank Real Club Lamb Sale at Kerrville.

So, all in all, it looks as if ole Lem is going to be a pretty busy boy for quite a spell.

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WE HAVE had an exceptionally good year with our sheep. We have had a lot of good wheat pasture and about 110 percent lamb crop. Have had lots of moisture, both rain and snow, but it did not affect our lambing season because we started lambing in October. We believe our bucks this year are some of the best quality we have ever had.

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**May 27, 1961**

**Sale Held at Hico City Park**

**Sale Starts at 1:00 P.M. Sharp**



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Registered Suffolk Ewes, Ewe Lambs,  
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GENERAL, SUPERAM, and GOLDEN MASTERPIECE  
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Calcium (Ca) — not more than	4.5 %
Calcium (Ca) — not less than	3.5 %
Phosphorus (P) — not less than	1.5 %
Iodine (I) — not less than	0.002%
Salt (NaCl) — not more than	15.0 %

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Soybean meal, milo, gluten meal, salt, milo, gluten feed, feed-grade cane molasses, defluorinated phosphate, calcium carbonate, special steamed bone meal, linseed oil meal, iron oxide, dried fermentation grain solids, manganese sulphate, cuprous sulphate, cupric sulphate, vitamin A, vitamin B<sub>1</sub>, copper sulphate, cobalt sulphate, vitamin D-3, anti-biotic feed supplement (source of chlorotetracycline), riboflavin supplement, calcium pantothenate, niacin, choline chloride, vitamin B<sub>12</sub> supplement, vitamin E supplement, vitamin K<sub>3</sub> supplement (source of vitamin V activity), and irradiated yeast.

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